

# **Summary of Consolidated Financial Results of Fiscal 2007**

May 10, 2007

 Name of Listed Company: Toho Pharmaceutical Co., Ltd.
 Listed: Tokyo Stock Exchange

 Securities Code Number:
 8129
 URL: <a href="http://www.tohoyk.co.jp">http://www.tohoyk.co.jp</a>

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Planned Date of General Meeting of Shareholders:June 28, 2007Planned Date of Dividends Payment:June 29, 2007Planned Date of Filing of Annual Securities:June 28, 2007June 28, 2007

(Amounts are truncated to the nearest million yen.)

1. Consolidated Results of Operations for the March 2007 (from April 1, 2006 to March 31, 2007) (1) Consolidated Results of Operations

Percentages indicate the rate of change compared with the preceding fiscal year.

	Net sales		Operating Income		Ordinary Income		Net Income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Fiscal 2007	773,436	(9.5)	9,335	(52.9)	13,104	(47.4)	7,218	(99.8)
Fiscal 2006	706,488 (	(17.0)	6,104	(78.7)	8,889	(53.4)	3,612	(6.1)

	Current Net Income per share	Current Net Income per share - Diluted	Return on Equity	Ordinary Income/ Total Assets	Operating Income/ Net Sales
Fiscal 2007 Fiscal 2006	Yen 125.82 72.26	Yen 115.10 65.02	% 11.3 6.9	% 3.5 2.6	% 1.2 0.9

(reference) Equity in earnings (losses) of equity-method investees : Fiscal 2007 : 105 million yen ; Fiscal 2006 : 87 million yen

# (2) Consolidated Financial Position

	Total Assets	Shareholder's Equity	Shareholder's Equity	Shareholder's Equity per Share
	Million yen	Million yen	%	Yen
Fiscal 2007	396,447	76,790	17.9	1,247.22
Fiscal 2006	358,416	56,916	15.9	1,092.58

(Reference) Fiscal 2007 : 71,048 million yen ; Fiscal 2006 : - million yen

# (3) Consolidated Cash Position

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at the end of the term-end
	Million yen	Million yen	Million yen	Million yen
Fiscal 2007	24,273	$\triangle$ 6,182	ightarrow 9,678	43,429
Fiscal 2006	4,613	3,593	2,514	34,124

# 2. Historical Payment of Dividends

	Annual Cash D	vividend per Shar	e	Total Dividends		Dividends per Net Assets
	Midterm	Yearend	Annual	(Year) (Consolidated		(Consolidated)
	Yen	Yen	Yen	Million yen	%	%
Fiscal 2006	—	10.00	10.00	520	13.8	0.9
Fiscal 2007	6.00	6.00	12.00	683	9.5	1.0
Fiscal 2008 (Projected)	6.00	6.00	12.00	_	8.5	_

# 3. Consolidated Projected Results of Operations during Fiscal Year 2008 (from April 1, 2007 to March 31, 2008) (The figures in percentages indicate changes from the preceding fiscal year for the year-end

and changes from the preceding interim term for the current midterm.) Current Net Net Sales Ordinary Income Current Net Income **Operating Income** Income per share Million ven Million ven Million ven Million ven Yen Midterm 382,000 (1.2) 3,870 (△18.1)  $(\triangle 10.0)$ (△20.2) 52.66 5,900 3,000 13,500 Yearend 800,000 (3.4) 9,500 (1.8)(3.0)8,000 (10.8)140.44

- 4. Others
  - (1) Changes in material subsidies during the term (changes in special subsidiaries accompanying a change in the scope of consolidation) N.A.
  - (2) Changes in accounting principles, procedures, presentation methods, etc. concerning the preparation of consolidated financial treatments (to be stated in changes based on the consolidated financial statements presented)
    - ① Changes due to revision of accounting standards, etc. Applicable
    - (2)Changes other than (1)N.A.
      - (Note) For details, refer to "(6) Basis of Presenting Consolidated Financial Statements 4. Accounting Principles" on page 28 and "(7) Changes in Basis of Presenting Consolidated Financial Statements" on page 32.
  - (3) Number of shares outstanding (Common stock)
    - Number of shares outstanding at end of fiscal year  $\bigcirc$
    - Fiscal 2007 : 59,219,061 shares Fiscal 2006 : 53,157,206 shares (Including common stock for treasury ) (2)The end of the term number of treasury stocks Fiscal 2007 : 2,253,366 shares Fiscal 2006 : 1,097,155 shares
    - (Note) For the number of shares used as the basis for calculating current net income per share (consolidated), please refer to "Information per Share" on page 56.

(reference) Summary of Non-consolidated Financial Statements 1. Non-Consolidated Results of Operations for the March 2007 (from April 1, 2006 to March 31, 2007) (1) Non-consolidated Results of Operations (The figures in percentages indicate changes year-on-year)

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ĺ		Net Sales		Operating Income		Ordinary Income		Current Net Income	
ſ		Million yen	%	Million yen	%	Million yen	%	Million yen	%
	Fiscal 2007	729,380	7.3	5,070	53.7	7,181	47.8	3,932	78.1
	Fiscal 2006	679,917	16.0	3,299	21.6	4,858	14.9	2,207	50.1

	Current Net Income per Share	Current Net Income per Share - Diluted
Fiscal 2007 Fiscal 2006	yen 68.51 43.86	yen 62.68 39.47

# (2) Non-consolidated Financial Position

	Total Asset	Shareholder's Equity	Shareholder's Equity Ratio	Shareholder's Equity per Share
	Million yen	Million yen	%	yen
Fiscal 2007	370,235	62,396	16.8	1,094.72
Fiscal 2006	321,823	51,576	16.0	989.79

(reference) Shareholder's Equity Fiscal 2007 : 62,374 million yen Fiscal 2006 : - million yen

#### 2. Non-consolidated Projected Results of Operations during Fiscal Year 2008 (from April 1, 2007 to March 31, 2008) (The figures in percentages indicate changes from the preceding fiscal year for the year-end and changes from the preceding interim term for the current midterm.)

	Net S	ales	1 0		Ordinary Income		Current Net Income		Current Net Income per Share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	yen
Midterm	376,500	(7.7)	2,110	$(\triangle 20.2)$	3,340	(△9.6)	2,180	(△5.1)	38.26
Yearend	771,700	(5.8)	5,270	(3.9)	7,450	(3.7)	5,100	(29.7)	89.51

\* Projected results of operations are based on information available as of the date of announcement hereof, and actual results of operations may differ from the projections, depending on a variety of factors that may occur subsequently.

For further information concerning the projections above, refer to page 4 of the accompanying appendix.

# 1. Management Result

# (1) Analysis Concerning Management Result

#### (Management Result fore Fiscal 2007)

During the fiscal year under review, the Japanese economy developed steadily against a backdrop of increased capital investment due to improved corporate profits and an upturn in employment. However, the corporate environment is still unclear due to concerns about such influential factors as movements in crude oil prices, changes in interest rates, and sluggish growth in personal income. Conversely, the domestic ethical pharmaceuticals market was influenced by measures to curtail medical expenditures, such as the revision to lower drug prices (6.7% on average), promotion of generic pharmaceuticals, and introduction of DPC. Moreover, the growth rate for the current consolidated fiscal year apparently stands at about 1.8% (based on a preliminary report by Crecon Research & Consulting) for the full year. By therapeutic effects, against the backdrop of a higher awareness about health among Japanese citizens typified by "metabolic syndrome" and a rapidly aging society, drugs for lifestyle-related diseases showed steady growth, while seasonal demand for drugs for colds and influenza failed to gather momentum due to fewer epidemics resulting from a relatively warm winter.

Under such circumstances and line with its corporate slogan of "Total Commitment to Good Health," the Toho Pharmaceutical Group began the first year for the Medium-Term Management Plan for "The Third Founding - Innovation and Creation 07 - 09," and thus positioned the normalization of business (ensuring priority on profitability), greater business efficiencies (exercising synergy effects), higher added business value (innovations in marketing and sales approach styles), and revitalization of organization and human resources as the major issues. By steadily implementing strategies based on individual action plans, the Group has made achievements ahead of the initial schedule.

As for net sales against a backdrop of growing dispensing pharmacy chains, higher consumer purchasing power along with the practice of co-purchasing drugs by medical institutions, and the harsh business environment surrounding medical institutions including revisions of medical treatment fees, price negotiations during this consolidated fiscal year were more difficult than usual, which extended the period with pricing yet to be negotiated. However, net sales totaled 773,436 million yen (up 9.5% year-on-year) due to the penetrating reputation established regarding our proposal-based marketing approach, including use of our proprietary customer support systems such as ENIF, increased supplies to the Kyoso Mirai Group companies, and the addition of subsidiaries into the scope of consolidation.

As for income, the Group reinforced competitiveness not based on prices but on a proposal-based marketing approach centering on business normalization and higher added business value. The Group secured gross income of 63,629 million yen (up 22.4% year-on-year) and made a significant improvement in the percentage of net sales to 8.2%, marking an increase of 0.8 basis point year-on-year, mainly due to group-wide price negotiations that placed priority on profitability, rigorous operation of the Price Lock System to secure appropriate profits, and reviews conducted on unprofitable trade relationships and products.

In terms of SG&A expenses, in addition to such factors as an increased number of consolidated subsidiaries, development of backup systems for mission-critical business operations systems in case of disaster, and increased costs recorded for establishing TBC Tokyo, in order to comply with changes made to the accounting standards, "amortization expenses for goodwill" were posted as SG&A expenses and "amortization expenses for negative goodwill" were also posted as non-operating income from this consolidated fiscal year, and thereby increased SG&A expenses by 668 million yen. As a result, the SG&A expenses totaled 54,294 million yen (up 18.4% year-on-year), which as a percentage of net sales, totaled 7.0% to mark an increase of 0.5 basis point year-on-year and developing almost as planned. This primarily reflected the management of funds in consolidated subsidiaries and the consolidation of general administrative work. In pharmaceutical and other wholesaling operations, the percentage of net sales totaled 6.5%.

Non-operating income posted 1,325 million yen as amortization expenses for negative goodwill. Concerning non-operating expenses, interest expenses improved by 74 million yen on a year-on-year basis due to the Cash Management System (CMS) introduced from this consolidated fiscal year for a more efficient use of funds.

Extraordinary profit included 181 million yen as gains on the sales of shares of affiliated companies resulting from the sales of shareholdings of affiliates accounted for by the equity method. Extraordinary losses included 601 million yen recorded to account for losses from the disposal of fixed assets, such as the sale of dormant real estate and expenditures for dismantling a logistic center in Heiwajima, as well as 485 million yen recorded as impairment loss mainly due to

the deteriorated prices of dormant real estate.

In the current consolidated fiscal year, net income consequently totaled 773,436 million yen (up 9.5% from the corresponding period last year), operating income totaled 9,335 million yen (up 52.9% from the corresponding period last year), ordinary income totaled 13,104 million yen (up 47.4% from the corresponding period last year), and current net income totaled 7,218 million yen (up 99.8% from the corresponding period last year).

Segmental results of operations by business type are given below:

In pharmaceutical operations as of April 1, 2006, Tsuruhara Yoshii (based in Kumamoto), whose trading area covers the entire Kyushu region (excluding Okinawa Prefecture), became our wholly owned subsidiary as a result of stock swapping. As of April 1, 2007, Tsuruhara Yoshii merged with Yakushin (based in Fukuoka), our wholly owned subsidiary whose main trading area covered the prefectures of Fukuoka and Nagasaki, and the new company was launched as Kyushu Toho with the objectives of effectively using managerial resources from both companies and reinforcing marketing and sales activities in the Kyushu region. In addition, as of October 1, 2006, Tokai Toho (based in Nagoya), our wholly owned subsidiary whose trading area covered the entire Tokai region, was merged in order to pursue synergy effects and ensure more effective and speedy business management. Moreover, our consolidated subsidiary Yamaguchi Toho (based in Tsuchiura) received the transfer of pharmaceutical wholesaling operations in Ibaraki Prefecture from Iwabuchi Yakuhin of the Ashi-no-kai Group (based in Sakura) as of April 1, 2007, and transferred its pharmaceutical wholesaling operations in Chiba Prefecture to Iwabuchi Yakuhin. As of April 3, 2006, our subsidiary Ethos also acquired all shares of Toyaku that operated 21 dispensing pharmacies (as of March 31, 2007) mainly in the Tokyo Metropolitan area, and included the company within the scope of consolidation. As a result, net sales totaled 772,489 million yen (up 9.5% from the corresponding period last year), and operating income totaled 10,153 million yen (up 50.0% from the corresponding period last year), primarily due to an improved gross profit margin.

In information processing operations, net sales amounted to 972 million yen, a decrease of 19.7% year-on-year mainly due to outsourcing contracts that underwent reviews with the parent company during this term. Consequently, total operating expenses decreased by 233 million yen, while operating income totaled 53 million yen, a decrease of 8.9% year-on-year due to strong sales of inventory management systems for hospitals.

In SMO operations, net sales amounted to 960 million yen, a decrease of 11.7% year-on-year, and operation loss amounted to 81 million yen. These rather sluggish results primarily reflected delays in individual clinical trials and cancellations. In the next term, we intend to achieve a quick recovery in this operation by dispatching the Company's director as representative director.

In other operations, all our shareholdings (50%) of Fisher Scientific Japan ("FSJ Company"), which was within the scope of application of the equity method, were transferred to Fisher Scientific Worldwide as of August 17, 2006.

#### (Projections for the Next Fiscal Year)

As for future projections, the Japanese economy's upturn initiated by capital investment and exports is expected to continue for the time being. However, there are some concerns over the impact of crude oil prices and changes in interest rates, which should be closely monitored. As for the domestic ethical pharmaceuticals market, it is projected to grow by 3.5% year-on-year (according to Crecon Research & Consulting), but when considering the penetration of measures to curtail medical expenses, the Company's operating environment requires constant and close attention. Under such circumstances, the projections for next fiscal year are for net sales to reach 800,000 million yen (up 103.4% year-on-year), operating income to record 9,500 million yen (up 101.8% year-on-year), ordinary income of 13,500 million yen (up 103.0% year-on-year), and current net income of 8,000 million yen (up 110.8% year-on-year).

- (2) Analysis Concerning Financial Position
- ① State of assets, liabilities, and net assets
- (i) Asset

Current assets totaled 308,874 million yen, up 8.2% from the preceding consolidated fiscal year, mainly due to an increase of 8,938 million yen in cash on hand and on deposit, and 9,854 million yen in notes and accounts receivable. Fixed assets totaled 87,572 million yen, up 20.2% from the preceding consolidated fiscal year, mainly due to an increase of 4,038 million yen in land, and 3,851 million yen in securities investments. The latter primarily reflected new consolidation due to stock swapping with Tsuruhara Yoshii.

As a result, total assets totaled 396,447 million yen, up 10.6% from the preceding consolidated fiscal year.

#### (ii) Liability

Current liability totaled 287,720 million yen, up 8.8% from the preceding consolidated fiscal year mainly due to an increase of 24,911 million yen in notes and accounts payable.

As a result, total liabilities totaled 319,656 million yen, up 8.1% from the preceding consolidated fiscal year.

#### (iii) Net assets

Net assets totaled 76,790 million yen, up 34.9% from the preceding consolidated fiscal year mainly due to an increase of 9,315 million yen in capital surplus and 6,177 million yen in retained earnings.

The increase in capital surplus was mainly due to the stock swapping with Tsuruhara Yoshii, and the increase in retained earnings primarily came from a significant increase in current net income. The 5,720 million yen in total minority shares, which also contributed to the increase, should be included in net assets from this consolidated fiscal year.

Net assets per share totaled 1,247.22 yen, up 154.64 yen from the preceding consolidated fiscal year.

Shareholders' equity ratio for this consolidated fiscal year increased to 17.9% from the 15.9% recorded in the preceding consolidated fiscal year.

#### 2 Cash Position

Cash and cash equivalents during this consolidated fiscal year increased by 9,305 million yen from the end of the preceding consolidated fiscal year. As a result, the balance at the end of this consolidated fiscal year totaled 43,429 million yen. The following describes the three categories of consolidated cash positions during this consolidated fiscal year, as well as the factors responsible.

#### (i) Cash Flows from Operating Activities

Operating activities generated a net cash increase of 24,273 million yen (an increase of 19,660 million yen year-on-year). This primarily reflected net interim income before taxes of 11,797 million yen and an increase in trade payables of 11,861 million yen.

#### (ii) Cash Flows from Investing Activities

Investment activities generated a net cash decrease of 6,182 million yen (a decrease of 9,776 million yen year-on-year). This primarily reflected a payment of 1,808 million yen for acquiring tangible fixed assets, payment for acquiring stock in subsidiaries worth 2,250 million yen, and payment of 1,200 million yen for extended loans.

#### (iii) Cash Flows from Financing Activities

Investment activities generated a net cash decrease of 9,678 million yen (a decrease of 12,193 million yen year-on-year). This primarily reflected loan repayments of 6,082 million yen, a payment of 2,169 million yen for acquiring treasury stocks, and payment of 862 million yen for dividends.

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#### (Reference) Trends in key indicators of cash flows

	Fiscal 2003	Fiscal 2004	Fiscal 2005	Fiscal 2006	Fiscal 2007
Shareholder's Equity Ratio (%)	16.1	17.0	14.8	15.9	17.9
Shareholder's Equity Ratio (%) at Market Value	7.6	25.0	17.8	25.2	30.6
Ratio of cash flows to interest-bearing debts (%)	178.7	508.4	177.1	244.2	22.3
Interest Coverage Ratio (time)	32.3	11.3	38.1	27.9	251.3

\* Shareholders' equity ratio: Shareholders' equity/Total assets

Shareholders' equity ratio at market value: Total market value of stock/Total assets

Ratio of cash flows to interest-bearing debts: interest-bearing debts/operating cash flows

Interest coverage ratio: Cash flows from operating activities/Interest paid

1. All indicators are calculated using consolidated financial data.

2. The total market value of stock is calculated by multiplying the closing price of stock at the end of the fiscal year by the number of shares outstanding at the end of the fiscal year (after adjustment for treasury shares).

3. Cash flows from operating activities correspond to Cash Flows from Operating Activities appearing on the Statements of Consolidated Cash Flows. Interest-bearing debt corresponds to all interest-paying debt as recorded on the Consolidated Balance Sheets. Interest paid corresponds to interest payments appearing on the Statements of Consolidated Cash Flows.

#### (3) Company's Basic Policy for Allocation of Profit and Dividend for the Current Term and Next Term

The Company prioritizes the recycling of earnings to its shareholders on its list of important management tasks, and recognizes its responsibility to enhance its earnings per share. As far as the allocation of earnings is concerned, we intend to maintain the basic dividend policy of paying stable dividends that take account of year-to-year changes in operational performance. We also seek to retain adequate earnings in order to augment the Company's earning structure and prepare for future market fluctuations. Based on the aforementioned policies, the Company's dividend for the interim term will be 6 yen per share. Together with the 6 yen per share dividend scheduled at the end of the fiscal year, the annual dividend will be 12 yen per share, up 2 yen from the preceding fiscal year. As for the next term, the scheduled dividend is 6 yen per share for the interim term and 6 yen per share for the term-end (and thus 12 yen for the annual dividend).

# (4) Business Risks

The major risks relevant to business operations and other affairs of the Company and the Toho Pharmaceutical Group are described below. Discussions about the future that appear in this section reflect observations made by the Company as of the date of releasing financial results contained herein (May 10, 2007).

# ① Legal Regulations

In pharmaceutical operations as of the end of March 2007, the Toho Pharmaceutical Group, together with the Company's business alliance partners (16 members of the Kyoso Mirai Group), enjoys a combined network of sales bases spanning an archipelago of 43 prefectures, from Hokkaido to Kyushu. The Toho Pharmaceutical Group is subject to the Pharmaceutical Affairs Law, other related laws, and regulations governing the Group's establishment of sales offices.

The Group is subject to the Pharmaceutical Affairs Law, other related laws, and regulations governing the Group's marketing and carrying of pharmaceuticals that entail obtaining various approvals and/or licenses, and filing various notifications by the Group.

# 2 Ramifications of Revision of the NHI Drug Price Standards and Reform of the Health Insurance Regime

The National Health Insurance (NHI) Drug Price Standards list the ethical pharmaceuticals that constitute the Toho Pharmaceutical Group's primary line of products. The NHI Drug Price Standards, also known as the "Methodology for Calculating the Amounts of Expenses Required for Medical Treatments as Prescribed by the Health Insurance Law," are officially published by the Ministry of Health, Labour and Welfare. The Standards provide for the scope of pharmaceuticals available under health insurance coverage and the prices chargeable for pharmaceuticals administered by medical institutions. This means that the NHI Drug Price Standards serve as the ceilings for the sale prices of ethical pharmaceuticals.

The Health, Labour and Welfare Ministry surveys the prevailing sales and purchase prices of ethical pharmaceuticals in the marketplace, and revises the NHI Drug Price Standards to reflect its findings. The Standards were revised during the three consecutive years of 1996, 1997, and 1998 when the NHI prices were cut. The prices were further reduced by 7.0% in April 2000, 6.3% in April 2002, 4.2% in April 2004, and 6.7% in April 2006.

The Toho Pharmaceutical Group's performance tends to be affected by medical institutions refraining from buying pharmaceuticals prior to a revision of the NHI Drug Price Standards and subsequent declines in sale prices following the revision. In addition to revisions of the Standards, the system reforms implemented by the government for sound health insurance finances directly affect the profit structures of medical institutions and dispensing pharmacies that are main customers of the Toho Pharmaceutical Group, and efforts made by medical institutions and dispensing pharmacies to reinforce their management bases, such introducing co-purchasing among public hospitals and expanding scale, including the formation of groups among dispensing pharmacy chains, are more significant than before. Since these efforts can also reinforce purchasing power, medical institutions and dispensing pharmacies tend to further strengthen their policies to reflect the benefits of expanded scale to purchasing prices.

As explained above, there may be implications for performance of the Toho Pharmaceutical Group relative to reform of the health insurance regime and including revision of the NHI Drug Price Standards, depending on how it works out the details.

# ③ Business Practices Unique to Industry

Provisional Delivery before Agreement on Sales Prices is Reached

The industry is known for its peculiar business practice whereby prices are not yet determined when a pharmaceutical vendor delivers a shipment to a medical institution. The understanding is that both parties negotiate the price at a later date. This practice has been fostered by the life or death nature of pharmaceutical products that allows no excuse for delaying shipment. Provisional payments are customarily made in reference to the NHI Drug Price Standards, however, before the sale/purchase price is determined.

Conversely, prolonged price negotiations may adversely affect the Toho Pharmaceutical Group's operational results.

· Rebates of Sales and Sales Promotion Cash Incentives

The pharmaceutical distribution business involves the payment of sales rebates and sales promotion incentives to pharmaceutical wholesalers by pharmaceutical manufacturers.

Sales are rebated at rates that typically become progressively higher as the amounts of purchases increase, and pharmaceutical wholesalers can effectively reduce their purchase prices as a result of acquiring sales rebates.

Sales promotion cash incentives are paid pursuant to manufacturer-wholesaler agreements that link payment to the volume of products sold and/or the frequency of shipments to retailers, and have the same effect of reducing purchase prices as sales rebates.

As explained above, rebates of sales and sales promotion incentives can affect the gross profit margin of pharmaceutical wholesalers, and the Toho Pharmaceutical Group has invested in acquiring these payments. This could impact the Toho Pharmaceutical Group's operational results, depending on the marketing strategies of the manufacturers.

#### ④ Information system

In order to pursue greater business efficiencies, standardization, and stronger competitiveness across the Group, the Company has developed an information system that links the whole Group and our customers, and fully uses this information system not only for overall internal operations such as receiving/placing orders, logistic operations, and accounting operations, but also for providing services to customers. Therefore, in the event of contingency disasters such as earthquakes, damage due to strong winds and flooding, large-scale blackout, or telecommunication network failure, there may be detrimental though temporary effects on regular operations.

As a countermeasure, the Company has introduced a two-center system in the east and the west (using data centers established in Tokyo and Osaka to ensure the dual system) to prepare for disasters and failures. However, it is also recognized that even this system may not be able to cover certain situations.

#### ⑤ Receivables Management

Due to government policies intended to curtail medical expenditures, medical institutions and dispensing pharmacies—customers of the Toho Pharmaceutical Group—are facing harsher management conditions. Before extending loans, the Company's credit control and sales departments pay detailed attention to managing credit conditions. However, any unexpected developments on the customer's side that would make debt recovery difficult may affect the operational results and financial position of the Toho Pharmaceutical Group.

#### 2. State of Corporate Group

#### State of Corporate Group

For the purposes hereof, the Toho Pharmaceutical Group (Toho Pharmaceutical and its associated companies) or simply the "Group" consists of Toho Pharmaceutical or simply the "Company," 27 subsidiaries, and nine affiliates. The Group's primary business operations, connections between these business operations, and their relationships with the segments classified by types of business operations are described below.

The divisions of primary business operations agree with those of segments classified by types of business operations.

#### (1) Pharmaceutical Operations

The Company, nine subsidiaries (SANUS, Honma Toho, Yamaguchi Toho, Ogawa Toho, Yakushin, Godo Toho, Koyo, Tsuruhara Yoshii, and one other), and two affiliates (Sakai Yakuhin and one other) purchase pharmaceuticals and heath-related products, mainly from pharmaceutical manufacturers, for distribution primarily to hospitals, clinics, and dispensing pharmacies.

As far as the related products purchased from pharmaceutical manufacturers, etc. are concerned, the Company and its consolidated subsidiaries supply these products to six subsidiaries (Ethos, Toyaku, and four others) and six affiliated companies (TRIAD JAPAN and five others). The Company also supplies the products to the nine subsidiaries and two affiliates mentioned above.

#### (2) Information Processing Operations

Toho System Service, a subsidiary, processes data and creates software on behalf of the Kyoso Mirai Group (the Company and its associated companies and business alliance partners engaged primarily in pharmaceutical wholesaling). Toho System Service, in conjunction with the Company, also distributes software to medical institutions.

# (3) Site Management Organization (SMO) Operations

The Tokyo Research Center of Clinical Pharmacology, a subsidiary, undertakes SMO (Site Management Organization) operations.

Tokyo Clinical CRO, a subsidiary, undertakes pharmaceutical development services commissioned by pharmaceutical manufacturers.

# (4) Other Operations

Medical Trust, a subsidiary, and nine other companies (eight subsidiaries and one affiliate) undertake respective operations related to the Company.



Name	Location	Capital (Million Yen)	Main Business Description	Company's Voting Ownership (%)	Detailed Relationship with Company
(Consolidated Subs	idiaries)	1		1	
SANUS	Nishi Ward, Hiroshima City, Hiroshima	95	Pharmaceutical wholesaling	100.00	Supplied by Company with pharmaceuticals. Company represented on Board of Directors.
Honma Toho	Central Ward, Niigata City, Niigata	100	Pharmaceutical wholesaling	73.00	Supplied by Company with pharmaceuticals. Company represented on Board of Directors.
Yamaguchi Toho	Tsuchiura City, Ibaraki	20	Pharmaceutical wholesaling	51.00	Supplied by Company with pharmaceuticals. Company represented on Board of Directors.
Ogawa Toho	Takasaki City, Gunma	20	Pharmaceutical wholesaling	51.00	Supplied by Company with pharmaceuticals. Company represented on Board of Directors.
Yakushin	Higashi Ward, Fukuoka City, Fukuoka	389	Pharmaceutical wholesaling	100.00	Supplied by Company with pharmaceuticals. Company represented on Board of Directors.
Godo Toho	Hirano Ward, Osaka City, Osaka	45	Pharmaceutical wholesaling	100.00	Supplied by Company with pharmaceuticals. Company represented on Board of Directors.
Коуо	Takamatsu City, Kagawa	72	Pharmaceutical wholesaling	59.09	Supplied by Company with pharmaceuticals. Company represented on Board of Directors.
Tsuruhara Yoshii	Kumamoto City, Kumamoto	522	Pharmaceutical wholesaling	100.00	Supplied by Company with pharmaceuticals. Company represented on Board of Directors.
Ethos	Sumida Ward, Tokyo	50	Operation of dispensing pharmacies and small-lot wholesaling of pharmaceuticals	60.61	Supplied by Company with pharmaceuticals. Supported financially by Company. Company represented on Board of Directors.
Toyaku	Shinjuku Ward, Tokyo	10	Operation of dispensing pharmacies	60.61 (60.61)	Supplied by Company with pharmaceuticals. Company represented on Board of Directors.
Toho System Service	Setagaya Ward, Tokyo	10	Information processing	100.00	Processes data and creates software for Company, associated companies, etc. Distributes software to medical institutions jointly with Company. Company represented on Board of Directors.
Tokyo Research Center of Clinical Pharmacology	Shinjuku Ward, Tokyo	401	SMO	72.53	Supported financially by Company. Company represented on Board of Directors.
Tokyo Clinical CRO	Shinjuku Ward, Tokyo	10	CRO	72.53	Company represented on Board of Directors.
(Equity-Method Aff	filiates)				
Sakai Yakuhin	Mitaka City, Tokyo	60	Pharmaceutical wholesaling	35.00	Supplied by Company with pharmaceuticals. Company represented on Board of Directors.

(Note) 1. Any indirect ownership reflected in a voting ownership ratio is enclosed in parentheses.

<sup>2.</sup> As of April 1, 2007, two wholly owned subsidiaries (Tsuruhara Yoshii and Yakushin) of the Company were merged and Tsuruhara Yoshii was left as the surviving company, and changed the company name to Kyushu Toho (based in Kumamoto, Kumamoto Prefecture).

# 3. Business Management Policy

# (1) Company's Basic Policy for Management of Operations

As our society ages and suffers from a declining birth rate, there is significant public interest in medical and health issues, with related markets for medical and health care experiencing long-term growth with more diversification. Under such market circumstances, the Company sets "Total Commitment to Good Health" as its corporate slogan and strives to achieve the societal mission of "contributing to the medical care and health of the public." This effort must play a pivotal role as the Company operates in accordance with its basic business management policy of "creating new added value and enhancing its corporate value continuously." In pursuit of realizing this aim, the Company has endeavored to develop and offer a variety of customer-oriented and patient-oriented services.

# Mission Statement

"We shall create new values through the provision of original service, and contribute to the medical care and well-being of people around the world."

# Core Value

The Company exists and operates its business for important stakeholders, including long-term shareholders, patients, customers (suppliers and medical institutions), local communities, and employees. Consequently, the five core values common for all employees in the Group are listed below. We will endeavor to establish a "corporate brand with trust and common understanding" in the distribution industry.

- ① We put patients first all the time and act in the interests of enhancing their satisfaction.
- ② We strive our utmost every day to be a company essential to our customers.
- ③ We respect the personality, talent, and teamwork of all members, and value a corporate culture that is free and vigorous.
- ④ We observe laws and ethics, and strive to grow in harmony with society and for the benefit of its development.
- 5 We pursue ever-greater corporate value and champion timely and adequate disclosure.

# Business Management Policy (Management vision)

The "Management Vision" is described in the following six-point statement. It should guide us as we nurture a corporate culture in tune with a new age and seek quality in conducting business that earns us high marks, both inside and outside the organization, for being a good corporate citizen.

- ① Establishment of a corporate brand through the creation of original customer value
- ② Establishment of a strong and flexible business quality through the promotion of a network-type group management.
- ③ Creation of a high-touch business force through the implementation of management practices that start with people (humanism) and empowerment
- ④ Pursuit of management efficiencies through selection and concentration; promotion of cost reductions; innovation of business structure; and cash-flow-oriented management
- 5 Enhancement of corporate value, and the appropriate and timely disclosure of information
- <sup>6</sup> Compliance with internal and external laws and the spirit of such laws, and the implementation of open and fair business activity

# (2) Target Managerial Indicators

The Company developed the Medium-Term Management Plan from the fiscal year ended in March 2007 to the fiscal year ending in March 2009, targeting to achieve 822,000 million yen in net sales, 10,400 million yen in operating income, 13,200 million yen in ordinary income, and 7,044 million yen in current net income in the final year of the plan. Furthermore, as a medium- to long-term goal, the plan calls for ordinary income to account for 2% of net sales by promoting higher added business value. In pharmaceutical and other wholesaling operations, the plan aims for SG&A to reach the 5% level of net sales as promptly as possible by promoting a strategy for greater efficiencies.

# (3) Company's Medium- to Long-Term Business Management Strategy

The Company's medium- to long-term business domains boil down to the keywords of "Medical Care, Health, and Comfortable Living," and "Japan and the World," and an intensive promotion of its business management strategy will be based on the following three-point vision for our business structures:

- ① Position wholesaling of ethical drugs at the core of operations and expand into health-related fields in the periphery of medical care;
- ② Serve all of Japan with an eye on overseas expansion; and
- ③ Develop an adequate portfolio of cross-disciplinary, alliance-based business models designed to create value for customers.

With an aim to solve problems facing the operations of customers and improve the quality of life enjoyed by people in general and patients in particular, we endeavor to develop and distribute a variety of services and solutions that are unique and proprietary to the Company. We will also procure a wide array of products, ranging from reagents, medical materials, medical equipment, over-the-counter (OTC) pharmaceuticals, and health-related products to daily goods and foods within the scope, in addition to a full spectrum of ethical pharmaceuticals. We will also seek a closer cooperative relationship with OHKI Co., Ltd., our capital and operational tie-up partner. As for the Group's business infrastructure such as information systems and logistics networks, we will continue to position infrastructure issues as an important strategic theme and step up for further efforts. Concerning the distribution business reorganization, our approach has been that of aggressively promoting the integration of business operations and formation of business alliances, guided by a basic concept that we call the spirit of Kyoso Mirai or "Creating the Future Together." This underlies the Company's initiative for integrating its product procurement capabilities, business infrastructure, and customer support service functions on the one hand, and the marketing strongholds of regional leaders in pharmaceutical wholesaling on the other. We place importance on enhancing our corporate value on a long-term and ongoing basis. For that purpose, we will strive for greater business efficiencies within the Group, while working aggressively on such important management issues as the full-scale use of IT technology and development of new distribution services to address deregulation moves, development of overseas business, and transformation of the business model.

#### (4) Company Issues that Need Addressing

#### Kyoso Mirai Group

The Kyoso Mirai Group is organized by the Company and enjoys about 1 trillion yen in net sales including its non-consolidated companies. The Group also has a combined network of sales bases covering most of the country and employs common purchasing, distribution, and mission-critical business operations systems to secure the benefits of scale that are essential for the survival of a pharmaceutical wholesaling company. In the pharmaceutical wholesaling industry, industrial reorganization and the consolidation of corporate groups have progressed since 1990s, with the intentions of strengthening negotiating power over purchase prices and streamlining operations. In our projection, each group will pursue differentiation from other groups in such areas as the sales and marketing system, distribution network, and customer support programs, and thus transform the current competition to more quality-oriented, aiming for higher profitability and customer retention. Amid such circumstances, we feel that the Group's distinctive management approach, which respects the self-sustainability of each member company, can pursue an expansion of scale without harming relationships with existing customers. Conversely, the Group has some overlapping functions (such as indirect divisions and distribution functions) and ineffective operations. The challenge for the Kyosai Mirai Group is to accelerate measures to improve productivity, integrate various operations, and strengthen capital tie-ups and other relationships, while maintaining the aforementioned strength of the Group in order to further enhance the Group's power.

#### Ashi-no-kai

At Ashi-no-kai, joint sales promotion is already in practice with acquired allowances that totaled 368 million yen this consolidated fiscal year, and its contribution to our profit is limited in the immediate future. As of October 3, 2006, six companies (Astem Health Care, Advanced Health Care Services, Toho Pharmaceutical, Nakakita, Vital Health Care, and Hokuyaku) participated with the Company to establish the Health Care Business Division in Ashi-no-kai with the objective of developing comprehensive strategies for the healthcare business. The Health Care Business Division plans to strengthen functions for achieving higher quality to meet customer expectations, not only for the sales and marketing division but also for the overall business domains.

#### Profitability

The Company is practically almost as profitable as its competitors after making adjustments, mostly on sales to non-consolidated companies in the Kyoso Mirai Group, and understands that the Kyoso Mirai Group has made significant efforts for the benefits of scale and cost reduction. However, looking at individual Group companies, some consolidated subsidiaries such as Koyo and Tsuruhara Yoshii have high SG&A expense ratios, where the potential for cost reduction and improved productivity is considered high. In addition to maintaining gross profit margins and reducing SG&A expense ratios, we will work on new products expected to spur sales growth in the domestic market, endeavor to increase sales to foreign-affiliated manufacturers, and develop next-generation wholesaler functions for developing fee-based business possibilities into new sources of earnings and consultative functions into revenue earners.

#### Centralizing Business Infrastructure Functions

The Medium-Term Management Plan calls for establishing East and West Japan Administration Centers, and consolidating financial and accounting systems, and HR and payroll systems from the perspective of centralizing business infrastructure. The plan also stipulates the standardization of middle-office operations by streamlining general administrative work conducted among the Group companies upon consolidation and review. Administrative operations in the Group companies have almost been fully integrated in eastern Japan during this term, but such integration in western Japan has yet to begin in practical terms since priority was placed on preparing for the launch of Kyushu Toho and addressing other issues. Therefore, we will conduct a drastic review of the "concept" itself in the next term to maximize the synergy effects in the Kyoso Mirai Group, and have started detailed discussions to sequentially consolidate and unify administrative work in the Group companies in western Japan with that at the head office of the Company.

#### Greater Business Efficiencies

As for greater business efficiencies on a consolidated basis, we will strive to achieve common targets among the Group companies as soon as possible; specifically an automated order receipts ratio of 90%, automated collections ratio of 95%, and a separated sales and distribution ratio of 90%. The results at the end of the current term, marking the first year in the Medium-Term Management Plan, were an automated order receipts ratio of 54.7% (up 6.7% from the corresponding preceding term), in automated collections ratio of 90.3% (up 1.5% from the corresponding preceding term), and a separated sales and distribution ratio of 65.6% (down 6.4% from the corresponding preceding term). Since Tsuruhara Yoshii was newly added to the scope of consolidation from this term under review, the total separated sales and distribution ratio showed a temporary downturn, but we will step up efforts in consolidated companies to bolster the ratio.

#### Financial ground

As for financial ground, the Company will continue to stand firm on its sales policy in placing priority on profitability, and endeavor to increase net assets by accumulating profits, enhance its financial strength, and augment its capital structure. The Company enjoys good cash positions, as it has few assets of possible impairment loss, low reliability on interest-bearing debts, and no group company is in immediate need of close attention. In particular, the Cash Management System (CMS) was newly introduced this consolidated fiscal year to consolidated Group companies and realized practically loan-free business management by ensuring a reduction of loan interest on a consolidated basis and a more effective use of funds. Furthermore, from the perspective of promoting cash flow management, we will strive to promote greater business efficiencies, targeting to achieve a product inventory turnover goal of 0.50 month (6-month average) and accounts receivable goal of 2.50 months (6-month average) by March 2009. As the results for the first year in the Medium-Term Management Plan, product inventory turnover was 0.71 month (improved by 0.02 month from the corresponding preceding term) and accounts receivable goal was 2.82 months (improved by 0.08 month from the corresponding preceding term) as of the end of March 2007.

#### Revitalization of Organization and Human Resources

As for the organization structure, in order to reinforce the basis for consolidated management and ensure clearer responsibility, as of July 1, 2006, the existing "unit system" was reorganized into a "division system" and five divisions (Sales and Marketing, Administration, System and Logistics, Customer Support, and Corporate Planning) were subsequently established. And to strengthen compliance-oriented management, the "Legal Office" was newly established as of the same date. In order to standardize and further reinforce pharmaceutical-related operations in the Kyoso Mirai Group, "person(s) responsible for medical affairs for Kyoso Mirai" and "person(s) responsible for consolidated internal control" were appointed to support and promote the development of an internal control system for the group of consolidated companies. As for measures for internal control and the J-SOX Act, the Company previously charged the corresponding project teams to deal with these issues, but as of April 1, 2007, it established a specialized department ("Internal Control and J-Sox Promotion Office"). Moreover, the Company split the "System and Logistics Division" on the same date to newly establish the "Logistics Division," whose mission is to enhance the distribution function as a common infrastructure for the Kyoso Mirai Group, and the "Development Division," whose mission is to promote SPD operation, PFP (small-lot wholesaling) operation, the development of information systems, and overseas business development. As for internationalization, with a powerful peer in China, we initiated a mutual trainee exchange program from this consolidated fiscal year, in addition to current activities that include information exchange. Furthermore, as of the same date, the "Medical Information Office" was newly established in the Sales and Marketing Division to address to internal and external needs for medical information, and the "Human Resources Planning Office" was newly added to the Corporate Planning Division, whose mission is to contribute to realizing the Company's mission statement, achieve the goals in each division, and to foster employees by developing a new personnel policy based on the Company's own core values and strategies, and planning a personnel system. As for the development of human resources, in addition to the existing training system that includes MTP training and US seminars, "Leader Training" began from this term under review, targeting Branch Managers and equivalent positions. We will continue to develop multiple training systems to foster human resources full of entrepreneurship.

# Wide-Area Wholesaling Function

In this consolidated fiscal year, substantial achievements were made in the development of "distribution" and "information systems," the two major infrastructures for the pharmaceutical distribution business. To begin with, in November 2006 the Company launched "TBC Tokyo"—one of the largest state-of-the-art pharmaceutical distribution centers in Tokyo—in Yashio, Shinagawa Ward, by using cutting-edge technologies including IC tags. Consequently, the Company's distribution function was significantly reinforced primarily in the Tokyo Metropolitan area. Also in November 2006, the Company newly established "WILL Heiwajima"— a distribution center capable of supplying reagents nationwide—in Heiwajima, Taito Ward. In the next term, we will endeavor to minimize mistakes in deliveries from all distribution centers including TBC Tokyo, and alleviate the workload in Branches. The Company also intends to realize a lot control system in Branches to pursue even higher traceability of pharmaceuticals, and concurrently shift to a new sales slip format for full-scale use of the barcode system to realize a more accurate delivery system for our customers.

As for mission-critical business operations systems, the Company switched over to an open systems environment (UNIX machines) in March 2006 to reduce hardware costs and ensure extensibility to prepare for future growth in throughput demand. The Company concurrently adopted an East and West Japan dual-center approach (a double system employing a data center) to avoid complete system paralysis in the event of a large-scale disaster, and consequently established absolute risk management readiness to meet society's mandate for ensuring the distribution of pharmaceuticals. With more frequent system tests than usual to switch between the East and West centers, we will strive for greater reliability to "realize a pharmaceutical distribution system with relief and safety."

#### Innovation in Marketing Style

The Company used to develop and operate the "MS support system" using PDA (Personal Digital Assistance) with the objectives of ensuring the availability of information for marketing specialists (MSs) engaged in pharmaceutical wholesaling and more effective operations. This consolidated fiscal year, the Company became Japan's first corporate user of "hTc Z"—NTT DoCoMo's smart phone terminal jointly developed with Toshiba Solutions Corporation and equipped with Windows Mobile OS—to be released as a new MS support system ("Meissa"). This MS support system, the fifth generation in the Company's history, commenced operation from August 21, 2006 at Kyushu Toho (formerly Tsuruhara Yoshii).

As for our call centers, we endeavored to reinforce the functions contributing to innovation in sales and marketing activities, and achieve higher customer satisfaction, and began considering the construction of a West Japan Call Center, not only to conduct order-receiving operations but also to precisely address to various customer needs, such as operational improvement using communication logs, speedy response to queries using a database, and an information delivery system for MSs that combines an automatic voice recognition system and e-mail. Another new effort will be to conduct sales promotion and product briefing activities (outbound) from the Call Centers in order to strengthen our marketing function linked with direct contact from MSs.

#### Customer Service

Our proprietary customer support systems developed from customer-oriented and patient-oriented perspectives, and offered as services with fees, specifically ENIF (an interactive system enabling ordering and information retrieval on handheld information terminals), eniFAX (a prescription fax system), LXMATE-HeLios (a hospital appointment booking system via telephone), and PharmaStream ENIF club plan (support system for Web-learning; Internet-based lifelong education for pharmacists), enjoyed further market penetration during this term thanks to their various functions and convenient advantages. Since a higher market penetration of these systems will entail expectations for further contributions to differentiated services, more stable trading relationships, and greater business efficiencies, the Company's important challenges for marketing strategies in the next term will continue to be the further improvement and penetration of these services, and the development of new solutions.

#### Management reforms

As a part of our management reforms, the Company resolved to abolish the retirement benefits eligible for directors and corporate auditors as at the end of the 58th ordinary general meeting of shareholders held on June 29, 2006. Also, the issue of "directors' salaries considering such things as performance and stock prices" was introduced as a part of directors' salaries in order to clarify the managerial responsibilities of directors with regard to corporate performance and stock prices, and ensure that remuneration is paid in proportion to individual abilities and contributions to business performance. Furthermore, based on the resolution passed at the 58th ordinary general meeting of shareholders held on June 29, 2006, the details of equity warrants to be issued as a stock option (including the condition to distribute the warrants to 24 directors of the Company) were resolved at the board of directors meeting held on July 20, 2006. By introducing a series of such measures, the Company will raise the awareness among directors for higher business performance and stock prices, and further increase corporate value.

# 4. Consolidated Financial Statements

# (1) Consolidated Balance Sheets

			Fiscal 2006 f March 31, 200	6)		Fiscal 2007 March 31, 2007	7)
Account	Note ref. No.	Amount (n	nillion yen)	Share (%)	Amount (m	nillion yen)	Share (%)
(Assets)							
I Current assets							
1. Cash on hand and on deposit	(Note 3)		33,511			42,449	
2. Notes and accounts receivable	(Note 9)		185,200			195,055	
3. Marketable securities			2,495			1,996	
4. Inventories			44,505			47,161	
5. Deferred tax assets			1,196			1,517	
6. Purchase rebates receivable			10,938			11,454	
7. Other			8,013			9,668	
Allowance for doubtful receivables			△295			$\triangle$ 428	
Total current assets			285,566	79.7		308,874	77.9
II Fixed assets							
1. Property, plant and equipment	(Note 1)						
(1) Buildings and structures	(Note 3)		12,965			14,432	
(2) Vehicles and carriers			83			23	
(3) Land	(Note 3,7)		25,003			29,042	
(4) Construction in progress			134			79	
(5) Other			1,582			1,300	
Total property, plant and equipment			39,769	11.1		44,879	11.3
2. Intangible fixed assets							
(1) Goodwill			957			-	
(2) Goodwill			-			4,088	
(3) Other			2,287			2,979	
Total intangible fixed assets			3,245	0.9		7,068	1.8
3. Investments and other assets							
(1) Investments in securities	(Note 2,3)		26,223			30,075	
(2) Long-term loans receivable			864			997	
(3) Deferred income taxes			69			179	
(4) Other			3,533			5,349	
Allowance for doubtful receivables			△855			△ 977	
Total investments and other assets			29,835	8.3		35,624	9.0
Total fixed assets			72,850	20.3		87,572	22.1
Total assets			358,416	100.0		396,447	100.0

		Fiscal 2006 (As of March 31, 2006)		)	Fiscal 2007 (As of March 31, 200	7)
Account	Note ref. No.	Amount (million yen)		Share (%)	Amount (million yen)	Share (%)
(Liabilities)						
I Current liabilities						
1. Notes and accounts payable	(Note 3,9)		244,821		269,733	
2. Short-term loans payable	(Note 3)		9,126		4,628	
3. Current portion of long-term debt	(Note 3)		1,363		532	
4. Income taxes payable			2,000		3,130	
5. Accrued expenses			1,397		1,500	
6. Accrued bonuses			2,094		2,365	
7. Directors' bonuses			_		92	
8. Reserve for sales returns			291		307	
9. Other			3,258		5,428	
Total current liabilities			264,354	73.8	287,720	72.6
II Long-term liabilities						
1. Bonds payable			10,000		9,600	
2. Long-term debt	(Note 3)		763		238	
3. Deferred tax liabilities			7,564		9,504	
4. Accrued retirement benefits for employees			3,603		3,006	
<ol> <li>Accrued retirement benefits for directors and corporate auditors</li> </ol>			904		-	
6. Liabilities resulted from the investments in affiliates			11		-	
7. Consolidation adjustments			4,133		-	
8. Deferred tax liabilities due to revaluation	(Note 7)		1,417		1,414	
9. Negative goodwill			-		3,706	
10. Other			2,942		4,466	
Total long-term liabilities			31,341	8.7	31,936	8.0
Total liabilities			295,695	82.5	319,656	80.6
(Minority interests)						
Minority interests			5,804	1.6	_	_
(Shareholders' equity)						
I Common stock	(Note 5)		10,399	2.9	-	_
II Capital surplus			14,282	4.0	-	_
III Retained earnings			35,184	9.8	-	_
IV Unrealized gains on revaluation of land	(Note 7)		△4,889	△1.4	– –	_
V Unrealized gains on available-for-sale securities			3,207	0.9	-	_
VI Treasury stock	(Note 6)		△1,268	riangle 0.3	-	_
Total shareholders' equity			56,916	15.9	_	_
Total liabilities, minority interests and shareholders' equity			358,416	100.0	_	_

		Fiscal 2006 (As of March 31, 2006)			Fiscal 2007 (As of March 31, 2007)		)
Account	Note ref. No.	Amount (m	illion yen)	Share (%)	Amount (m	nillion yen)	Share (%)
(Net assets)							
I Shareholders' equity							
1. Common stock			_	_		10,599	
2. Capital surplus			_	_		23,597	
3. Retained earnings			_	_		41,362	
4. Treasury stock			_	_		△ 3,481	
Total shareholders' equity			_	_		72,078	18.2
II Unrealized gains on revaluation							
1. Unrealized gains on available-for-sale securities			_	_		3,732	
2. Unrealized gains on revaluation of land	(Note 7)		_	_		△ 4,762	
Total unrealized gains on revaluation			_	_		△ 1,030	0.2
III Equity warrants			_	_		21	0.0
IV Minority interests			—	_		5,720	1.4
Total net assets			_	_		76,790	19.4
Total liabilities and net assets			_	_		396,447	100.0

# (2) Consolidated profit and loss statement

		(From April	Fiscal 2006 1, 2005 to Marcl	h 31, 2006)	(From April	Fiscal 2007 , 2006 to Marc	eh 31, 2007)
Account	Note ref. No.	Amount (1	million yen)	Share (%)	Amount (n	nillion yen)	Share (%)
I Net sales			706,488	100.0		773,436	100.0
II Cost of sales			654,568	92.6		709,811	91.8
Gross income			51,920	7.4		63,624	8.2
Reversal of reserve for sales returns			51	0.0		5	0.0
Gross income after reserve for sales returns			51,971	7.4		63,629	8.2
III Selling, general and administrative expenses							
1. Directors' salaries and employees' salaries and allowances		24,079			27,573		
2. Provision for accrued bonuses		2,094			2,410		
3. Provision for directors' bonuses		-			92		
<ol> <li>Provision for accrued retirement benefits for employees</li> </ol>		442			485		
<ol> <li>Provision for accrued retirement benefits for directors and corporate auditors</li> </ol>		67			19		
6. Welfare expenses		3,781			4,314		
7. Vehicle expenses		1,069			1,190		
8. Provision for allowance for doubtful receivables		104			228		
9. Depreciation and amortization		1,904			2,000		
10. Amortization expenses for goodwill		-			992		
11. Rent		3,475			4,167		
12. Taxes and dues		721			783		
13. Miscellaneous expenses		8,125	45,867	6.5	10,035	54,294	7.0
Operating income			6,104	0.9		9,335	1.2
IV Non-operating income							
1. Interest income		59			95		
2. Dividend income		191			269		
3. Fee income		1,440			-		
4. Information sales income		-			1,733		
5. Real estate rental income		225			236		
6. Amortization of consolidation adjustments		840			-		
7. Amortization expenses for negative goodwill		-			1,325		
8. Equity in earnings of investees		87			105		
9. Miscellaneous income		554	3,400	0.5	625	4,391	0.6
V Non-operating expenses							
1. Interest expenses		165			91		
2. New share issue expense		36					
3. Specified line commitment fees		54			47		
<ol> <li>Loss before deduction of temporary consumption tax payment</li> </ol>		311			322		
5. Miscellaneous losses		47	615	0.1	160	622	0.1
Ordinary income			8,889	1.3		13,104	1.7

		Fiscal 2006 (From April 1, 2005 to March 31, 2006)		Fiscal 2007 (From April 1, 2006 to March 31,		31, 2007)	
Account	Note ref. No.	Amount (n	nillion yen)	Share (%)	Amount (million yen)		Share (%)
I Extraordinary gains							
1. Gains on sales of fixed assets	(Note 1)	175			52		
2. Gains on sales of investment securities		25			54		
3. Gains on sales of stocks of affiliate companies		-			181		
4. Gains on sales of golf club memberships		6			0		
<ol> <li>Reversal of accrued retirement benefits for directors and corporate auditors</li> <li>Gain due to switchover to defined contribution</li> </ol>		-			192		
pension program		33			_		
7. Gain on cancellation of insurance reserve fund		28			—		
8. Other		9	279	0.0	68	549	0.1
II Extraordinary losses							
1. Loss on disposal of fixed assets	(Note 2)	479			601		
2. Loss on sale of investment securities		0			0		
3. Loss on revaluation of investment securities		109			11		
4. Loss on revaluation of stocks in subsidiaries		19			_		
5. Loss on sale of golf club memberships		2			4		
6. Loss on revaluation of golf club memberships		13			8		
7. Directors' retirement benefits		34			309		
8. Lump-sum grants to voluntary early retirements		585			_		
9. Variance from disposal of tying stocks		_			2		
<ol> <li>Loss due to switchover to defined contribution pension program</li> </ol>		221			96		
11. Loss due to change in equity		11			—		
12. Impairment loss	(Note 3)	611			485		
13. Loss due to debt forgiveness		_			299		
14. Others		15	2,106	0.3	35	1,856	0.3
Income before income taxes			7,061	1.0		11,797	1.5
Corporate income, inhabitant and enterprise taxes		2,812			4,505		
Adjustments for income taxes		416	3,228	0.5	△ 50	4,454	0.6
Minority interests			220	0.0		124	0.0
Current net income			3,612	0.5		7,218	0.9

		Fiscal 2006 (From April 1, 2005 To March 31, 20	
Account	Note ref. No.	Amount (million yen)	
(Capital Surplus)			
I Capital surplus at beginning of year			10,862
II Increase in capital surplus			
Increase due to issue of new shares		3,396	
Gain on disposal of treasury stock		24	3,420
III Capital surplus at end of the year			14,282
(Retained earnings)			
I Retained earnings at beginning of year			32,220
II Increase in retained earnings			
Current net income		3,612	
Increase due to addition of consolidated subsidiaries		1	
Transfer from land revaluation excess		7	3,621
III Decrease in retained earnings			
Cash dividends		465	
Directors' bonuses		38	
(including auditors' bonuses)		(2)	
Decrease due to stock swapping		0	
Transfer from land revaluation excess		151	656
IV Retained earnings at end of the year			35,184

(3) Consolidated Statements of Retained Earnings and Consolidated Statement of Changes in Shareholders' Equity

# (4) Consolidated Statement of Changes in Shareholders' Equity During this term (From April 1, 2006 to March 31, 2007)

	Shareholder's Equity					
	Common stock	Capital surplus	Retained earnings	Treasury stock	Total shareholder's equity	
Balance as of March 31, 2006 (million yen)	10,399	14,282	35,184	△ 1,268	58,598	
Changes during this term						
New shares issued by stock swapping		9,083			9,083	
Increase due to exercised warrant bonds	200	199			400	
Surplus distributed to shareholders (Note 1)			△ 862		△ 862	
Bonuses to directors and corporate auditors (Note2)			△ 51		51	
Net income			7,218		7,218	
Own company stock reacquired				△ 2,209	△ 2,209	
Own company stock disposed		31			31	
Decrease due to increase in consolidated subsidiaries			0	△ 3	△ 3	
Transfer from land revaluation excess			△ 126		△ 126	
Change (net increase or decrease) in non-shareholders' equity items during this term						
Total changes during this term	200	9,315	6,177	△ 2,212	13,480	
Balance as of March 31, 2007 (million yen)	10,599	23,597	41,362	△ 3,481	72,078	

	Unrea					
	Unrealized gains on available-for-sale securities	Unrealized gains on revaluation of land	Total unrealized gains on revaluation	Equity warrants	Minority interests	Total net assets
Balance as of March 31, 2006 (million yen)	3,207	△ 4,889	△ 1,682	-	5,804	62,720
Changes during this term						
New shares issued by stock swapping						9,083
Increase due to exercised warrant bonds						400
Surplus distributed to shareholders (Note 1)						△ 862
Bonuses to directors and corporate auditors (Note2)						△ 51
Net income						7,218
Own company stock reacquired						△ 2,209
Own company stock disposed						31
Decrease due to increase in consolidated subsidiaries						△ 3
Transfer from land revaluation excess						riangle 126
Change (net increase or decrease) in non-shareholders' equity items during this term	525	126	652	21	△ 83	590
Total changes during this term	525	126	652	21	△ 83	14,070
Balance as of March 31, 2007 (million yen)	3,732	△ 4,762	△ 1,030	21	5,720	76,790

(Note) 1. The figure includes 520 million yen as appreciation of earnings at the ordinary general meeting of shareholders in June 2006, and 341 million yen due to resolution at the board of directors meeting in November 2006.

2. The figure is derived from the appreciation of earnings at the ordinary general meeting of shareholders in June 2006.

# (5) Consolidated Statements of Cash Flows

		Fiscal 2006 (From April 1, 2005 to March 31, 2006)	Fiscal 2007 (From April 1, 2006 to March 31, 2007)
Account	Note ref. No.	Amount (million yen)	Amount (million yen)
I Cash flows from operating activities			
Income before income taxes		7,061	11,797
Depreciation		1,904	2,000
Loss on impairment		611	485
Amortization of consolidation adjustments		riangle 840	-
Amortization expenses for goodwill		—	992
Amortization expenses for negative goodwill		-	△1,325
Equity in earnings of investees		$\triangle 87$	riangle 105
Decrease in accrued employees' retirement benefits		△1,629	△597
Decrease in accrued directors' retirement benefits		riangle 323	△192
Decrease in reserve for sales returns		△51	riangle 5
Increase (decrease) in accrued bonuses		riangle 37	50
Increase in accrued directors' bonuses		-	92
Increase (decrease) in allowance for doubtful receivables		riangle 227	84
Interest and dividend income		riangle 251	riangle 364
Fee income		△1,440	△1,733
Real estate rental income		riangle 225	riangle 236
Miscellaneous income		△554	riangle 625
Interest expense		165	91
New share issue expense		36	_
Specified line commitment fee		54	47
Loss before deduction of temporary consumption tax		311	322
payment		511	522
Miscellaneous loss		47	160
Gain on sale of tangible fixed assets		△175	riangle 52
Loss on disposal of tangible fixed assets		479	598
Loss on disposal of intangible current assets		-	2
Loss on disposal of long-term prepaid expenses		—	0
Gain on sale of investment securities		riangle 25	△54
Loss on sale of investment securities		0	0
Loss on revaluation of investment securities		109	11
Gain on sale of stocks of affiliated companies		-	△181
Loss on revaluation of stocks in subsidiaries		19	_
Gain on cancellation of insurance reserve fund		riangle 28	_
Proceeds from nonlife insurance premium		_	riangle 0
Other extraordinary gains		riangle 9	riangle 67
Gain on sale of golf club memberships		riangle 6	riangle 0
Loss on sale of golf club memberships		2	4
Loss on revaluation of golf club memberships		13	8
Directors' retirement benefits		34	_
Lump-sum grants to voluntary early retirements		585	_
Loss due to switchover to defined contribution		221	
pension program		221	_
Loss due to change in equity		11	-
Variance from disposal of tying stocks		-	2
Loss due to debt forgiveness		—	299
Other extraordinary losses		15	35
Other non-cash losses (gains)		51	57
Decrease (increase) in trade receivables		△4,778	624
Decrease (increase) in inventories		△1,508	30
Decrease (increase) in purchase rebates receivable		708	465
Decrease (increase) in other assets		△2,032	riangle 916
Increase (decrease) in trade payables		5,246	11,861
Increase in other liabilities		726	2,017
Increase (decrease) in accrued consumption taxes		136	∆260
Payment of directors' bonuses		△45	<u></u>
<del>، • • • • • • • • • • • • • • • • • • •</del>		4,277	25,363

		Fiscal 2006 (From April 1, 2005 to March 31, 2006)	Fiscal 2007 (From April 1, 2006 to March 31, 2007)
Account	Note ref. No.	Amount (million yen)	Amount (million yen)
Interest and dividend income		229	367
Fee income		1,423	1,748
Real estate rental income		226	236
Miscellaneous income		573	634
Receipt of proceeds from nonlife insurance premium		—	0
Other extraordinary income		-	67
Interest payment		△165	riangle 96
Payment of new share issue expense		riangle 36	-
Payment of specified line commitment agreement fee		△51	△44
Miscellaneous payment		riangle 20	△158
Payment of directors' retirement benefits		△34	_
Payment of lump-sum grants to voluntary early retirements		△585	-
Payment due to switchover to defined contribution		riangle 90	∆316
pension program Payment of income taxes		△1,131	△3,528
Net cash provided by operating activities		4,613	24,273
II Cash flows from investing activities			27,273
Payment for addition to time deposits		∆371	△1,590
Proceeds from refunds of time deposits		5,430	1,097
Payment for acquisition of tangible fixed assets			△1,808
Proceeds from sale of tangible fixed assets		1,476	179
Payment for acquisition of goodwill			_
Payment for acquisition of software		 △529	△187
Proceeds from sale of software		1	0
Payment for acquisition of other intangible fixed assets		_	△200
Proceeds from sale of other intangible fixed assets		71	
Payment for acquisition of long-term prepaid expense		$\triangle 29$	△42
Proceeds from sale of long-term prepaid expense		6	1
Payment for acquisition of investment securities		△1,895	△782
Proceeds from sale of investment securities		70	78
Payment for acquisition of stocks in subsidiaries accompanied by changes in consolidation	(Note 2)	△1,130	△1,841
Payment for acquisition of stocks in subsidiaries		△81	riangle 408
Proceeds from sale of stocks in affiliates			177
Payment for acquisition of other investments		△779	△473
Proceeds from sale of other investments		2,479	540
Proceeds from transfer of goodwill		3	-
Payment for extension of loans		△294	△1,200
Proceeds from collection of loans		84	278
Net cash provided by (used in) investing activities		3,593	 

		Fiscal 2006 (From April 1, 2005 to March 31, 2006)	Fiscal 2007 (From April 1, 2006 to March 31, 2007)
Account	Note ref. No.	Amount (million yen)	Amount (million yen)
III Cash flows from financing activities			
Net increase (decrease) in short-term loans payable		△1,693	△4,558
Proceeds from long-term debt		250	-
Payment for repayment of long-term debt		△1,588	△1,524
Proceeds from share issue		6,792	-
Proceeds from minority shareholders' payment		143	-
Payment for acquisition of own stock		△912	△2,169
Payment for satisfaction of finance lease liabilities		-	△549
Payment of cash dividends		△465	△862
Payment of cash dividends to minority shareholders		△11	riangle 14
Net cash provided by financing activities		2,514	△9,678
IV Increase in cash and cash equivalents		10,721	8,412
V Cash and cash equivalents at beginning of year		22,880	34,124
VI Increase in cash and cash equivalents due to business mergers		_	13
VII Increase in cash and cash equivalents due to stock swapping		522	879
VII Cash and cash equivalents at the end of this term	(Note 1)	34,124	43,429

# (6) Basis of Presenting Consolidated Financial Statements

(6) Basis of Presenting Account	Fiscal 2006 (From April 1, 2005 to March 31, 2006)	Fiscal 2007 (From April 1, 2006 to March 31, 2007)
1. Scope of Consolidation	<ul> <li>(1) Number of Consolidated Subsidiaries: 12 <ul> <li>The identities of primary consolidated</li> <li>subsidiaries are provided in "State of</li> <li>Associated Companies."</li> <li>Kinoshita Kayuhin is a consolidated</li> <li>subsidiary resulting from the Company's</li> <li>acquisition of its stock during the fiscal year</li> <li>under review.</li> <li>Koyo is a consolidated subsidiary resulting</li> <li>from the Company's acquisition of its stock</li> <li>during the fiscal year under review.</li> <li>Kinoshita Yakuhin merged with Godo Toho</li> <li>(consolidated subsidiary) on October 1, 2005,</li> <li>with the latter surviving that merger.</li> </ul> </li> <li>(2) State of non-consolidated subsidiary</li> <li>Medical Trust</li> <li>(Reason excluded from range of connection)</li> <li>All non-consolidated subsidiaries are small in</li> <li>size and do not significantly affect the</li> <li>Company's consolidated total assets, net sales,</li> <li>consolidated net income, or retained earnings.</li> <li>Moreover, if taken as a whole, they are</li> <li>insignificant and therefore are not consolidated.</li> </ul>	<ul> <li>(1) Number of Consolidated Subsidiaries: 13 The identities of primary consolidated subsidiaries are provided in "State of Associated Companies." Tsuruhara Yoshii is a consolidated subsidiary resulting from the Company's acquisition of its stock through stock swapping during this fiscal year under review. Toyaku is a consolidated subsidiary resulting from the Company's acquisition of its stock during this fiscal year under review. Tokai Toho merged with Toho Pharmaceutical on October 1, 2006.</li> <li>(2) Name of main non-consolidated subsidiary Medical Trust</li> <li>(Reason excluded from range of connection) Same as in left column</li> </ul>
<ol> <li>Application of Equity Method</li> </ol>	<ul> <li>(1) Number of Affiliates Accounted for by Equity Method: 2 Names of Primary Affiliates: Sakai Yakuhin Fisher Scientific Japan</li> </ul>	<ul> <li>(1) Number of Affiliates Accounted for by Equity Method: 1 Names of Primary Affiliates: Sakai Yakuhin</li> <li>Fisher Scientific Japan was excluded from affiliates accounted for by the equity method due to the sale of all the Company's shareholdings of its stock during this fiscal year under review.</li> </ul>
	<ul> <li>(2) State of Non-consolidated Subsidiaries and Affiliates Not Accounted for by Equity Method Names of primary non-consolidated subsidiaries: Medical Trust Names of Primary Affiliates: TRIAD JAPAN Non-consolidated subsidiaries and affiliates not accounted for by the equity method are excluded because they do not individually have any significant effect on the Company's consolidated net income or retained earnings, and are also insignificant as a whole. Companies accounted for by the equity method, for which the date of accounts settlement differs from the Company's date of consolidated accounts settlement, provide their financial statements prepared according to the fiscal year, for consolidation purposes.</li> </ul>	<ul> <li>(2) State of Non-consolidated Subsidiaries and Affiliates Not Accounted for by Equity Method Names of primary non-consolidated subsidiaries: Medical Trust Names of Primary Affiliates: TRIAD JAPAN Non-consolidated subsidiaries and affiliates not accounted for by the equity method are excluded because they do not individually have any significant effect on the Company's consolidated net income or retained earnings, and are also insignificant as a whole.</li> </ul>

Account	Fiscal 2006 (From April 1, 2005 to March 31, 2006)	Fiscal 2007 (From April 1, 2006 to March 31, 2007)
<ol> <li>Fiscal Years Adopted by Consolidated Subsidiaries</li> </ol>	The final day of the fiscal year of each consolidated subsidiary corresponds to the date of the Company's consolidated financial statements.	Same as in left column.
<ol> <li>Accounting Principles</li> <li>Basis and Method of Valuation of Significant Assets</li> </ol>	<ol> <li>Securities         <ul> <li>Held-to-maturity debt securities             Stated at cost amortized on a             straight-line basis.</li> <li>Other securities             With available fair market value:                 Stated at fair market value                 based principally on the                 market price as of the balance             sheet date. (All unrealized                 gains and losses are included                 as separate components of                 shareholders' equity, with cost                 of securities sold determined                 using the moving-average                 method.)</li> <li>With no available fair market value:                Stated at moving-average cost.</li> </ul> </li> <li>Inventories         <ul> <li>The Company submitting consolidated             financial statements and eight             consolidated subsidiaries (SANUS,             Honma Toho, Tokai Toho, Yamaguchi             Toho, Ogawa Toho, Yakushin, Godo             Toho, and Koyo) value inventories at         </li></ul> </li> </ol>	<ol> <li>Securities         <ul> <li>Held-to-maturity debt securities             Same as in left column.</li> </ul> </li> <li>Other securities         <ul> <li>With available fair market value:</li> <li> Stated at fair market value based principally on the market price as of the end of the fiscal year. (All unrealized gains and losses are included as separate components of net assets, with the cost of securities sold determined using the moving-average method.)</li> <li>With no available fair market value:</li></ul></li></ol>
<ul><li>(2) Method of Depreciation of Significant Depreciable Assets</li></ul>	<ul> <li>moving-average cost.</li> <li>Other consolidated subsidiaries value inventories at cost using the last purchase price method.</li> <li>Property, plants, and equipment Depreciated by the declining-balance method. Buildings (except structures attached to buildings) acquired on and</li> </ul>	<ul> <li>moving-average cost.</li> <li>Other consolidated subsidiaries value inventories at cost using the last purchase price method.</li> <li>① Property, plants, and equipment Same as in left column.</li> </ul>
<ol> <li>Method of Accounting</li> </ol>	<ul> <li>after April 1, 1998 are depreciated by the straight-line method.</li> <li>The estimated useful lives of major asset categories are as follows:</li> <li>Buildings and structures: 10 - 50 years Vehicles and carriers: 5 - 6 years Equipment and fixtures: 5 - 15 years</li> <li>(2) Intangible fixed assets</li> <li>Amortized by the straight-line method. Goodwill is amortized in equal amounts over five years, and software for internal use is amortized by the straight-line method over the estimated useful life for in-house use (five years).</li> <li>New share issuing expense</li> </ul>	② Intangible fixed assets Amortized by the straight-line method. Software for internal use is amortized by the straight-line method over the estimated useful life for in-house use (five years).
for Deferred Assets	Charged entirely to income as disbursed.	

Fiscal 2006 (From April 1, 2005 to March 31, 2006)	Fiscal 2007 (From April 1, 2006 to March 31, 2007)
<ol> <li>Allowance for doubtful receivables The allowance for doubtful receivables is provided to cover possible losses in the collection of trade receivables, loans receivable, and others. The actual rate of historical bad debts is used for normal receivables. For certain receivables, including those subject to possible loss, the recoverability of individual accounts is investigated and the uncollectible amount estimated.</li> </ol>	<ol> <li>Allowance for doubtful receivables Same as in left column.</li> <li>2 Accrued bonus</li> </ol>
The estimated amount payable is recorded to fund bonus payments to eligible employees and directors, who are also employees of the Group.	Same as in left column
3	<ul> <li>③ Director bonus reserve In order to fund directors' bonuses from the estimated amount payable for this fiscal year, the obligation for this fiscal year is recorded. (Change in accounting policy) Effective from this consolidated fiscal year under review, the Company adopts "the Accounting Standards for Directors' Bonuses" (issued by the Accounting Standards Board of Japan on November 29, 2005, ASBJ Statement No. 4). The effect of this application was to reduce operating income, ordinary income, and net income before taxes by 92 million yen. The impact on segmental information is</li> </ul>
④ Reserve for Sales Returns The estimated amount of losses on future sales returns is provided to cover possible losses on sales returns	<ul> <li>described where relevant.</li> <li>(4) Reserve for Sales Returns Same as in left column</li> </ul>
(5) Accrued Retirement Benefits for Employees The Company submitting consolidated financial statements and two consolidated subsidiaries (Toho System Service and Tokai Toho) shifted entirely to a defined contributory pension program, effective from the fiscal year under review (refer to Additional Information). In connection with this shift, they adopted a transitional program to pay retirement-age employees (still active on the payroll at said switchover) lump-sum severance allowances in the amount of a portion of all benefits attributable to past service, upon their retirement. This involved recognition of the relevant retirement benefit liability as of the end of March 2006 to prepare for the payment of retirement benefits to these employees. Actuarial differences are insignificant,	(5) Accrued Retirement Benefits for Employees The Company submitting consolidated financial statements and two consolidated subsidiaries (Godo Toho and Toho System Service) shifted entirely to a defined contributory pension program, effective from the fiscal year under review (refer to Additional Information). In connection with this shift, they adopted a transitional program to pay retirement-age employees (still active on the payroll at said switchover) lump-sum severance allowances in the amount of a portion of all benefits attributable to past service, upon their retirement. This involved recognition of the relevant retirement benefit liability as of the end of March 2007 to prepare for the payment of retirement benefits to these employees. Actuarial differences are insignificant, and thus recognized as
	<ul> <li>(From April 1, 2005 to March 31, 2006)</li> <li>Allowance for doubtful receivables is provided to cover possible losses in the collection of trade receivables, loans receivable, and others. The actual rate of historical bad debts is used for normal receivables. For certain receivables, including those subject to possible loss, the recoverability of individual accounts is investigated and the uncollectible amount estimated.</li> <li>Accrued bonus The estimated amount payable is recorded to fund bonus payments to eligible employees and directors, who are also employees of the Group.</li> <li>Serve for Sales Returns The estimated amount of losses on future sales returns is provided to cover possible losses on sales returns.</li> <li>Accrued Retirement Benefits for Employees The Company submitting consolidated financial statements and two consolidated subsidiaries (Toho System Service and Tokai Toho) shifted entirely to a defined contributory pension program, effective from the fiscal year under review (refer to Additional Information). In connection with this shift, they adopted a transitional program to pay retirement-age employees (still active on the payroll at said switchover) lump-sum severance allowances in the amount of a portion of all benefit lability as of the end of March 2006 to prepare for the payment of retirement benefits to these employees.</li> </ul>

<ul> <li>Seven consolidated subsidiaries (SANUS, Godo Toho, Yamaguchi Toho, Koyo, Ethos, Tokyo Research Center of Clinical Pharmacology, and Tokyo Clinical CRO) recognized the amount of accrual estimated at the end of the fiscal year under review to prepare for the payment of retirement benefits to employees. The accrual was based on the estimated amounts of retirement benefit liabilities and pension plan assets at the end of the fiscal year under review. Actuarial differences are prorated on a straight-line basis over a certain number of years (7 years) within the average remaining service period of eligible employees when accrued during each fiscal year, and recognized as an expense over the fiscal years following that accrual.</li> <li>(Additional information) The Company submitting consolidated financial statements and four consolidated subsidiaries (Toho System Service, Honma Toho, Tokai Toho, and Yakushin) all shifted tax-qualified retirement annuity plans to a defined contributory pension program on April 1, 2006. For this purpose, all companies applied "Accounting Procedures for Shifting plans to a defined contributory pension program on April 1, 2006. For this purpose, all companies applied "Accounting Procedures for Shifting Procedures for Shifting tetween Different Retirement Benefit Programs" (Corporate Accounting Procedures for Shifting propare no April 1, 2006. For this purpose, all companies applied "Accounting Procedures for Shifting tetween Different Retirement Benefit Programs" (Corporate Accounting Procedures for Shifting Procedures for Shifting tetween Different Retirement Benefit Programs" (Corporate encompanies applied "Accounting Procedures for Shifting tetween Different Retirement Benefit Programs" (Corporate encompanies applied "Accounting Procedures for Shifting tetween Different Retirement Benefit Programs" (Corporate encompanies applied "Accounting Procedures for Shifting tetween Different Retirement Benefit Programs" (Corporate encompanies applied "Accounting Procedures for</li></ul>
Accounting Standards Implementation         Guidelines No.1).         The effect of this shift was to reduce current         net income before income taxes by 188         million yen.         ⑥ Accrued Retirement Benefits for         Directors and Corporate Auditors         The Company submitting consolidated         financial statements and four         consolidated subsidiaries (SANUS,

Account		Fiscal 2006 (From April 1, 2005 to March 31, 2006)	Fiscal 2007 (From April 1, 2006 to March 31, 2007)			
for	5) Method of Accounting for Significant Lease TransactionsFinance leases other than those where ownership of the leased property is deemed transferred to the lessee are accounted for in the same manner as standard lease transactions.		Same as in left column			
Inf Pre Co	ther Important formation for eparation of onsolidated Financial atements	Method of Accounting for Consumption Taxes and Others Transactions subject to consumption tax are accounted for exclusive of consumption tax.	Method of Accounting for Consumption Taxes and Others Same as in left column			
Lia Co	Iluation of Assets and abilities of onsolidated ibsidiaries	All assets and liabilities of consolidated subsidiaries are stated at fair market values.				
Co	mortization of onsolidated djustments	Consolidation adjustments are amortized over a period of five or ten years in equal amounts.				
go	mortization of odwill and negative oodwill		Goodwill and negative goodwill are amortized over a period of five or ten years in equal amounts.			
	eatment of Profit ppropriation Items	The preparation of Consolidated Statements of Retained Earnings is based on the appropriation of earnings of consolidated companies finalized during the fiscal year under review for those Consolidated Statements of Retained Earnings.				
Co Sta	efinition of Cash in onsolidated atements of Cash ows	Cash consists of cash on hand, cash deposits withdrawable on demand, and short-term investments readily convertible into cash that bear only a minimum risk of changing in value, and which become due within three months following the date of acquisition.	Same as in left column			

# (7) Changes in Basis of Consolidated Financial Statements

Fiscal 2006	Fiscal 2007
(From April 1, 2005 to March 31, 2006)	(From April 1, 2006 to March 31, 2007)
(Accounting Standards for Impairment of Fixed Assets) Effective from the fiscal year under review, the Company adopts accounting standards for impaired fixed assets as provided for by "Opinion concerning Establishment of Accounting Standards for Impairment of Fixed Assets" (issued by the Business Accounting Council of Japan on August 9, 2002) and "Implementation Guidelines for Accounting Standards for Impairment of Fixed Assets" (Corporate Accounting Standards Implementation Guidelines No. 6 of October 31, 2003). The effect of this application was to reduce income before income taxes by 604 million yen. The impact on segmental information is described where relevant. Accumulated impairment losses are deducted directly from the amount of the classified asset on which they are recognized, in compliance with Regulations concerning Consolidated Financial Statements as revised and current.	(Accounting Standards for Net Assets on Balance Sheet) (Partial Revision of Accounting Standards for Decreases in Treasury Stocks and Reserves) Effective from the fiscal year under review, the Company has applied "Accounting Standards for Presentation of Net Assets on the Balance Sheet" (issued by the Accounting Standards Board of Japan on December 9, 2005, ASBJ Statement No. 5), "Implementation Guidelines on Accounting Standards for Presentation of Net Assets on the Balance Sheet" (issued by the Accounting Standards Board of Japan on December 9, 2005, ASBJ Guideline No. 8), the revised "Accounting Standard for Treasury Shares and Appropriation of Legal Reserve" (issued by the Accounting Standards Board of Japan on August 11, 2006, ASJB Statement No. 1), and "Implementation Guidance on Accounting Standard for Treasury Shares and Appropriation of Legal Reserve" (issued by the Accounting Standards Board of Japan on August 11, 2006, ASJB Statement No. 1), and "Implementation Guidance on Accounting Standard for Treasury Shares and Appropriation of Legal Reserve" (issued by the Accounting Standards Board of Japan on August 11, 2006, ASJB Statement No. 2). There was no impact on the Company's profit and loss due to these changes. The amount relevant to "total shareholders' equity" was valued at 71,048 million yen. Net assets on the consolidated balance sheet during the fiscal year under review were prepared in compliance with the revised and current Regulations Concerning Consolidated Financial Statements.

Fiscal 2006 (From April 1, 2005 to March 31, 2006)	Fiscal 2007 (From April 1, 2006 to March 31, 2007)
	<ul> <li>(Accounting Standards for Business Combinations)</li> <li>Effective from the fiscal year under review, the Company has applied "Accounting Standards for Business</li> <li>Combinations" (issued by the Business Accounting</li> <li>Council of Japan on October 31, 2003), "Accounting</li> <li>Standard for Business Divestitures" (issued by the</li> <li>Accounting Standards Board of Japan on December 27, 2005, ASBJ Statement No. 7), and "Guidance on</li> <li>Accounting Standard for Business Divestitures" (issued by the Accounting Standards Board of Japan on December 27, 2005, ASBJ Statement No. 10).</li> <li>Changes in the presentation of consolidated financial statements resulting from revisions of the Regulations</li> <li>Concerning Consolidated Financial Statements are</li> </ul>
	described below. (Consolidated Balance Sheet) Effective from this fiscal year under review, consolidated adjustments are presented as goodwill or negative goodwill.
	Assets that had been included in intangible fixed assets as goodwill are presented as goodwill.
	(Consolidated Statements of Income) Effective from this fiscal year under review, the amortization of consolidation adjustments that had been presented as non-operating income until the preceding consolidated fiscal year, is now classified as "amortization expenses for goodwill" under selling, general and administrative expenses, and "amortization expenses for negative goodwill" under non-operating income. Consequently, operating income decreased by 668 million yen, but had no impact on ordinary income.
	(Consolidated Statements of Cash Flows) Effective from this fiscal year under review, the amortization of consolidation adjustments is presented as amortization expenses for goodwill or those for negative goodwill. Expenses that had been included in depreciation as amortization for goodwill are now included in amortization expenses for goodwill.

Fiscal 2006 (From April 1, 2005 to March 31, 2006)	Fiscal 2007 (From April 1, 2006 to March 31, 2007)
	<ul> <li>(Accounting Standards for Stock Options)</li> <li>Effective from the fiscal year under review, the Company has applied "Accounting Standard for Share-based Payment"</li> <li>(issued by the Accounting Standards Board of Japan on December 27, 2005, ASBJ Statement No. 8) and</li> <li>"Implementation Guidance on Accounting Standard for Share-based Payment" (issued by the Accounting Standards Board of Japan revised on May 31, 2006, ASBJ Guidance No. 11). The effect of this application was to reduce operating income, ordinary income, and current net income before taxes by 21 million yen.</li> <li>The impact on segmental information is described where</li> </ul>
	relevant.

# (8) Change in Presentation Method

Fiscal 2006	Fiscal 2007
(From April 1, 2005 to March 31, 2006)	(From April 1, 2006 to March 31, 2007)
	(Consolidated Statements of Income) The description of "Information sales income" as an item in non-operating income that had been presented as "fee income" until the preceding consolidated fiscal year, was changed to clarify the details.

# (9) Additional information

Fiscal 2006 (From April 1, 2005 to March 31, 2006)	Fiscal 2007 (From April 1, 2006 to March 31, 2007)
	(Abolishment of System for Accrued Retirement Benefits for Directors and Corporate Auditors) The Company submitting consolidated financial statements and five consolidated subsidiaries (Tsuruhara Yoshii, Yakushin, SANUS, Godo Toho, and Koyo) have resolved at general shareholders meetings held during this fiscal year under review to abolish their systems for accrued retirement
	benefits for directors and corporate auditors, as of the end of those general meetings in order to terminate payment. Honma Toho, Yamaguchi Toho, and Ogawa Toho have resolved at general shareholders meetings held during this fiscal year under review to make payments of retirement benefits to directors and corporate auditors upon their retirement. Regarding the amount to be paid as retirement benefits to
	directors and corporate auditors as of the end of said general meetings, 17 million yen was presented as "others" in current liabilities, and 1,162 million yen as "others" in fixed assets.

# (10) Notes to Consolidated Financial Statements (Consolidated balance sheet relation)

Fiscal 2006					Fiscal 2007				
(March 31, 2006)					(March 31, 2007)				
(Note 1) Accumulated depreciation of property, plant and equipment: 18,494 million yen				(	(Note 1) Accumulated depreciation of property, plant and equipment: 20,959 million yen				
(Note 2) Invest	stments in	n non-consolidated subsidia	ries and	(	(Note 2) Invest	tments in	non-consolidated subsidiar	ies and	
affiliates:					affiliates:				
Inves	tment in	securities 1,213 m	illion yen		Invest	ment in s	ecurities 1,375 m	illion yen	
(Note 3) Assets				(	(Note 3) Assets pledged as collateral:				
Classified assets	1 0	Liabilities secured by colla	iteral		Classified assets pledged Liabilities secured by collateral			lateral	
(million ye Time deposits	en) 493	(million yen)			(million yen) Time deposits 387		(million yen)		
Buildings	2,319				Buildings	2,428			
Land	5,107	Notes and accounts payable	18,968		Land	2,428 5,443	Notes and accounts payable	23,422	
Investment	,				Investment	,			
securities	2,198				Investment securities 2,9				
Buildings	1,095	Short-term loans payable and			Buildings	20	Short-term loans payable and		
Land	nd 2,233 long-term debt (including current portion of long-term 4,268			Land	1,343	long-term debt (including current portion of long-term	862		
Investment securities	138	debt due within one year)			Investment securities	2,503	debt due within one year)		
Total	13,586	Total	23,236		Total	15,105	Total	24,284	
(Note 4) Liabilities guaranteed				(	(Note 4) Liabilities guaranteed				
① Bank lo	ans guara	inteed			① Bank loans guaranteed				
Wakaba 434 million yen				Wakaba 387 million y					
Alf 393 million yen			Alf & 3 other cases 239 m			million yen			
Fisher Scientific Japan 174 million yen			L	Total   626 million ye			million yen		
Kanto Medical Service & 2 other cases 120 million yen									
Tota	al	1,122 n	nillion yen						
2 Accounts payable guaranteed			② Accounts payable guaranteed						
Kensho 513 million yen				Kensho 494 mil			million yen		
Tsubasa 222 million yen				Tsubasa 302 millio			million yen		
Total 735 million yen			Total 796 million y			million yen			
③ Leases guaranteed									
Kensho 5 million yen									
(Note 5) No. of shares issued by the Company and				(	Note 5)	-			
outstanding: 53,157,206 shares of common stock									
(Note 6) No. of treasury stocks held by consolidated				(	(Note 6)	_			
subsidiaries and equity-method affiliates: 1,097,155 shares									
of common stock									

Fiscal 2006 (March 31, 2006)	Fiscal 2007 (March 31, 2007)				
(Note 7) Pursuant to the "Law concerning Land	(Note 7) Pursuant to the "Law concerning Land				
Revaluation" (Law No. 34, promulgated on March 31,	Revaluation" (Law No. 34, promulgated on March 31,				
1998) and the "Law for Partial Revision of Law	1998) and the "Law for Partial Revision of Law				
concerning Land Revaluation" (Law No. 19,	concerning Land Revaluation" (Law No. 19,				
promulgated on March 31, 2001), the Company	promulgated on March 31, 2001), the Company				
submitting Consolidated Financial Statements revalued	revalued its land used for business purposes and				
its land used for business purposes and accordingly	accordingly recorded in shareholders' equity under				
recorded in shareholders' equity under "unrealized gains	"unrealized gains on revaluation of land" the amount of				
on revaluation of land" the amount of revaluation	revaluation difference in value and net "deferred tax				
difference in value and net "deferred tax assets due to	assets due to revaluation."				
revaluation."	assets due to revaluation.				
Tokai Toho (consolidated subsidiary) revalued its land					
used for business purposes on March 31, 2002.					
Method of revaluation:	Method of revaluation:				
Based on the land tax assessment register specified in Article 2-3 of the Ordinance for Enforcement of	Based on the land tax assessment register specified in Article 2-3 of the Ordinance for Enforcement of				
Law concerning Land Revaluation (Government	Law concerning Land Revaluation (Government				
Ordinance No. 119, promulgated on March 31,	Ordinance No. 119, promulgated on March 31,				
1998).	1998). Date of revaluation: March 31, 2002				
Date of revaluation: March 31, 2002					
Difference in value of land revalued between market and revalued book value at fiscal year-end: 2,058 million yen	Difference in value of land revalued between market and revalued book value at fiscal year-end: 2,096 million yen				
(Note 8) The Company has been lending commitment	(Note 8) The Company has been lending commitment				
agreements with 10 trading banks to facilitate efficient	agreements with 11 trading banks to facilitate efficient				
procurement of working funds.	procurement of working funds.				
Lending commitments 12,000 million yen	Lending commitments 12,000 million yen				
Balance borrowed — million yen	Balance borrowed — million yen				
Datable borrowedInitial yearTotal remainder12,000 million year	Total remainder 12,000 million yen				
(Note 9)	(Note 9) As for accounting methods for notes due at the				
	end of the fiscal year under review, the final day of this				
	fiscal year fell on a bank holiday, but notes due on this				
	day were processed as settled on the due date.				
	The values of notes due at the end of the fiscal year				
	under review are given below.				
	Notes receivable 971 million yen				
	Notes payable 315 million yen				
#### (Notes to Consolidated Statements of Income)

Fiscal 2006 (From April 1, 2005 to March 31, 2006)			Fiscal 2007 (From April 1, 2006 to March 31, 2007)		
(Note 1)	Gains on sales of fixed assets comp	orising:	(Note 1)	Gains on sales of fixed assets comp	prising:
	Gain on sale of buildings	3 million yen		Gain on sale of buildings	27 million yen
	Gain on sale of equipment and fixtures	1 million yen		Gain on sale of vehicles and carriers	0 million yen
	Gain on sale of land	170 million yen		Gain on sale of land	25 million yen
	Total	175 million yen		Total	52 million yen
(Note 2)	Losses on disposal of fixed assets c	comprise:	(Note 2) Losses on disposal of fixed assets comprise:		
	Loss on retirement of buildings	240 million yen		Loss on retirement of buildings Loss	413 million yen
	Loss on retirement of vehicles and carriers	16 million yen		on retirement of buildings Loss on retirement of vehicles and carriers	2 million yen
	Loss on sale of buildings Loss on sale of equipment and	12 million yen 0 million yen		Loss on sale of equipment and fixtures	31 million yen
	fixtures Loss on sale of land	179 million von		Loss on sale of buildings	24 million yen
		178 million yen		Loss on sale of land	130 million yen
	Loss on sale of leasehold	30 million yen		Total	601 million yen
	Total	479 million yen	$(\mathbf{a}_{1}, \mathbf{a}_{2})$	Impairment lasses	-

(Note 3) Impairment losses

The Toho Pharmaceutical Group recognized impairment losses on the following asset groups during the fiscal year under review.

Location	Purpose	Class	
Ichioka Branch and 9 other sites	Real estate for business use	I and and buildings	
Former Morioka Branch and 29 other sites	Real estate unused	Land and buildings	

The Toho Pharmaceutical Group identifies asset groups as being individual branches classified as real estate used for business purposes and as individual assets not used for business purposes that are classified as real estate unused. The Group recognized impairment losses of 138 million yen on real estate for business use that suffered consecutive losses in value. It comprised 82 million yen on land and 56 million yen on buildings. The Group measures recoverable amounts on the basis of net sales prices, which in this case proved insignificant and were substituted by tax assessments of fixed assets in estimating the recoverable amounts.

The Group recognized impairment losses of 473 million yen on real estate not used for business purposes that suffered consecutive losses in land value. It comprised 400 million yen on land and 72 million yen on buildings. The Group measures recoverable amounts on the basis of net sales prices. The recoverable amounts were based on assessments supplied by real estate appraisers, but some assets whose assessments proved insignificant were assessed in reference to tax assessments of fixed assets. (Note 3) Impairment losses The Toho Pharmaceutical Group recognized impairment losses on the following asset groups during the fiscal year under review.

Location	Purpose	Class
Miyoshi Sales Branch (in Miyoshi City, Hiroshima Prefecture) and 4 other sites	Real estate for business use	Land and buildings
Konancho, Takamatsu City, Kagawa Prefecture, and 27 other sites	Real estate unused	
—	—	Goodwill

The Toho Pharmaceutical Group identifies asset groups as being individual branches classified as real estate used for business purposes and as individual assets not used for business purposes that are classified as real estate unused. The Group recognized impairment losses of 27 million yen on the real estate for business use that suffered consecutive losses in value. It comprised 7 million yen on land and 20 million yen on buildings. The Group measures recoverable amounts on the basis of net sales prices, which in this case proved insignificant and were substituted by tax assessments of fixed assets in estimating the recoverable amounts.

The Group recognized impairment losses of 255 million yen on real estate not used for business purposes that suffered consecutive losses in land value. It comprised 237 million yen on land and 17 million yen on buildings. The Group measures recoverable amounts on the basis of net sales prices. The recoverable amounts were based on assessments supplied by real estate appraisers, but some assets whose assessments proved insignificant were assessed in reference to tax assessments of fixed assets. The Group recognized impairment losses of 202 million yen on goodwill that suffered a significant decrease in actual value. The Group measures recoverable amounts on the basis of value for use, calculated by deducting 7.16% from future cash flow.

#### (Consolidated Statement of Changes in Shareholders' Equity) Fiscal 2007 (From April 1, 2006 to March 31, 2007)

Types of stocks	No. of stocks as of end of fiscal 2006 (in thousand stocks)	No. of stocks increased during fiscal 2007 (in thousand stocks)	No. of stocks decreased during fiscal 2007 (in thousand stocks)	No. of stocks as of the end of this term (in thousand stocks)
Outstanding stocks				
Common stocks (No1)	53,157	6,061	-	59,219
Total	53,157	6,061	-	59,219
Treasury stock				
Common stocks (No 2)	1,097	1,156	_	2,253
Total	1,097	1,156	_	2,253

1. Types and total number of outstanding stocks, and types and number of treasury stocks

- (Note) 1. The increase in the total number of outstanding common stocks (to 6,061,000) reflects the 5,841,000 newly issued stocks due to the stock swapping with Tsuruhara Yoshii and an increase of 220,000 stocks due to the conversion of warrant bonds to common stocks.
  - 2. The increase in treasury stocks of common stocks (to 1,156,000) reflects an increase of 6,000 stocks due to the reacquisition of odd stocks, shareholdings of 41,000 shares by subsidiaries newly added to consolidation, and 1,109,000 stocks from reacquisition pursuant to board meeting resolutions.

•		Types of	Number of su	Balance at end			
Account	Details of subscription rights to shares	subscription rights to shares	End of fiscal	fiscal 2007 (Increase)	fiscal 2007 (Decrease)	End of this term	of this term (million yen)
Toho Pharmaceutical Co., Ltd.	Yen-denominated convertible bonds with subscription rights to shares due October 2, 2009 (note 1)	Common stock	5,509		220	5,289	_
	Subscription rights to shares as stock options (note 2)	_			_	_	21
Consolidated subsidiaries	_	_	—	—	—	_	_
	Total		5,509	—	220	5,289	21

#### 2. Subscription rights to shares and treasury shares

(Notes) 1. Yen-denominated convertible bonds with subscription rights to shares due October 2, 2009 were issued in compliance with the regulations stipulated in Article No. 341-2 of the former Commercial Code. The decrease during this term reflects the execution of subscription rights to shares. The subscription rights were issued without charge.

2. The first day of the period to exercise subscription rights to shares as stock options has yet to arrive.

#### 3. Dividends

#### (1) Dividend Payment

Resolution	Type of shares	Total dividend amount (million yen)	Dividend per share (yen)	Record date	Effective date
June 29, 2006 Ordinary general meeting of shareholders	Common stock	520	10	March 31, 2006	Jun 29, 2006
November 9, 2006 Board of directors	Common stock	341	6	September 30, 2006	December 8, 2006

#### (2) Dividend whose record date falls within this term and whose effective date comes in the next term

Resolution	Type of shares	Total dividend amount (million yen)	Source of dividend	Dividend per share (yen)	Record date	Effective date	
May 18, 2007 Board of directors	Common stock	341	Retained earnings	6	March 31, 2007	June 29, 2007	
The Commons plane to allocate notained commings of the source of dividende							

The Company plans to allocate retained earnings as the source of dividends.

#### (Notes to Interim Consolidated Statements of Cash Flows)

Fiscal 2006 (From April 1, 2005 to March 31, 2006)			Fiscal 2007 (From April 1, 2006 to March 31, 2007)			
(1) Reconciliation between cash and cash equivalents	s at the	(1)	Reconciliation between cash and cash equivale	ents at the		
end of the fiscal year and amounts of related acco	ounts in		end of the fiscal year and amounts of related a	ccounts in		
Consolidated Balance Sheet			Consolidated Balance Sheet			
(As of March 3	1, 2006)		(As of Marc	h 31, 2007)		
(mill	ion yen)		(n	nillion yen)		
Cash on hand and on deposit	33,511		Cash on hand and on deposit	42,449		
Time deposits maturing beyond three months	△1,882		Time deposits maturing beyond three months	△1,016		
of deposit Short-term investments (investment securities)			of deposit Short-term investments (investment securities)			
becoming due within three months of acquisition	2,495		becoming due within three months of acquisition	1,996		
Cash and cash equivalents	34,124		Cash and cash equivalents	43,429		
(2) Major components of assets and liabilities of com	npanies	(2)	Major components of assets and liabilities of c	ompanies		
made into newly consolidated subsidiaries as a re	-		made into newly consolidated subsidiaries as a	-		
the acquisition of stock			the acquisition of stock			
Components of assets and liabilities at consolidat	tion of	Components of assets and liabilities at consolidation of				
newly acquired stock, and cost and net balance of		newly acquired stock, and cost and net balance of				
acquisition:			acquisition:			
-	ion yen)		-	nillion yen)		
• КОҮО			• Toyaku			
Current assets	14,247		Current assets	691		
Fixed assets	11,094		Fixed assets	220		
Consolidation adjustments account	△1,351		Goodwill	1,830		
Current liabilities	△14,472		Current liabilities	riangle 623		
Fixed liabilities	△4,259		Fixed liabilities	riangle 214		
Minority equity	$\triangle 2,704$		Minority equity	riangle 29		
Acquisition price of stock in Koyo	2,554		Acquisition price of stock in Toyaku	1,875		
Koyo' s cash and cash equivalents	△1,424		Toyaku's cash and cash equivalents	riangle 33		
Balance: Net payment for acquisition of	1,130		Balance: Net payment for acquisition of stock in Toyaku	1,841		
(3) Major components of assets and liabilities reduce	ed by	(3)				
transfers of operations						
Assets reduced by transfer of operations from Ko	oyo to					
Tsubasa during fiscal year under review:						
×	ion yen)					
Current assets	897					
Fixed assets	3					
Total assets	901					

Fiscal 2006 (From April 1, 2005 to March 31)	, 2006)	Fiscal 2007 (From April 1, 2006 to March 31, 2007)		
(4) Significant non-cash transactions		(4) Significant non-cash transactions		
		① Exercise of equity warrants		
Major components of assets and liabiliti	es acquired as a		(million yen)	
result of stock swapping		Increase in capital stock due to	200	
Assets and liabilities acquired as a re	sult of swapping	exercised equity warrants Increase in capital surplus due to		
stocks with Kinoshita Yakuhin during the	fiscal year under	exercised equity warrants	199	
review are shown below.		Decrease in warrant bonds due to	400	
The stock swapping was responsible for	or an increase in	exercised equity warrants		
capital surplus (other capital surplus) of 2	(million yen)	② Major components of assets and lia as a result of stock swapping	abilities acquired	
Current assets	4,434		result of swapping	
Fixed assets	994	Assets and liabilities acquired as a result of swappi stocks with Tsuruhara Yoshii during the fiscal year		
Total assets	5,428	under review are shown below.	g the fiscal year	
Current liabilities	3,467	The stock swapping was responsible for an increase		
Fixed liabilities	649	in capital surplus (legal capital sur	plus) of 9,083	
Total liabilities	4,116	million yen.		
			(million yen)	
		Current assets	15,479	
		Fixed assets	7,367	
		Total assets	22,846	
		Current liabilities	13,629	
		Fixed liabilities	1,530	
		Total liabilities	15,160	

# (Segmental Information) 1. Segmental Information according to Types of Business Fiscal 2006 (from April 1, 2005 to March 31, 2006)

riscal 2006 (nom April 1, 2005 to March 5)	1,2000)					
	Pharmaceutical (million yen)	Information Processing (million yen)	CRO and SMO (million yen)	Total (million yen)	Eliminations or corporate (million yen)	Consolidated (million yen)
I. Net sales and Operating expense (income)						
Net Sales						
(1) Net sales to external customers	705,283	116	1,088	706,488	_	706,488
(2) Inter-segment internal net sales or transfers	119	1,093	_	1,213	(1,213)	—
Total	705,403	1,210	1,088	707,701	(1,213)	706,488
Operating expense	698,633	1,151	998	700,783	(398)	700,384
Operating income	6,769	58	90	6,918	(814)	6,104
II. Assets, depreciation and amortization, impairment loss, and capital expenditure						
Assets	342,309	347	1,550	344,207	14,209	358,416
Depreciation and amortization	1,845	36	26	1,908	(4)	1,904
Impairment loss	611	_	_	611	_	611
Capital expenditure	2,822	11	285	3,118	(37)	3,081

Fiscal 2007 (from April 1, 2006 to March 31, 2007)

	Pharmaceutical (million yen)	Information Processing (million yen)	CRO and SMO (million yen)	Total (million yen)	Eliminations or corporate (million yen)	Consolidated (million yen)
I. Net sales and Operating expense (income)						
Net Sales						
(1) Net sales to external customers	772,385	89	960	773,436	-	773,436
(2) Inter-segment internal net sales or transfers	103	882	_	986	( 986)	_
Total	772,489	972	960	774,422	( 986)	773,436
Operating expense	762,335	918	1,042	764,296	( 195)	764,101
Operating income	10,153	53	△81	10,126	( 791)	9,335
II. Assets, depreciation and amortization, impairment loss, and capital expenditure						
Assets	378,420	286	2,232	380,939	15,507	396,447
Depreciation and amortization	1,959	1	50	2,011	(11)	2,000
Impairment loss	485	_	_	485	_	485
Capital expenditure	3,090	9	59	3,159	( 3)	3,156

#### (Notes) 1. Business operations are segmented according to the types of products sold and services provided.

2. Major operations of each business segment:

- (1) Pharmaceutical ...... Sales of pharmaceuticals, narcotics, reagents, etc., and sales of medical devices, medical equipment
- (2) Information Processing ...... Information processing and development and sales of computer applied technology
- (3) CRO and SMO ..... SMO and CRO services
- 3. The amounts included in "Eliminations or Corporate" and their main descriptions are as follows:

	Fiscal 2006 (million yen)	Fiscal 2007 (million yen)	Major operations
Operating expenses non-allocatable, included in eliminations or corporate	812	830	Expenses incurred in the administration division, including general affairs and accounting, of the Company submitting Consolidated Financial Statements
Corporate assets included in eliminations or corporate	14,445	16,259	Surplus funds under management (fixed deposits) and funds in long-term investments (investment securities, etc.) of the Company submitting Consolidated Financial Statements and assets carried by the administration division

4. Depreciation and capital expenditure include long-term prepaid expense and its amortization.

5. Changes in accounting policy

As stipulated in "Basis of Presenting Consolidated Financial Statements 4. Accounting Principles (4) Principles for Accounting for Significant Allowances and Reserves ③ Accrued Retirement Benefits for Directors and Corporate Auditors," effective from the fiscal year under review, the Company has applied "Accounting Standard for Directors' Bonus" (issued by the Accounting Standards Board of Japan on November 29, 2005, ASBJ Statement No. 4). The effect of this application was to increase operating expenses for pharmaceutical operations by 92 million yen, and reduce operating income by the same amount in this consolidated fiscal year. As stipulated in "Changes in Basis of Presenting Consolidated Financial Statements" (Accounting Standards for Stock Options), effective from the fiscal year under review, the Company has applied "Accounting Standard for Share-based Payment" (issued by the Accounting Standards Board of Japan on December 27, 2005, ASBJ Statement No. 8) and "Implementation Guidance on Accounting Standard for Share-based Payment" (issued by the Accounting Standards Board of Japan and revised on May 31, 2006, ASBJ Guidance No. 11). The effect of this application was to increase operating expenses for pharmaceutical operations by 21 million yen, and reduce operating income by the same amount in this consolidated fiscal year.

#### 2. Segmental Information according to Geographical Locations

Fiscal 2006 (from April 1, 2005 to March 31, 2006) This disclosure is not applicable, because all the Group's consolidated subsidiaries are located in Japan.

Fiscal 2007 (from April 1, 2006 to March 31, 2007) This disclosure is not applicable, because all the Group's consolidated subsidiaries are located in Japan.

#### 3. Overseas Sales

Fiscal 2006 (from April 1, 2005 to March 31, 2006) This disclosure is not applicable, because the Group generates no sales outside Japan.

Fiscal 2007 (from April 1, 2006 to March 31, 2007) This disclosure is not applicable, because the Group generates no sales outside Japan.

#### (Notes to Leases Transactions)

					-						
	(From Apr	Fiscal 200 il 1, 2005 to N		6)		(From Ap	Fiscal 200 ril 1, 2006 to 1		07)		
Le	ase transactions oth	her than those	in which the	ownership of	Lease transactions other than those in which the ownership of						
the	e leased property is	deemed to be	transferred to	the lessee	the leased property is deemed to be transferred to the lessee						
(1)	Leased property'	s presumed	amounts cor	responding to	(1) Leased property's presumed amounts corresponding to						
	acquisition cost,	accumulated	depreciation,	and balance	acquisition cost, accumulated depreciation, and balance						
	at the end of the	fiscal year:			at the end of the fiscal year:						
	Presumed acquisition cost (million yen)Presumed accumulated (million yen)Presumed balance at the end of the year 						Presumed acquisition cost (million yen)	Presumed accumulated depreciation (million yen)	Presumed balance at year-end (million yen)		
	Vehicles and carriers 18 12 6					Vehicles and carriers	28	20	8		
	Equipment and fixtures 4,505 2,348 2,156					Equipment and fixtures	7,088	3,428	3,659		
	Intangible fixed 9 7 2					Intangible fixed assets (software)	68	14	53		
	Total 4,534 2,368 2,165					Total	7,184	3,463	3,721		
(3)	assets, presumed expense, and imp Lease payment Presumed dept Presumed inter	transfer of im depreciation, pairment loss: t reciation rest expense	847 <u>1,353</u> 2,200 pairment loss presumed int 1,03 99 4	million yen million yen million yen es on lease erest 4 million yen 0 million yen 1 million yen	(3	assets, presumed expense, and imp Lease payment Presumed dept Presumed inter	transfer of im depreciation, airment loss: reciation rest expense	99 2,76 3,76 pairment loss presumed into 1,13 1,07 6	7 million yen 8 million yen 6 million yen es on lease erest 2 million yen 8 million yen 4 million yen		
	(4) Method of calculating presumed depreciation Calculated on a straight-line basis assuming the lease period to be the useful life and the residual value diminishing to zero.					Sa	me as in left o	column.			
	(5) Method of calculating presumed interest expense Calculated by assuming the difference between total lease payment and leased property's presumed acquisition cost as the presumed interest allocated to each of the years covered by the interest method.						ating presume me as in left o		bense		
(Ir	npairment loss)		1	4	(Impairment loss)						
	No impairment lo	oss attributable	e to lease asse	ets was		Sa	me as in left o	column.			
	recognized.				1						

## (Transactions with Related Parties)Fiscal 2006 (From April 1, 2005 to March 31, 2006)(1) Directors, Corporate Auditors, Individual Shareholders

	Name of		Capital or	Description of	Voting ownership	Relation	onship	Transac-	Amount of		Balance at
Attribute	company or other	Address	stock or cash investment	business or occupation	(Under control) (%)	Directors shared	Business relationship	tions	transac- tions	Account	year-end
Director	Muchio Nakasato	_	_	Toho Pharmaceutical's director Representative director of Shouei	(Under control) Direct ownership 0.0	_	_	Sales of pharma- ceuticals to Shouei (Note 1)	27,573	Trade receiv- ables	12,896
Director's own estimated ownership of company's voting rights exceeds 50%	Miura Yakuhin	Hachioji City, Tokyo	10	Real estate	_	One director shared	Buildings leased to Toho Pharma- ceutical	Building leasing (Note 2)	24		_

(Note) 1. Transactions were conducted in the capacity of a representative of Toho Pharmaceutical, and subject to the same terms and conditions that applied to parties unrelated to the Company.

2. Rent was determined via negotiations on the basis of prevailing neighborhood market rates.

#### (2) Subsidiaries

A.V. 7. J.	Name of		Capital or stock or	Description of ownership	Voting ownership	Re	Relationship		Amount of		Balance
Attribute	company or other	Address	cash investment	occupation	(Under control) (%)	Directors shared	Business relationship	tions	transac- tions	Account	at year-end
Affiliate	Sakai Yakuhin	Mitaka City, Tokyo	60	Pharma- ceutical wholesaling	Direct 35.0	Four directors shared	Supplied by Toho Pharmaceutical with pharmaceuticals	Sales transac- tions (Note)	11,050	Trade receivable	4,151

(Note) Pharmaceuticals were sold subject to the same terms and conditions that applied to parties unrelated to the Company.
 (Note) Receivables are gross of consumption taxes but amounts of transactions are net of consumption taxes.

#### Fiscal 2007 (From April 1, 2006 to March 31, 2007)

(1) Directors, Corporate Auditors, Individual Shareholders

A ++1+-	Name of	A d dua	Capital or stock or	Description of	Voting ownership	Relati	onship	Transac-	Amount of		Balance at	
Attribute	company or other	Address	cash investment	business or occupation	(Under control) (%)	Directors shared	Business relationship	tions	transac- tions	Account	year-end	
Director	Muchio Nakasato	_	_	Toho Pharma- ceutical's director Representa- tive director of Shouei	(Under control) Direct ownership 0.0	_	_	Sales of pharma- ceuticals to Shouei (Note 1)	37,559	Trade receiv- ables	13,135	
Director' s own estimated ownership of company voting rights exceeds 50%	Miura Yakuhin	Hachioji City, Tokyo	10	Real estate	_	One director shared	Buildings leased to Toho Pharma- ceutical	Building leasing (Note 2)	6	_	_	

(Note) 1. Transactions were conducted in the capacity of a representative of Toho Pharmaceutical, and subject to the same terms and conditions that applied to parties unrelated to the Company.

2. Rent was determined via negotiations on the basis of prevailing neighborhood market rates.

#### (2) Subsidiaries

Attribute	Name of	Address	Capital or stock or	Description of	Voting ownership	Re	Relationship		Amount of		Balance
Auribule	company or other	Address	cash investment	business or occupation	(Under control) (%)	Directors shared	Business relationship	tions	transac- tions	Account	at year-end
Affiliate	Sakai Yakuhin	Mitaka City, Tokyo	60	Pharmaceutical wholesaling	Direct 35.0	Four directors shared	Supplied by Toho Pharmaceutical with pharmaceuticals	Sales transa ctions (Note)	11,460	Trade recei vable	4,355

(Note) Pharmaceuticals were sold subject to the same terms and conditions that applied to parties unrelated to the Company.

(Note) Receivables are gross of consumption taxes but amounts of transactions are net of consumption taxes.

#### (Notes to Tax Effect Accounting)

	Fiscal 2006 (March 31, 2006)			Fiscal 2007 (March 31, 2007)	
(1)	Major components of deferred tax assets a	and deferred tax	(1)	Major components of deferred tax assets a	nd deferred ta
(-)	liabilities accrued		(-)	liabilities accrued	
		(million yen)			(million yer
	Deferred tax assets (current assets)	(		Deferred tax assets (current assets)	( )
	Accrued expenses	106		Accrued expenses	12
	-	211		Enterprise tax payable	22
	Enterprise tax payable			Accrued bonuses	90
	Accrued bonuses	851			
	Other	164		Other	33
	Total	1,333		Total	1,64
	Valuation reserve	△137		Valuation reserve	$\triangle 12$
	Subtotal	1,196		Subtotal	1,5
	Deferred tax assets (fixed assets)			Deferred tax assets (fixed assets)	
	Allowance for doubtful receivables	214		Allowance for doubtful receivables	2
	Investment securities	822		Investment securities	82
	Accrued retirement benefits for			Accrued retirement benefits for	1,0
	employees	1,295		employees	-
	Accrued retirement benefits for	370		Other long-term liabilities	6
	directors and corporate auditors			Loss carried forward for tax purposes	4
	Other long-term liabilities	283		Impairment loss	6
	Loss carried forward for tax purposes	989		Other	12
	Land revaluation difference	116		Total	4,1
	Impairment loss	353		Valuation reserve	$\triangle 2,6$
	Other	115		Subtotal	1,4
	Total	4,562		Total deferred tax assets	2,9
	Valuation reserve	△3,150			,
	Subtotal	1,411		Deferred tax liabilities	
	Total deferred tax assets	2,608		(long-term liabilities)	
		· · · ·		Deferred capital gains on land	$\triangle 7$
	Deferred tax liabilities			Land and other revaluation difference	A 5 0
	(long-term liabilities)			due to capital consolidation of subsidiaries	$\triangle$ 5,9
	Deferred capital gains on land	riangle 709		Revaluation difference on	A <b>A</b> A
	Land and other revaluation difference			available-for-sale securities	$\triangle 3,9$
	due to capital consolidation of	△5,014		Other	$\triangle$
	subsidiaries Revaluation difference on			Total deferred tax liabilities	△10,7
	available-for-sale securities	△3,183		Net deferred tax liabilities	∆7,8
	Total deferred tax liabilities	△8,907		—	
	Net deferred tax liabilities	△6,298			
)	Major components of difference between	statutory	(2)	Major components of difference between s	tatutory
	effective tax rate and income tax, and other	er burden rate		effective tax rate and income tax, and other	r burden rate
	after application of tax effect accounting			after application of tax effect accounting	
		(%)			(9
	Statutory effective tax rate	40.5		Statutory effective tax rate	40
	(Adjustments)	10.5		(Adjustments)	
	Entertainment expense and other items			Entertainment expense and other items no	st
	not permanently included in expense	2.9		permanently included in expense	2
	Dividend income and other items not	riangle 0.5		Dividend income and other items not	riangle 0
	permanently included in income			permanently included in income	
	Increase in valuation reserve	10.3		Amortization of goodwill	2
	Amortization of consolidation adjustmen			Amortization of negative goodwill	$\triangle 4$
	Per-capita inhabitant tax	1.6		Per-capita inhabitant tax	1
	Special income tax deduction	riangle 3.6		Loss carried forward deducted in this tern	
	Other	riangle 0.7		Transfer from deferred tax assets	
	Tax and other burden rate after application o	f		Other	)
	Tux and other burden fate after application of				
	tax effect accounting	45.7		Tax and other burden rate after application of	

### (Notes to Marketable Securities)

1. Held-to-maturity bonds with available fair market values

		Fiscal 2	006 (March 31, 20	006)	Fiscal 2	007 (March 31, 20	007)
	Types	consolidated balance sheet value (million yen)	Market value (million yen)	Difference (million yen)	consolidated balance sheet value (million yen)	Market value (million yen)	Difference (million yen)
Market value	(1) Government and municipal bonds	_	_	_	_	_	—
exceeding	(2) Corporate bonds	-	_	_	—	_	—
balance sheet value	(3) Others	-	_	_	_	_	—
value	Subtotal	-	_	-	_	_	—
Market value not	(1) Government and municipal bonds	-	_	_	-	_	—
exceeding consolidated	(2) Corporate bonds	300	243	riangle 56	1,300	1,244	△55
balance sheet	(3) Others	-	_	_	_	_	—
value	Subtotal	300	243	riangle 56	1,300	1,244	△55
Total		300	243	riangle 56	1,300	1,244	△55

#### 2. Available-for-sale securities with available fair market values

		Fisca	1 2006 (March 31, 20	006)	Fisca	2007 (March 31, 20	007)
	Types	Acquisition cost (million yen)	consolidated balance sheet value (million yen)	Difference (million yen)	Acquisition cost (million yen)	consolidated balance sheet value (million yen)	Difference (million yen)
	(1) Stocks	4,927	12,900	7,972	5,241	15,173	9,932
	(2) Bonds						
Consolidated	Government and municipal bonds	_	_	-	_	_	—
balance sheet value exceeding	Corporate bonds	_	—	—	—	-	_
acquisition cost	Others	—	-	—	—	—	—
	(3) Others	12	16	3	12	16	3
	Subtotal	4,940	12,916	7,976	5,254	15,190	9,936
	(1) Stocks	988	846	△141	1,208	1,007	riangle 200
	(2) Bonds						
Consolidated balance sheet	Government and municipal bonds	—	_	_	_	_	_
value not exceeding	not Corporate bonds		_	—	—	_	_
acquisition cost	Others	_	-	_	_	-	_
	(3) Others			_	48	48	riangle 0
	Subtotal	988	846	△141	1,256	1,055	riangle 200
Total		5,928	13,763	7,834	6,510	16,246	9,735

(Note) 1. Available-for-sales securities with available fair market values at the end of fiscal 2006 are not adjusted for impairments.

2. Acquisition costs at the end of fiscal 2007 are adjusted for impairments of 11 million yen.

3. An impairment adjustment is applied if the market value at the end of the fiscal year is more than about 50% lower than the acquisition cost. If the market value is about 30 to 50% lower than the acquisition cost, an impairment adjustment is applied, provided that the average of all end-of-month market values during the past year proves to be more than 30% lower than the acquisition cost.

#### 3. Other available-for-sale securities unloaded during fiscal 2006 and during fiscal 2007

(Fron	n Ap	Fiscal 2006 oril 1, 2005 to March	31, 2006)	Fiscal 2007 (From April 1, 2006 to March 31, 2007)				
Amount sold (million yen)	Amount sold (million yen)Total gains on sales (million yen)Total losses on sales (million yen)				Total gains on sales (million yen)	Total losses on sales (million yen)		
	62	25	0	78	54	0		

#### 4. Major securities instruments with no available fair market value

	Fiscal 2006 (March 31, 2006)	Fiscal 2007 (March 31, 2007)
	consolidated balance sheet value (million yen)	consolidated balance sheet value (million yen)
Available-for-sale securities		
Unlisted stocks	10,945	11,153
Money trusts	2,000	1,500
Money management funds Money management funds	495	496

(Note) 1. Stocks with no available fair market value at the end of fiscal 2006 are adjusted for impairments of 109 million yen.

2. Stocks with no available fair market value at the end of fiscal 2007 are adjusted for impairments of 0 million yen.

3. Unless evidence is found showing that the effective value of stock may recover the acquisition cost, a decline of more than 50% in the per-share net assets of the issuer of stock at the end of its most recent fiscal year compared with the per-share acquisition cost requires an impairment adjustment.

#### 5. Scheduled redemptions of dated available-for-sale securities and held-to-maturity bonds

		H	Fiscal 2006(M	arch 31, 2006	)	F	Fiscal 2007(M	arch 31, 2007	<sup>'</sup> )
		Due within 1 year	Due beyond 1 year and within 5 years	Due beyond 5 years and within 10 years	Due beyond 10 years	Due within 1 year	Due beyond 1 year and within 5 years	Due beyond 5 years and within 10 years	Due beyond 10 years
(1)	Stocks								
	Bonds	1	_	_	_	_	_	_	_
	Government and municipal bonds Corporate bonds	_	_	_	300	_	500	500	300
	Others	_	_	_	_	—	_	_	_
(2)	Others	—	_	_	—	_	—	—	_
	Total	1	—		300	—	500	500	300

(Notes to Derivatives Transactions) Fiscal 2006 (from April 1, 2005 to March 31, 2006)
1. Status of Derivatives Transactions

(1)	Transactions Details
	The Company uses interest-related derivatives transactions and trades in interest swaps.
(2)	Transactions Participation Policy
	The Company's purpose in trading in derivatives is to avoid risks arising from future interest fluctuations, and its policy is not to trade in derivatives for speculative purposes.
(3)	Purpose of Transactions
	The Company uses interest-related derivatives transactions for the purpose of avoiding the risk of fluctuations in borrowing interest rates that may occur in tandem with increases in the interest market. The Company applies hedge accounting by means of derivatives transactions. Method of hedge accounting: The Company applies the special accounting rule. Hedging instrument: Interest swaps Hedging assets: Borrowings
(4)	Transactions Risk Details Interest swap transactions carry the risk of fluctuating market interest rates. The fact that the Company limits its counterparts to financial institutions of high credit standing underlies its conclusion that there is almost no credit risk involved in trading with those institutions.
(5)	Transactions Risk Management Mechanism Officers in charge of cash management are responsible for executing and administering derivatives transactions, with the execution thereof being subject to prior approval pursuant to bylaws regulating functional authorities. The director in charge reports the details of said transactions as required to the Board of Directors for confirmation.
2. N	Iarket Values of Transactions

This disclosure is not applicable since the Company applies hedge accounting (the special accounting rule).

(1)	Transaction Details
	The Company uses interest-related derivatives transactions and trades in interest swaps.
(2)	Transactions Participation Policy
	The Company's purpose in trading in derivatives is to avoid risks arising from future interest fluctuations, and its policy is not to trade in derivatives for speculative purposes.
(3)	Purpose of Transactions
	The Company uses interest-related derivatives transactions for the purpose of avoiding the risk of fluctuations in borrowing interest rates that may occur in tandem with increases in the interest market. The Company applies hedge accounting by means of derivatives transactions. Method of hedge accounting: The Company applies the special accounting rule.
	Hedging instrument: Interest swaps
	Hedging assets: Borrowings
(4)	Transactions Risk Details Interest swap transactions carry the risk of fluctuating market interest rates. The fact that the Company limits its counterparts to financial institutions of high credit standing underlies its conclusion that there is almost no credit risk involved in trading with those institutions.
(5)	Transactions Risk Management Mechanism Officers in charge of cash management are responsible for executing and administering derivatives transactions, with the execution thereof being subject to prior approval pursuant to bylaws regulating functional authorities. The director in charge reports the details of said transactions as required to the Board of Directors for confirmation.
2 1/	Instat Values of Transactions
2. M	Iarket Values of Transactions

This disclosure is not applicable since the Company applies hedge accounting (the special accounting rule).

Fiscal 2006	Fiscal 2007	
(March 31, 2006)	(March 31, 2007)	
<ol> <li>Description of retirement benefit arrangements adopted The Company submitting Consolidated Financial Statements and consolidated subsidiaries provides the defined benefit arrangements that comprise employees' pension fund, tax qualified retirement annuity, and lump-sum severance allowance programs, as well as defined contributory arrangements that comprise a define contributory pension program. The Company submitting Consolidated Financial Statements and some consolidated subsidiaries switched over from tax-qualified retirement annuity and lump-sun severance allowance programs to a defined contributory pension program during this fiscal year under review.</li> </ol>	<ol> <li>Description of retirement benefit arrangements adopted The Company submitting Consolidated Financial Statements and consolidated subsidiaries provide the defined benefit arrangements that comprise employees' pension fund, tax qualified retirement annuity, and lump-sum severance allowance programs, as well as defined contributory arrangements that comprise a defined contributory pension program. One consolidated subsidiary switched over from lump-sum severance allowance program to a defined contributory pension program during this fiscal year under review.</li> </ol>	
2. Retirement benefit liability	2. Retirement benefit liability	
(As of March 31, 20	(As of March 31, 2007)	
(million y	( 111 ) · · · · · · · · · · · · · · · · ·	
a. Retirement benefit liability $\triangle 5,2$		
b. Pension plan assets 1,5	h Dansian plan assats (including ratirament hanafit	
c. Unfunded retirement benefit liability $(a + b)$ $\triangle 3, 4$	$(a + b) \simeq 2,394$	
d. Unrecognized actuarial difference $\triangle$	a. Onrecognized actuariar difference $\triangle 332$	
e. Unrecognized past service cost (reduced liability) f. Consolidated Balance Sheet net total ( $c + d + e$ ) $\triangle 3$ ,	e. Unrecognized past service cost (reduced liability) —	
f. Consolidated Balance Sheet net total $(c + d + e)$ $\triangle 3, 6$ g. Prepaid pension expenses	1. Consolidated Balance Sheet liet total $(c + d + c)$ $\Delta 2, 747$	
	g. Prepaid pension expenses 259	
h. Accrued retirement benefits $(f - g)$ $\triangle 3, e$	$\frac{103}{100} \frac{\text{h. Accrued retirement benefits (f - g)}}{(\text{Note) 1.}} \qquad $	
<ol> <li>(Note) 1. Some consolidated subsidiaries adopt a simplified method of computing retirement benefit liabilitie</li> <li>2. The Company submitting consolidated financial statements and two consolidated subsidiaries (Toho System Service and Tokai Toho) shifted entirely to a defined contributory pension progra In connection with this shift, they adopted a transitional program to pay retirement-age employees (still active on the payroll at the time the switchover) lump-sum severance allowancess the amount of a portion of all benefits attributabit to past service, upon their retirement. This involved recognition of the relevant retirement benefit liability as of the end of March 2006 to prepare for the payment of retirement benefits to these employees.</li> <li>3. Effects due to switchover from tax qualified retirement annuity and lump-sum severance allowance programs to defined contributory defined program:</li> </ol>	<ul> <li>a. Godo Toho (consolidated subsidiary) shifted entirely to a defined contributory pension program. In connection with this shift, it adopted a</li> <li>m. transitional program to pay retirement-age employees (still active on the payroll at the time of the switchover) lump-sum severance allowances in the amount of a portion of all benefits attributable to past service, upon their retirement. This</li> </ul>	
Decrease in retirement benefit liability 11,3-	Decrease in retirement benefit liability 601	
Decrease in unrecognized actuarial	Decrease in unrecognized actuarial	
difference 1,4	difference –	
Decrease in plan assets 9,2		
	16         Decrease in accrued retirement benefits         601	
The transfer of assets (estimated at 10,122 millio yen) to the defined contributory program is scheduled for completion over a future period of four or eight years. The amount yet to be transferred at the end of the fiscal year under review (estimated at 807 million yen) was include	yen) to the defined contributory program is scheduled for completion over a future period of four years. The amount yet to be transferred at the end of the fiscal year under review (estimated	
in current liabilities under "Other" and in long-term liabilities under "Other."	liabilities under "Other" and in long-term liabilities under "Other."	

Fiscal 2006 (March 31, 2006)	Fiscal 2007 (March 31, 2007)		
3. Retirement benefit expenses	3. Retirement benefit expenses		
(From April 1, 2005 to March 31, 2006)	_		
(Million yen)	(Million yen)		
a. Service cost 1,222	a. Service cost 1,244		
b. Interest cost 88	b. Interest cost 119		
c. Expected rate of return (subtractive) $\triangle 33$	c. Expected rate of return (subtractive) $ agenum{}{}^{ extsf{292}}$		
d. Amortization of actuarial difference 50	d. Amortization of actuarial difference 141		
e. Amortization of past service cost —	e. Amortization of past service cost —		
f. Retirement benefit expenses $(a+b+c+d+e)$ 1,328	f. Retirement benefit expenses $(a+b+c+d+e)$ 1,413		
g. Loss (profit) due to switchover to defined contributory pension program	g. Loss (profit) due to switchover to defined contributory pension program 96		
h Extraordinary premium retirement	h. Extraordinary premium retirement		
allowance	allowance		
i. Contributions to defined contributory 585	i. Contributions to defined contributory pension program 680		
Total 2,687	Total 2,189		
(Notes) 1. The Company submitting Consolidated Financial	(Notes) 1. The Company submitting Consolidated Financial		
Statements and some consolidated subsidiaries	Statements and some consolidated subsidiaries		
sponsor a multi-employer employees' pension	sponsor a multi-employer employees' pension		
fund. Their contributions to that fund	fund. Their contributions to that fund		
(estimated at 885 million yen) are included in "a.	(estimated at 927 million yen) are included in "a.		
Service Cost."	Service Cost."		
2. The retirement benefit expenses reported by	2. The retirement benefit expenses reported by		
consolidated subsidiaries adopting the simplified	consolidated subsidiaries adopting the simplified		
method are included in "a. Service Cost."	method are included in "a. Service Cost."		
4. Basic assumptions for computing retirement benefit	4. Basic assumptions for computing retirement benefit		
liability a. Period allocation method for estimated Periodic fixed	liability a. Period allocation method for estimated Periodic fixed		
retirement benefits amount	retirement benefits amount		
b. Discount rate 2.0%	b. Discount rate 2.0%		
c. Expected return on investment 2.0%	c. Expected return on investment 2.0%, 3.0%		
d. Number of years for recognition of past	d. Number of years for recognition of past		
e Number of years for recognition of	a Number of years for recognition of		
actuarial difference 7 years	actuarial difference 7 years, 10 years		
(Actuarial differences are prorated on a straight-line basis	(Actuarial differences are prorated on a straight-line basis		
over a certain number of years within the average	over a certain number of years within the average		
remaining service period of eligible employees when	remaining service period of eligible employees when		
accrued during each fiscal year, and recognized as an	accrued during each fiscal year, and recognized as an		
expense over the fiscal years following that accrual.)	expense over the fiscal years following that accrual.)		
5. Corporate pension assets under multi-employer arrangements	5. Corporate pension assets under multi-employer arrangements		
The Company submitting Consolidated Financial	The Company submitting Consolidated Financial		
Statements and some consolidated subsidiaries sponsor a	Statements and some consolidated subsidiaries sponsor a		
multi-employer employees' pension fund, making it	multi-employee employees' pension fund, making it		
impossible for them to reasonably estimate the amount of	impossible for them to reasonably estimate the amount of		
pension plan assets corresponding to their own	pension plan assets corresponding to their own		
contributions. For this reason, these plan assets are not	contributions. For this reason, these plan assets are not		
reflected in "2. Retirement Benefit Liability."	reflected in "2. Retirement Benefit Liability."		
The plan assets attributed to them in proportion to their	The plan assets attributed to them in proportion to their		
total wages are as follows:	total wages are as follows:		
Plan assets: 24,488 million yen	Plan assets: 26,270 million yen		

(Notes to Stock Options)

Fiscal 2007 (From April 1, 2006 to March 31, 2007)

- Recorded cost and account item in this consolidated fiscal year Selling, general and administrative expenses "Directors' salaries and employees' salaries and allowances" 21 million ven
- 2. Details, size and changes in stock options

0115		
Toho Pharmaceutical Co., Ltd.		
July 20, 2006		
The Company's directors 24		
Common stock 150,000 shares		
August 7, 2006		
Possible to exercise rights on or after July 20, 2008.		
From August 8, 2006 to July 19, 2008		
From July 1, 2008 to June 30, 2011		
Toho Pharmaceutical		
July 20, 2006		
_		
150,000		
_		
_		
150,000		
_		
_		
_		
_		
_		

Company Name	Toho Pharmaceutical
Date of resolution	July 20, 2006
Exercise price (yen)	2,429
Average price during exercise (yen)	_
Unit price in fair evaluation on date granted (yen)	418

3. Method of estimation for fair evaluation of unit price for stock options granted this consolidated fiscal year (1) Applied calculation method

Black-Scholes method

(2) Major basic figures applied and method of estimation

Stock price volatility (note 1)	40.6%
Estimated remaining period (note 2)	3.40 years
Estimated dividend (note 3)	12 yen per share
Risk-free interest rate (note 4)	0.97%

(Note) 1. Calculated based on actual stock prices from March 13, 2003 to August 7, 2006.

2. Due to difficulties in rational estimation, the period was set from the date of proper allotment to the date in the middle of the exercise period.

- 3. This is based on the dividend scheduled for the fiscal year ended March 2007.
- 4. From the secondary-market interest rates of long-term, interest-bearing government bonds (10 years) and mid-term interest-bearing government bonds (2 years) on the date of proper allotment (August 7, 2006), the yield was prorated in proportion to the estimated remaining period (3.40 years) and converted into a continuously compounded yield.
- 4. Method of estimating number of proper allotment for stock options Due to basic difficulties in rational estimation of the number of rights to lapse in future, the method applied only uses the number of actually lapsed rights.

(Notes to Business Combinations)

Fiscal 2007 (From April 1, 2006 to March 31, 2007)

Corporate Acquisitions by Stock Swapping

- 1. Acquired company's name, business lines, reason for business combination, date of business combination, legal form of business combination, corporate name after business combination and ratio of acquired voting rights
  - (1) Acquired company' s name and business lines
     Tsuruhara Yoshii Pharmaceutical wholesaling
     (2) Main reason for business combination
    - Upon consideration of pharmaceutical market trends and the future orientation of the industry, it was judged necessary to further strengthen business ties and to promote swift cooperation.
  - (3) Date of business combination April 1, 2006
  - (4) Legal form of business combination
  - Stock swapping (5) Corporate name after business combination Toho Pharmaceutical
  - (6) Ratio of acquired voting rights

96.5%

- 2. Period of business performance by the acquired company included in the consolidated financial statements From April 1, 2006 to March 31, 2007
- 3. Acquisition costs for acquired company and their breakdown

Acquisition price	
Stocks of Toho Pharmaceutical	9,083 million yen
Payment directly required for the acquisition	
Stock-issuing expenses etc.	12 million yen
Acquisition costs	9,096 million yen

- 4. Types of stocks, exchange ratio, calculation method, number of exchanged stocks and evaluation value
  - (1) Types of stocks and exchange ratio

```
Common stock Toho Pharmaceutical 1 : Tsuruhara Yoshii 0.58
```

- (2) Calculation method for exchange ratio
  - Based on stock swapping ratio calculation statements prepared by a third party in discretely adopting the adjusted net asset value method, present value-based property appraisal for Tsuruhara Yoshii, and the average current cost method for Toho Pharmaceutical, the method of calculating the swapping ratio was determined in discussions between both sides.
- (3) Number of exchanged stocks and evaluation value
  - 5,841,470 stocks 9,083 million yen
- 5. Amount, cause, amortization method and amortization period of accrued goodwill or negative goodwill
  - (1) Value of goodwill 1,505 million yen
  - (2) Cause
    - Accrued after rational estimation of future excess profitability.
  - (3) Amortization method and amortization period
    - The goodwill will be amortized over ten years in equal amounts.
- 6. Assets and liabilities accepted on the date of business consolidation and the main details
  - (1) Assets

(1)1100000	
Cash and cash equivalents	980 million yen
Accounts receivable	10,369 million yen
Inventories	2,518 million yen
Land	2,173 million yen
Investments in securities	1,447 million yen
Others	3,055 million yen
Total	20,545 million yen
Total (2) Liabilities	20,545 million yen
	20,545 million yen 2,273 million yen
(2) Liabilities	, , , , , , , , , , , , , , , , , , ,
(2) Liabilities Notes payable	2,273 million yen
(2) Liabilities Notes payable Accounts receivable	2,273 million yen 10,681 million yen

7. Estimated amounts that would affect the consolidated statements of income for this term assuming that the business combination will be complete at the beginning of the term:

Since the consolidation started from the beginning of this term, the aforementioned estimates are the same as those described in this financial statements.

#### · Corporate acquisition by acquiring funds

- 1. Acquired company's name, business lines, reason for business combination, date of business combination, legal form of business combination, corporate name after business combination and ratio of acquired voting rights
  - (1) Acquired company's name and business lines

Toyaku Operation of dispensing pharmacies

(2) Main reason for business combination

The Company conducted the business execution in order to expand dispensing pharmacy business.

(3) Date of business combination

April 3, 2006

- (4) Legal form of business combination Acquisition
- (5) Corporate name after business combination Toho Pharmaceutical
- (6) Ratio of acquired voting rights

60.61%

- Period of business performance of acquired company included in the interim consolidated financial statements From April 1, 2006 to March 31, 2007
- 3. Acquisition costs for acquired company and their breakdown Acquisition price

Cash Payment directly required for the acquisition

1,875 million yen

Acquisition costs

- on costs 1,875 million yen
- Amount, cause, amortization method and amortization period of accrued goodwill or negative goodwill
   (1) Value of goodwill
   1,830 million yen

(2) Cause

Accrued after rational estimation of future excess profitability.

(3) Amortization method and amortization period

The goodwill will be amortized over ten years in equal amounts.

- 5. Assets and liabilities accepted on the date of business consolidation and the main details
  - (1) Assets

Cash and cash equivalents	53 million yen
Accounts receivable	456 million yen
Inventories	158 million yen
Buildings and structures	98 million yen
Others	144 million yen
Total	911 million yen
(2) Liabilities	
Accounts payable	548 million yen
Long-term debt	214 million yen
Others	74 million yen
Total	837 million yen

6. Estimated amounts that would affect the consolidated statements of income for this term assuming that the business combination will be complete at the beginning of the term:

Since the consolidation started from the beginning of this term, the aforementioned estimates are the same as those described in this financial statements.

#### · Transactions under Common Control due to Merger

- 1. Names and lines of business of companies subject to business combination, legal form of business combination, corporate name after business combination, and reason for merger and outline
  - (1) Names and business lines of companies subject to business combination

#### Tokai Toho Pharmaceutical wholesaling

- (2) Legal form of business combination
  - Merger
- (3) Corporate name after business combination
  - Toho Pharmaceutical
- (4) Reason for merger and outline

In order to yield sufficient results under harsh industry conditions, it was judged as optimal to become united and operate with the organizations of Toho Pharmaceutical.

2. Outline of conducted account processing

Account processing was conducted in compliance with "Accounting Standards for Business Combinations" 3-4 Account Processing for Transactions under Common Control (issued by the Business Accounting Council of Japan on October 31, 2003).

#### (Information per Share)

Fiscal 2006 (From April 1, 2005 to March 31, 2006)		Fiscal 2007 (From April 1, 2006 to March 31, 2007)	
Net asset per share	1,092.58	Net asset per share	1,247.22
Net income per share	72.26	Net income per share	125.82
Net income per share-Diluted	65.02	Net income per share-Diluted	115.10

(Note) Basis of calculation

1. Net Asset per Share

Item	Fiscal 2006 (March 31, 2006)	Fiscal 2007 (March 31, 2007)
Total net asset on consolidated balance sheet (million yen)	_	76,790
Net assets related to common stock (million yen)	_	71,048
Major components of the difference (million yen)		
Equity warrants	-	21
Minority interest	-	5,720
Number of shares of outstanding common stock (in units of 1000)	_	59,219
Number of treasury shares in common stock (in units of 1000)	_	2,253
Number of shares of common stock used in calculating net asset per share (in units of 1000)	_	56,965

#### 2. Net Income per Share and Net Income per Share after Adjustments on Potential Shares

	Fiscal 2006 (From April 1, 2005 to March 31, 2006)	Fiscal 2007 (From April 1, 2005 to March 31, 2007)
Net income per share		
Net income (million yen)	3,612	7,218
Amount not related to shareholders of common stock (million yen)	36	_
(including directors' bonuses due to appreciation of earnings)	(36)	(—)
Net income from common stock (million yen)	3,575	7,218
Average number of shares outstanding during fiscal year (in units of 1000)	49,490	57,369
Net income per share after adjustments on potential shares		
Adjustment for net income (million yen)	_	-
Increase in number of shares of common stock (in units of 1000)	5,509	5,344
(including convertible bonds with subscription rights to shares)	(5,509)	(5,344)
Outline of potential shares not included in calculation of current net income per share after adjustments on potential shares due to no dilution effect	_	_

Fiscal 2006		Fiscal 2007
(From April 1, 2005 to March 31	, 2006)	(From April 1, 2006 to March 31, 2007)
<ul> <li>The Company and Tsuruhara Yoshii swapped stocks with each other on April 1, 2006, subjee specified in their agreement for that purpose. agreement had previously been approved at th extraordinary general meeting of shareholders 16, 2006, and at Tsuruhara Yoshii's extraordin meeting of shareholders on January 20, 2006.</li> <li>1. The swapping of stocks is outlined below (1) Description of swapping stocks The Company and Tsuruhara Yoshii swap the purpose of making the Company the sits now wholly owned subsidiary, Tsuruhara Statement Statement</li></ul>	ct to the terms The e Company's on February ary general	
(2) Stock for allocation and delivery for swap and its allocation		
<ul> <li>For the purpose of swapping stocks, the C 5,841,470 new shares of its common stoc and delivered them to shareholders record Yoshii's shareholders register at the close the date preceding the date of swapping s 0.580 share of the Company's common st swapped with each share of Tsuruhara Yo stock held by these shareholders.</li> <li>(3) Increase in capital stock and capital surpl</li> <li>① Capital stock</li> </ul>	k, and allocated ded in Tsuruhara of business on tocks. A tock was oshii's common	
Capital stock did not increase due to sto	ock swapping.	
_	,083 million yen	
(2) Net sales and net income during most re (from April 1, 2005 to March 31, 2006)	ecent fiscal year	
	,121 million yen	
Net income	107 million yen	
<ul> <li>(3) Assets, liabilities, shareholders' equity, a employees at end of most recent fiscal ye March 31, 2006)</li> </ul>		
Assets 20	,545 million yen	
Liabilities 14	,173 million yen	
capital	522 million yen	
Number of employees	439	
		<ul> <li>Based on the resolution at the Company's board meeting held on August 17, 2006, its two wholly owned subsidiaries, Tsuruhara Yoshii and Yakushin, merged on April 1, 2007 and changed the corporate name to Kyushu Toho.</li> <li>Names and lines of business of companies subject to the business combination Tsuruhara Yoshii, Yakushin Pharmaceutical wholesaling (both)</li> <li>Legal form of business combination Merger</li> <li>Corporate name after business combination Tsuruhara Yoshii (Toho Pharmaceutical's wholly owned subsidiary)</li> <li>Reason for merger and outline In order to ensure the effective use of managerial resources and strengthen marketing activities in the Kyushu region, it was judged as optimal to merge the two companies. Tsuruhara Yoshii operates throughout Kyushu, while Yakushin operates mainly in Fukuoka and Nagasaki Prefectures.</li> </ul>

Fiscal 2006 (From April 1, 2005 to March 31, 2006)	Fiscal 2007 (From April 1, 2006 to March 31, 2007)
	<ol> <li>Outline of account processing conducted Account processing was conducted in compliance with "Accounting Standards for Business Combinations" 3-4 Account Processing for Transactions under Common Control (issued by the Business Accounting Council of Japan on October 31, 2003).</li> <li>Impact on financial conditions and business results in the next fiscal year</li> </ol>
	Since both companies are wholly owned subsidiaries of Toho Pharmaceutical, there will be no impact on the Company's financial conditions and business results.

#### 5. Non-consolidated Financial Statements

### (1) Balance Sheets

		Fiscal 2006 (As of March 31, 2006)		(As	Fiscal 2007 s of March 31,		
Account			mount ons of yen)			Amount (Millions of yen)	
(Assets)							
I Current assets							
1. Cash on hand and on deposit	(Note 1)		16,608			34,988	
2. Notes receivable			3,576			2,013	
3. Accounts receivable	(Note 6)		194,602			204,330	
4. Marketable securities			2,000			1,500	
5. Merchandise			36,406			37,964	
6. Prepaid expenses			37			34	
7. Deferred tax assets			653			669	
8. Purchase rebates receivable			10,318			10,908	
9. Other accounts receivable	(Note 6)		3,516			4,312	
10. Short-term loans receivable	(Note 6)		_			5,433	
11.Other			259			26	
Allowance for doubtful receivables			△213			△ 109	
Total current assets			267,766	83.2		302,073	81.6
II Fixed assets							
1. Property, plant and equipment							
(1) Buildings	(Notes 1 & 2)		9,471			9,917	
(2) Structures	(Note 2)		274			271	
(3) Vehicles and carriers	(Note 2)		76			4	
(4) Equipment and fixtures	(Note 2)		1,080			811	
(5) Land	(Notes 1 & 7)		13,604			14,215	
(6) Construction in progress			103			79	
Total property, plant and equipment			24,611	7.6		25,301	6.8
2. Intangible fixed assets							
(1) Goodwill			526			_	
(2) Goodwill			—			350	
(3) Leaseholds			145			145	
(4) Software			1,851			2,291	
(5) Other			109			197	
Total intangible fixed assets			2,631	0.8		2,984	0.8

		Fiscal 2006 (As of March 31, 2006)			(As	Fiscal 2007 of March 31,	
Account	Note ref. No.		mount ons of yen)	Share (%)	Amount (Millions of yen)		Share (%)
3. Investments and other assets							
(1) Investments in securities	(Note 1)		10,279			12,978	
(2) Equity shares in associated companies			14,607			23,194	
(3) Capital contributions to investees			43			42	
(4) Long-term loans receivable			375			376	
<ul><li>(5) Long-term loans receivable to associated companies</li><li>(6) Claims provable in bankruptcy and</li></ul>			249			349	
rehabilitation Claims provable in rehabilitation and other claims Other claims			289			381	
(7) Long-term prepaid expenses			105			109	
(8) Others			1,309			3,023	
Allowance for doubtful receivables			riangle 446			riangle 579	
Total investments and other assets			26,814	8.4		39,876	10.8
Total fixed assets			54,057	16.8		68,162	18.4
Total assets			321,823	100.0		370,235	100.0

		Fiscal 2006 (As of March 31, 2006)			(.	Fiscal 2007 As of March 31, 20	007)
Account	Note ref. No.	Amount (Millions of yen)		Share (%)		Amount illions of yen)	Share (%)
(Liabilities)							
I Current liabilities							
1. Notes payable	(Note1,10)		1,871			945	
2. Accounts payable	(Note 1)		238,840			265,375	
3. Short-term loans payable	(Note 1)		590			270	
4. Current portion of long-term debt	(Note 1)		1,283			333	
5. Accrued amount payable	(Note 6)		7,528			9,096	
6. Accrued expenses			765			761	
7. Income taxes payable			1,076			1,334	
8. Consumption taxes payable			161			514	
9. Deposits payable	(Note 6)		111			10,749	
10. Accrued bonuses			1,012			1,111	
<ol> <li>Accrued bonuses for directors and corporate auditors</li> </ol>			-			36	
12. Reserve for sales returns			180			192	
13. Others			13			3	
Total current liabilities			253,435	78.8		290,725	78.5
II Long-term liabilities							
1. Bonds payable			10,000			9,600	
2. Long-term debt	(Note 1)		366			33	
3. Deferred tax liabilities			1,736			2,332	
4. Deferred tax liabilities due to revaluation	(Note 7)		1,312			1,414	
5. Accrued retirement benefits for employees			1,015			991	
6. Accrued retirement benefits for directors and corporate auditors			306			-	
7. Guarantee loss reserve			12			_	
8. Negative goodwill			—			117	
9. Others			2,062			2,625	
Total long-term liabilities			16,811	5.2		17,114	4.6
Total liabilities			270,247	84.0		307,839	83.1

			iscal 2006 March 31, 20	006)		iscal 2007 March 31, 20	07)
Account	Note ref. No.	Ame (Millions		Share (%)	Amo (Millions		Share (%)
(Shareholders' equity)			,			<u> </u>	
I Common stock	(Note 3,11)		10,399	3.2		_	_
II Capital surplus	5,11)						
Legal capital reserve		16,922			_		
Total capital surplus		- ,-	16,922	5.3			_
III Retained earnings			10,722	0.5			
1. Legal earned reserve		664					
2. Voluntary earned reserve		004					
(1) Deferred capital gains on land		1.052					
		1,053			_		
<ul><li>(2) General reserves</li><li>3. Unappropriated retained earnings at end</li></ul>		24,133			_		
of the term		1,930			_		
Total retained earnings			27,781	8.6			—
IV Unrealized gains on revaluation of land	(Note 7)		∆4,859	$\triangle 1.5$		_	—
V Unrealized gains on available-for-sale securities	(Note 8)		2,591	0.8		_	_
VI Treasury stock	(Note 4)		△1,259	riangle 0.4		_	_
Total shareholders' equity	· · · ·		51,576	16.0			_
Total liabilities and shareholders' equity			321,823	100.0			_
Total monitos and shareholders' equity			521,025	100.0			
(Net assets)							
I Shareholders' equity							
1. Common stock			_			10,599	
2. Capital surplus Legal capital reserve						26,206	
3. Retained earnings			_			20,200	
(1) Legal earned reserve		_			664		
(2) Other retained earnings							
Unrealized gains on land		_			1,041		
Contingency reserve		_			25,433		
Unappropriated retained earnings		_			3,549		
Total retained earnings			_			30,688 ^ 2,507	
4. Treasury stock Total shareholders' equity				_		△3,507 63,986	17.3
II Unrealized gains on revaluation						05,780	17.5
1. Unrealized gains on available-for-sale securities			_			3,126	
2. Unrealized gains on revaluation of land	(Note 7)		_			△4,739	
Total unrealized gains on revaluation			—	—		△1,612	△0.4
III Equity warrants				_		21	0.0
Total net assets Total liabilities and net assets						62,396 370,235	16.9 100.0
Total natinities and lift assets						570,235	100.0

#### (2) Statements of Income

			iscal 2006 2005 to March 31	, 2006)	Fisc (From April 1, 200	cal 2007 06 to March 31	, 2007)
Account	Note ref. No.	Amount (Millions of yen)		Share (%)	Amou (Millions c	Share (%)	
I Net sales	(Note 1)		679,917	100.0		729,380	100.0
II Cost of sales							
1. Beginning goods		32,344			36,406		
2. Transfer of goods by merger		_			690		
3. Cost of purchased goods		655,777			697,622		
Total		688,121			734,719		
4. Goods transfer to/from other account	(Note 2)	27			38		
5. Ending goods		36,406	651,687	95.8	37,964	696,716	95.5
Gross income			28,230			32,663	
Reversal of reserve for sales returns			52			5	
Gross income after reserve for sales returns			28,282	4.2		32,668	4.5
III Selling, general and administrative expenses							
<ol> <li>Directors' salaries and employees' salaries and allowances</li> </ol>		11,937			12,583		
2. Provision for accrued bonuses		1,012			1,111		
3. Provision for directors' bonuses.		-			36		
4. Provision for accrued retirement benefits for employees		0			102		
<ol> <li>Provision for accrued retirement benefits for directors and corporate auditors</li> </ol>		32			9		
6. Welfare expense		1,701			1,841		
7. Vehicle expenses		462			531		
8. Provision for allowance for doubtful receivables		_			75		
9. Depreciation and amortization		1,412			1,531		
10. Amortization expenses for goodwill		-			175		
11. Rent		1,789			2,107		
12. Taxes and dues		515			484		
13. Commission fee		2,898			3,376		
14. Miscellaneous expenses		3,218	24,982	3.7	3,630	27,598	3.8
Operating income			3,299	0.5		5,070	0.7
IV Non-operating income	(Note 1)						
1. Interest income		63			104		
2. Dividend income		274			351		
3. Fee income		790			_		
4. Information sales income		-			976		
5. Real estate rental income		283			269		
6. Amortization expenses for negative goodwill		-			117		
7. Miscellaneous income		362	1,774	0.2	418	2,236	0.3
V Non-operating expenses							
1. Interest expenses	(Note 1)	86			57		
2. New share issue expense		36					
3. Specified line commitment fees		54			47		
4. Loss on corporate insurance cancellation		24			_		
5. Miscellaneous losses		13	215	0.0	20	125	0.0
Ordinary income			4,858	0.7		7,181	1.0

		Fiscal 2006 (From April 1, 2005 to March 31, 2006)			Fiscal 2007 (From April 1, 2006 to March 31, 2007		
Account	Note ref. No.		ount s of yen)	Share (%)	Amount (Millions of yen)		Share (%)
VI Extraordinary gains							
1. Gains on sales of fixed assets	(No 3)	18			17		
2. Gains on sales of stocks of affiliate companies		-			177		
3. Gains on sales of investment securities		0			_		
4. Gain due to switchover to defined contribution pension program		23			_		
5. Reversal of allowance for doubtful receivables		36			—		
6. Reversal of debt guarantee for reserve		13	91	0.0	12	206	0.0
VII Extraordinary losses							
1. Gain on disposal of fixed assets	(No 4)	303			525		
2. Loss on revaluation of investment securities		47			11		
3. Directors' retirement benefits		-			48		
4. Variance from disposal of tying stocks		-			593		
5. Impairment loss	(No 5)	265			12		
6. Loss on sale of golf club memberships					3		
7. Loss on revaluation of golf club memberships		_			8		
8. Others		0	617	0.1	-	1,202	0.1
Net income before taxes			4,332	0.6		6,186	0.9
Corporate income, inhabitant and enterprise taxes		1,643			2,124		
Adjustments for income taxes		481	2,124	0.3	129	2,253	0.4
Net Income			2,207	0.3		3,932	0.5
Balance brought forward			103			_	
Transfer from unrealized gains on revaluation of land			151			_	
Loss on disposal of treasury shares			228				
Unappropriated earnings			1,930				

#### (3) Appropriation Statement

			2006 al meeting of shareholders
		on June 2	29, 2006)
Account	Note ref. No.	Amount (Mi	llions of yen)
I Unappropriated income at end of term			1,930
II Transfer from voluntary reserves			
Transfer from deferred capital gains on land		10	10
Total			1,941
III Appropriation of retained income			
1. Dividends		520	
2. Directors' Bonuses		36	
(including auditors' bonuses)		(2)	
3. Voluntary reserves			
General reserves		1,300	1,857
IV Income carried forward			84

### (4) Statement of Changes in Shareholders' Equity Fiscal2007 (From April 1, 2006 to March 31, 2007)

		Shareholders' equity							
	0	Capital Retained earnings				T	Total		
	Common stock	Legal capital reserve	Legal earned reserve	Oth Unrealized gains on land	ner retained ea Contingency reserve		Total retained earnings	Treasury stock	shareholders' equity
Balance as of March 31, 2006 (million yen)	10,399	16,922	664	1,053	24,133	1,930	27,781	△ 1,259	53,844
Changes during this term									
New shares issued by stock swapping		9,083							9,083
Increase due to exercised warrant bonds	200	199							400
Surplus distributed to shareholders (Note 1)						△ 862	riangle 862		△ 862
Bonuses to directors and corporate auditors (Note 2)						riangle 36	riangle 36		△ 36
Transfer to contingency reserve (Note 2)					1,300	△ 1,300	1		_
Net income						3,932	3,932		3,932
Own company stock reacquired								△ 2,247	△ 2,247
Transfer from unrealized gains on land (Note 3)				△ 21		21	-		_
Reserve for deferred capital gains on land				9		△ 9	-		_
Transfer from land revaluation excess						△ 126	riangle 126		△ 126
Change (net increase or decrease) in non-shareholders' equity items during this term									
Total changes during this term (million yen)	200	9,283	-	△ 11	1,300	1,618	2,906	△ 2,247	10,142
Balance as of March 31, 2007 (million yen)	10,599	26,206	664	1,041	25,433	3,549	30,688	△ 3,507	63,986

	Unre	alized gains on revalu	ation		
	Unrealized gains on available-for-sale securities	Unrealized gains on revaluation of land	Total unrealized gains on revaluation	Equity warrants	Total net assets
Balance as of March 31, 2006 (million yen)	2,591	△ 4,859	△ 2,267	_	51,576
Changes during this term					
New shares issued by stock swapping					9,083
Increase due to exercised warrant bonds					400
Surplus distributed to shareholders (Note 1)					△ 862
Bonuses to directors and corporate auditors (Note 2)					△ 36
Transfer to contingency reserve (Note 2)					-
Net income					3,932
Own company stock reacquired					△ 2,247
Transfer from unrealized gains on land (Note 3)					-
Reserve for deferred capital gains on land					-
Transfer from land revaluation excess					△ 126
Change (net increase or decrease) in non-shareholders' equity items during this term	535	119	655	21	676
Total changes during this term (million yen)	535	119	655	21	10,819
Balance as of March 31, 2007 (million yen)	3,126	△ 4,739	△1,612	21	62,396

(Note) 1. This includes 520 million yen for appreciation of retained earnings at ordinary general meeting of shareholders in June 2006, and 341 million yen due to resolution at board of directors meeting in November 2006.

2. This is due to appreciation of retained earnings at ordinary general meeting of shareholders in June 2006.

3. This includes 10 million yen for appreciation of retained earnings at ordinary general meeting of shareholders in June 2006, and 10 million yen due to the transfer during the fiscal year under review.

#### (5) Significant Accounting Policies

Item	Fiscal 2006	Fiscal 2007
	(From April 1, 2005 to March 31, 2006)	(From April 1, 2006 to March 31, 2007)
1. Basis and Method of Valuation of Marketable Securities	Held-to-maturity debt securities Stated at cost amortized on a straight-line basis.	Held-to-maturity debt securities Same as in left column
	Stocks of subsidiaries and associated companies	Stocks of subsidiaries and associated companies Same as in left column
	Stated at average-moving cost Available-for-sale securities	Available-for-sale securities
	With available fair market value: Stated at fair market value based principally on the market price as of the settlement date.	With available fair market value: Stated at fair market value based principally on the market price as of the settlement date.
	(All unrealized gains and losses are included as separate components of shareholders' equity, and the cost of securities sold is determined using the moving-average method.)	(All unrealized gains and losses are included as a separate component of shareholders' equity, and the cost of securities sold is determined using the moving-average method.)
	With no available fair market value: Stated at moving-average cost.	With no available fair market value: Same as in left column
2. Basis and Method of Valuation of Inventories	Stated at moving-average cost.	Same as in left column
3. Method of Depreciation of Fixed Assets		
<ol> <li>Property, plants, and equipment:</li> </ol>	Depreciated by the declining-balance method. Buildings (except for structures attached to buildings) acquired on and after April 1, 1998 are depreciated by the straight-line method. The estimated useful lives of major asset categories are as follows:	Same as in left column
	Buildings and structures: 10 - 50 years	
	Vehicles and carriers:5 - 6 yearsEquipment and fixtures:5 - 15 years	
(2) Intangible fixed assets:	Amortized by the straight-line method. Goodwill is amortized in equal amounts over five years, and software for internal use is amortized by the straight-line method over the estimated useful life for in-house use (five years).	Amortized by the straight-line method. Software for internal use is amortized by the straight-line method over the estimated useful life for in-house use (five years).
(3) Long-term prepaid expenses	Amortized in equal amounts.	Same as in left column
<ol> <li>Method of Accounting for Deferred Assets</li> </ol>		
New share issue expense:	Charged entirely to income as disbursed.	
<ol> <li>Principles of Accounting for Significant Allowances and Reserves</li> </ol>		
<ol> <li>Allowance for Doubtful Receivables</li> </ol>	The allowance for doubtful receivables is provided to cover possible losses on the collection of trade receivables, loans receivable, and others. The actual rate of historical bad debts is used for normal receivables and certain receivables, including those subject to possible loss, with the recoverability of individual	Same as in left column
	accounts investigated and the uncollectible amount estimated.	
(2) Accrued Bonuses	The estimated amount payable is provided to fund bonus payments to eligible employees and directors, who are also employees of the Group.	Same as in left column
(3) Provision for directors' bonuses		In order to fund directors' bonuses from the estimated amount payable for this fiscal year, the obligation for this fiscal year has been recorded.

Item	Fiscal 2006 (From April 1, 2005 to March 31, 2006)	Fiscal 2007 (From April 1, 2006 to March 31, 2007)
(4) Reserve for Sales Returns	The estimated amount of losses on future sales returns is provided to cover possible losses on sales returns.	(Change in accounting policy) Effective from this consolidated accounting term under review, the Company adopts "the Accounting Standards for Directors' Bonuses" (issued by the Accounting Standards Board of Japan on November 29, 2005, ASBJ Statement No. 4). The effect of this application was to reduce operating income, ordinary income, and net income before taxes by 36 million yen each. Same as in left column
(5) Accrued Retirement Benefits for Employees	In connection with the entire shift to a defined contributory pension program (refer to additional information), a transitional program was introduced to pay retirement-age employees (still active on the payroll at the end of March 2005) lump-sum severance allowances in the amount of a portion of all benefits attributable to past service, upon their retirement. This involved recognition of the relevant retirement benefit liability as of the end of March 2006 to prepare for the payment of retirement benefits to these employees. Actuarial differences are insignificant and recognized as expenses in the fiscal year when accrued. (Additional information) In compliance with the enforcement of the Defined Contributory Pension Law, all tax-qualified retirement annuity plans were shifted to a defined contributory pension program in April 2005, which applied "Accounting Procedures for Shifting between Different Retirement Benefit Programs" (Corporate Accounting Standards Implementation Guidelines No. 1). The impact on application of this transition is	In connection with the entire shift to a defined contributory pension program in April 2005, a transitional program was introduced to pay retirement-age employees (still active on the payroll at the time of the switchover) lump-sum severance allowances in the amount of a portion of all benefits attributable to past service, upon their retirement. This involved recognition of the relevant retirement benefit liability as of the end of March 2007 to prepare for the payment of retirement benefits to these employees. Actuarial differences are insignificant and recognized as expenses in the fiscal year when accrued.
<ul> <li>(6) Accrued Retirement Benefits for Directors and Corporate Auditors</li> <li>(7) D.14 Generation Learning</li> </ul>	insignificant. The amount payable at the end of this term is recorded pursuant to the provisions of internal bylaws, to fund the payment of retirement benefits to eligible directors and corporate auditors upon retirement.	
(7) Debt Guarantee Loss Reserve	In order to prepare for losses incurred by debt guarantee, upon considering the financial status of the guarantors, the estimated amount is recorded to fund the loss.	
6. Method of Accounting for Significant Lease Transactions	Finance leases other than those where ownership of the leased property is deemed transferred to the lessee are accounted for in the same manner as standard lease transactions.	Same as in left column
<ol> <li>7. Amortization of goodwill and negative goodwill</li> <li>8. Other Basis of Presenting</li> </ol>		Goodwill and negative goodwill are amortized over a period of five or ten years in equal amounts.
6. Other basis of Presenting Consolidated Financial Statements Method of Accounting for Consumption Taxes and Others	Transactions subject to consumption tax are accounted for exclusive of consumption tax.	Same as in left column

	1
Fiscal 2006 (From April 1, 2005 to March 31, 2006)	Fiscal 2007 (From April 1, 2006 to March 31, 2007)
(Accounting Standards for Impairment of Fixed Assets) Effective from the fiscal year under review, the Company adopts the standards for accounting for impaired fixed assets as provided for by "Opinion concerning Establishment of Accounting Standards for Impairment of Fixed Assets" (issued by the Business Accounting Council of Japan on August 9, 2002) and "Implementation Guidelines for Accounting Standards for Impairment of Fixed Assets" (Corporate Accounting Standards Implementation Guidelines No. 6 of October 31, 2003). The effect of this application was to reduce income before income taxes by 259 million yen. Accumulated impairment losses are deducted directly from the amount of the classified asset on which they are recognized, in compliance with Regulations concerning Consolidated Financial Statements as revised and current.	(Accounting Standards for Net Assets on Balance Sheets) (Partial Revision of Accounting Standards for Decreases in Treasury Stocks and Reserves and others) Effective from the fiscal year under review, the Company has applied "Accounting Standards for Presentation of Net Assets in the Balance Sheet" (issued by the Accounting Standards Board of Japan on December 9, 2005, ASBJ Statement No. 5), "Implementation Guidelines on Accounting Standards for Presentation of Net Assets in the Balance Sheet" (issued by the Accounting Standards Board of Japan on December 9, 2005, ASBJ Guideline No. 8), the revised "Accounting Standard for Treasury Shares and Appropriation of Legal Reserve" (issued by the Accounting Standards Board of Japan on August 11, 2006, ASJB Statement No. 1), and "Implementation Guidance on Accounting Standard for Treasury Shares and Appropriation of Legal Reserve" (issued by the Accounting Standards Board of Japan on August 11, 2006, ASJB Statement No. 2). There was no impact on the Company's profit and loss due to these changes. The amount relevant to "total shareholders' equity" was valued at 62,374 million yen. Net assets on the consolidated balance sheet during the fiscal year under review were prepared in compliance with the revised and current Regulations Concerning Consolidated Financial Statements.
	(Accounting standards for business combinations) Effective from the fiscal year under review, the Company has applied "Accounting Standards for Business Combinations" (issued by the Business Accounting Council of Japan on October 31, 2003), "Accounting Standard for Business Divestitures" (issued by the Accounting Standards Board of Japan on December 27, 2005, ASBJ Statement No. 7), and "Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures" (issued by the Accounting Standard of Japan on December 27, 2005, ASBJ Statement No. 10).
	(Accounting standards for stock options) Effective from the fiscal year under review, the Company has applied "Accounting Standard for Share-based Payment" (issued by the Accounting Standards Board of Japan on December 27, 2005, ASBJ Statement No. 8) and "Implementation Guidance on Accounting Standard for Share-based Payment" (issued by the Accounting Standards Board of Japan revised on May 31, 2006, ASBJ Guidance No. 11). The effect of this application was to reduce operating income, ordinary income, and net income before taxes by 21 million yen each.

#### (7) Changes in Presentation Method

Fiscal 2006 (From April 1, 2005 to March 31, 2006)	Fiscal 2007 (From April 1, 2006 to March 31, 2007)
	(Balance Sheets) "Short-term loans receivable," which had been included in "other" in current assets until the preceding fiscal year, was presented separately because it exceeded 1/100th of the total assets in this fiscal year. "Short-term loans receivable" at the end of the preceding fiscal year was 226 million yen.
	(Statements of Income) Description of the item "Information sales income" in non-operating income, which had been presented as "fee income" until the preceding consolidated fiscal year, was changed to clarify the details.

### (8) Additional information

Fiscal 2006	Fiscal 2007
(From April 1, 2005 to March 31, 2006)	(From April 1, 2006 to March 31, 2007)
	<ul> <li>(Abolishment of the system for accrued retirement benefits for directors)</li> <li>It was resolved at general meetings of shareholders held on June 29, 2006 to abolish the system for retirement benefits for directors and corporate auditors as at the end of the general meetings to terminate payment.</li> <li>In the payment of retirement benefits to directors and corporate auditors as at the end of this meeting, 1 million yen was presented as "others" in current liabilities, and 361 million yen as "others" in fixed liabilities.</li> </ul>

### (9) Notes to Non-consolidated Financial Statements (Notes to Balance Sheets)

		scal 2006						cal 2007	
		h 31, 2006)		+	ar			h 31, 2007)	
(Note 1) Assets pledged			(	1	Ì	Assets pledged			( 11)
Classified assets ple (million yen)	(million yen) yen)			(million yen)			Corresponding liabilities yen)	ponding liabilities (million yen)	
Time deposits	295				Time de	-	295		
Buildings	1,795	Notes and accounts	18,477		Buildin	igs	1,826	Notes and accounts	22,622
Land	4,424	payable	10,477		Land		4,603	payable	
Investment securities	1,514					nent securities	1,751	Short-term loans	
Buildings	521	Short-term loans payable and long-term			Buildin	igs	527	payable and long-term	
Land	1,201	debt (including current	1,000		Land		1,201	debt (including current portion of long-term	_
Investment securities	70	portion of long-term debt due within one year)	1,000		Investn	nent securities	-	debt due within one year)	
Total	9,823	Total	19,477			Total	10,206	Total	22,622
(Note 2) Accumulated	deprecia	tion of property, plants and	equipment		(Note 2)	Accumulated	depreciat	tion of property, plants and	equipment
is described as below.					is de	escribed as below	w.		
Building		9,018 m	nillion yen			Building		9,626 m	illion yen
Structures		679 n	nillion yen			Structures		744 m	illion yen
Vehicles and	carriers	166 n	nillion yen			Vehicles and o	carriers	15 m	illion yen
Equipment an	nd fixture	es 1,439 n	nillion yen			Equipment an	d fixture		illion yen
Total			nillion yen			Total			illion ven
(Note 3) Numbers of a	uthorized	d shares and number of shar	2		(Note 3)	-		_	5
outstanding									
No. of authorize shares No. of shares	ed C	ommon stock	2,000,000 shares						
outstanding	С	ommon stock 53,157,2	206 shares						
(Note 4) Treasury stock				1	(Note 4)	-		_	
Number of treasury	stocks ł	held by the Company: 1,085	,605 shares						
of common stock									
(Note 5) Liabilities guara	anteed				· · ·	Liabilities guara			
① Bank loans guar	anteed				① E	Bank loans guara	anteed		
Wakaba			nillion yen			Ethos		2,170 mill	ion yen
Alf Ethos			nillion yen nillion yen			Tokyo Res Clinical Ph		///() milli	ion yen
			2			Wakaba		387 mill	ion yen
Fisher Sci	entific Ja	ipan 173 n	nillion yen			Alf and on	e other	125 milli	
	orporatio		nillion yen			Total		3,122 mill	ion yen
Total		1,250 n	nillion yen						
② Accounts payabl	-				2 A	Accounts payabl	-	teed	
Godo Toho	0	71 n	nillion yen			Godo Toho	)	10 m	illion yen
(Note 6) In addition to	those cla	assified, assets and liabilitie	s related to		(Note 6)	In addition to	those cla	ssified, assets and liabilities	s related to
associated compani	ies are de				asso	-		scribed as below.	
Trade receiva	ables	91,568 n	nillion yen			Trade receiva			illion yen
Accrued amo	unt paya	ble 5,821 n	nillion yen			Short-term lo		,	illion yen
						Accrued amo			illion yen
						Deposits paya	able	10,590 m	illion yen

r						
	Fiscal 2006 (March 31, 2006)		Fiscal 2007 (March 31, 2007)			
<ul> <li>(March 31, 2006)</li> <li>(Note 7) Pursuant to the "Law concerning Land Revaluation" (Law No. 34, promulgated on March 31, 1998) and the "Law for Partial Revision of Law concerning Law Revaluation" (Law No. 19, promulgated on March 31, 2001), the land used for business purposes was revalued and accordingly recorded in shareholders' equity under "unrealized gains on revaluation of land," the amount of revaluation difference in value, and net "deferred tax assets due to revaluation." Method of revaluation:         Based on the land tax assessment register specified in Article 2-3 of the Ordinance for Enforcement of Law concerning Land Revaluation (Government Ordinance No. 119, promulgated on March 31, 1998).         Date of revaluation: March 31, 2002 Difference in value of land revalued between market and revalued book value at the end of the fiscal year:         (Note 8) Dividend restriction         Available fair market value was applied to assets specified in Article 124-3 of Enforcement Rule of the Commercial Code. The effect of this application was to increase net assets by 2,591</li> </ul>		<ul> <li>19, promulgated on March 31, 2001), the land used for business purposes was revalued and accordingly recorded in shareholders' equity under "unrealized gains on revaluation of land," the amount of revaluation difference in value, and net "deferred tax assets due to revaluation." Method of revaluation:</li> <li>Based on the land tax assessment register specified in Article 2-3 of the Ordinance for Enforcement of Law concerning Land Revaluation (Government Ordinance No. 119, promulgated on March 31, 1998).</li> <li>Date of revaluation: March 31, 2002 Difference in value of land revalued between market and</li> </ul>				
(Note 9)	on yen. The Company has lending commitm ading banks to facilitate efficient pro 3.		<ul> <li>(Note 9) The Company has lending commitmed 11 trading banks to facilitate efficient procu funds.</li> </ul>			
	Lending commitments	12,000 million yen	Lending commitments	12,000 million yen		
	Balance borrowed	— million yen	Balance borrowed	— million yen		
(Note 10)	Total remainder	12,000 million yen	Total remainder (Note 10) As for accounting methods for notes di term, the final day of the fiscal year under i holiday, but notes due on this day were pro the due date. The values of notes due at the year under review are given below. Notes receivable Notes payable	review fell on a bank cessed as settled on		
outsta	Components of increase in the numb anding during the fiscal year under r ation of new shares to a third party		(Note 11)	210 million yen		
I	ssue date	November 28, 2005				
Ν	No. of shares newly issued	4,922,000 shares				
	ssue price Capital incorporation	1,380 yen per share 3,396 million yen				

#### (Statements of Income)

(From	Fiscal 2006 (From April 1, 2005 to March 31, 2006)			Fiscal 2007 (From April 1, 2006 to March 31, 2007)		
(Note 1) Transactions re below.	elated with associated co	mpanies are described	(Note 1) Transactions related with associated companies are described below.			ompanies are described
Net sales to associated companies Non-operating income from		278,936 million yen			associated companies	313,912 million yen
associated c Total		417 million yen		associated c Total	companies	517 million yen
(Note 2) "Goods transfer to/from other account" is recorded in		(Note 2)	Interest exp companies	enses to associated Same as in left column	29 million yen	
	es, equipment and fixture		(Note 2)		Same as in left column	
(Note 3) Gains on sale	of fixed assets comprise:		(Note 3)	Gains on sal	e of fixed assets compris	se:
	e of equipment and	1 million yen		Gain on sale	e of buildings	0 million yen
fixtures Gain on sale	ofland	16 million yen		Gain on sale	e of land	16 million yen
Total		18 million yen		Total		17 million yen
(Note 4) Losses on disp	osal of fixed assets comp	orise:	(Note 4) I	Losses on disp	oosal of fixed assets com	prise:
	rement of buildings	201 million yen		Loss on reti	rement of buildings	374 million yen
	Loss on retirement of vehicles and carriers			Loss on retirement of vehicles and carriers		1 million yen
Loss on sale	e of buildings	4 million yen		Loss on retirement of		22 million yen
Loss on sale	e of land	93 million yen	equipment and fixtures Loss on sale of buildings		27 million yen	
Total		303 million yen	Loss on sale of land		97 million yen	
				Total		525 million yen
(Note 5) Impairment los	sses		(Note 5) I	mpairment lo	sses	2
	ceutical Group recognize	-	The	Toho Pharma	ceutical Group recogniz	ed impairment losses on
Location	et groups during the fisca Purpose	Class		ocation	et groups during the fisc Purpose	Class
Asahi Branch and 4	Real estate for	Cluss		Shimodate	1 uipose	Cluss
other sites	business use	x 1 1		and 5 other	Real estate unused	Land
Former Morioka		Land and buildings	sites			
Branch and 9 other	Real estate unused	oundings				es asset groups as being
sites	ceutical Group identifies	accet groups as hains				state used for business s not used for business
	es classified as real estate				ed as real estate unused.	s not used for business
	being individual assets no					es of 12 million yen on
	d as real estate unused.					purposes that suffered
	nized impairment losses of					prised 12 million yen on
	iness use that suffered co sed 33 million yen on bu				•	amounts on the basis of ounts in question were
-	able amounts on the basis					tate appraisers, but some
	proved insignificant and					ificant were assessed in
assessments of fix	assessments of fixed assets in estimating the recoverable amounts.			rence to tax a	ssessments of fixed asse	ts.
	The Group recognized impairment losses of 232 million yen on real estate not used for business purposes that suffered consecutive losses in land value. It comprised 166 million yen					
	illion yen on buildings.					
	nts on the basis of net sal					
	nts in question were base					
	state appraisers, but some					
assessments prove assessments of fix	ed insignificant were asse	essed in reference to tax				
assessments of fix			1			

#### (Statement of Changes in Shareholders' Equity) Fiscal 2007 (From April 1, 2006 to March 31, 2007)

Notes to Treasury Stocks

<u> </u>				
	No. of stocks as of end of	No. of stocks increased during	No. of stocks decreased	No. of stocks as of the end
Types of stocks	fiscal 2006	fiscal 2007	during fiscal 2007	of fiscal 2007
	(in thousand stocks)	(in thousand stocks)	(in thousand stocks)	(in thousand stocks)
Common stock (Note)	1,085	1,156	-	2,241

(Note) The increase of 1,156,000 treasury stocks of common stocks reflects an increase of 6,000 stocks due to the reacquisition of odd stocks, 41,000 stocks acquired from consolidated subsidiaries, and 1,109,000 stocks from reacquisition pursuant to board meeting resolutions.

#### (Notes to Leases Transactions)

	Fiscal 20			Fiscal 2007				
(From April 1, 2005 to March 31, 2006)			(From April 1, 2006 to March 31, 2007)					
Lease transactions other than those where ownership of the leased			Le	ase transactions oth	her than those wh	nere ownership o	f the leased	
property is deemed trans	property is deemed transferred to the lessee.			pro	operty is deemed tr	ansferred to the l	essee.	
(1) Leased property's p	(1) Leased property's presumed acquisition cost, presumed			(1)	Leased property'	s presumed acqu	isition cost, pres	umed
accumulated depred	accumulated depreciation, presumed accumulated impairment				accumulated dep	reciation, presun	ned accumulated	impairment
loss, and presumed	I balance at the				loss, and presum	ed balance at the		
	Presumed	Presumed accumulated	Presumed balance at			Presumed	Presumed accumulated	Presumed balance at
	equisition cost (million yen)	depreciation	year-end			acquisition cost (million yen)	depreciation	year-end
Equipment and	、 <u>,</u>	(million yen)	(million yen)		Equipment and	× • • /	(million yen)	(million yen)
fixtures	3,318	1,563	1,754		fixtures	5,870	2,503	3,367
	,				Vehicles and carriers	5	4	1
				Intangible fixed assets (software)	55	8	47	
					Total	5,931	2,515	3,415
(2) Presumed year-end balance of unaccrued lease payments and			(2)	(2) Presumed year-end balance of unaccrued lease payments and				
others:				others:				
Presumed year-end	Presumed year-end balance of unaccrued lease payments		Presumed year-end balance of unaccrued lease payments				ments	
Within one year	r		644 million yen		Within one y	ear	86	7 million yen
One year or mo	ore	1	137 million yen		One year or r	nore	2,58	7 million yen
Total		1	781 million yen	Total 3,455 millio			5 million yen	
(3) Lease payments, tran	insfer of impair	ment losses on l	ease assets,	(3) Lease payments, transfer of impairment losses on lease assets,				
presumed depreciat	tion, presumed	interest expense	, and	presumed depreciation, presumed interest expense, and				
impairment loss:				impairment loss:				
Lease payment			718 million yen	Lease payment 913 millio			3 million yen	
Presumed depre	eciation		687 million yen	Presumed depreciation 867 m			7 million yen	
Presumed intere	est expense		31 million yen	Presumed interest expense 57 mil			7 million yen	
(4) Method of calculating	ing presumed d	epreciation		(4) Method of calculating presumed depreciation				
Calculated on a stra	aight-line basis	by assuming the	e lease period to			Same as in lef	t column	
be the useful life an	nd the residual	value diminishir	g to zero.					
(5) Method of calculatin	ng presumed in	terest expense		(5) Method of calculating presumed interest expense				
Calculated assumin	ng the different	ce between tota	lease payment			Same as in lef	t column	
and leased proper		-						
presumed interest a	allocated to ea	ch of the years	by the interest					
method.								
(Impairment loss)				(In	npairment loss)			
No impairment loss	s attributable to	lease assets was	recognized.			Same as in lef	t column	
				I				

#### (Notes to Marketable Securities)

Fiscal 2006 (March 31, 2006)

No stocks of subsidiaries and associated companies with available fair market value.

Fiscal 2007 (March 31, 2007)

No stocks of subsidiaries and associated companies with available fair market value.

#### (Notes to Tax Effect Accounting)

	Fiscal 2006 (March 31, 2006)			Fiscal 2007 (March 31, 2007)	
(1)	Major components of deferred tax asso liabilities accrued	ets and deferred tax	(1)	Major components of deferred tax asset liabilities accrued	ts and deferred tax
	habilities accrued	(million yen)		naomues accrued	(million yen)
	Deferred tax assets (current assets)	(minion yen)		Deferred tax assets (current assets)	(minion yen)
	Allowance for doubtful			Business office tax payable	22
	receivables	12		Enterprise tax payable	107
	Business office tax payable	19		Accrued bonuses	450
	Enterprise tax payable	130		Other	-50
	Accrued bonuses	410		Subtotal	669
	Other	80		Deferred tax assets (fixed assets)	009
	Subtotal	653		Allowance for doubtful	
	Deferred tax assets (fixed assets)			receivables	169
	Allowance for doubtful	158		Investment securities	223
	receivables			Stocks in associated companies	126
	Investment securities	564		Other long-term liabilities	147
	Stocks in associated companies Accrued retirement benefits for	218 411		Accrued retirement benefits for employees	401
	employees	711		Impairment loss	40
	Accrued retirement benefits for directors and corporate auditors	125		Other	45
	Impairment loss	66		Total	1,154
	Other	49		Valuation reserve	$\triangle 566$
	Total	1,594		Subtotal	587
	Valuation reserve	△856		Total deferred tax assets	1,257
	Subtotal	737		Deferred tax liabilities	
	Total deferred tax assets	1,391		(long-term liabilities)	
	Deferred tax liabilities (long-term	1,591		Deferred capital gains on land	$\triangle 709$
	liabilities)			Revaluation difference on available-for-sale securities	△2,211
	Deferred capital gains on land	riangle 709		Total deferred tax liabilities	△2,920
	Revaluation difference on	△1,764		Net deferred tax liabilities	△1,662
	available-for-sale securities	△2,473			∆1,002
	Net deferred tax liabilities	△1,082			
(2)	Major components of the difference	-	(2)	Major components of the difference	-
	effective tax rate and income tax and			effective tax rate and income tax and	
	after application of tax effect accountin	•		after application of tax effect accountin	-
		(unit: %)			(unit: %)
	Statutory effective tax rate	40.5		Statutory effective tax rate	40.5
	(Adjustments)			(Adjustments)	
	Entertainment expense and other items not permanently included in	2.7		Entertainment expense and other items not permanently included	1.8
	expenses Dividend income and other items not permanently included in income	riangle 2.0		in expenses Dividend income and other items not permanently included in income	△1.8
	Increase in valuation reserve	12.5		Variance from disposal of tying	3.9
	Per-capita resident tax	1.8		stocks	5.9
	Special income tax deduction	△5.7		Deducted loss brought forward from merged company	$\triangle 9.5$
	Other	$\triangle 0.8$		Per-capita resident tax	1.3
	Tax and other burden rate after			Other	0.2
	application of tax effect accounting	49.0		Tax and other burden rate after	36.4
	-			application of tax effect accounting	55.1

(Notes to Business Combinations)

Fiscal 2007 (from April 1, 2006 to March 31, 2007)

As stipulated in 4. Consolidated Financial Statements: Notes ("Corporate Acquisitions by Stock Swapping" and "Transactions under Common Control due to Merger" in "Notes to Business Combinations").

#### (Information per Share)

Fiscal 2006 (From April 1, 2005 to March	31, 2006)	Fiscal 2007 (From April 1, 2006 to March 31, 2007)		
Net asset per share	989.79 yen	Net asset per share	1,094.72 yen	
Net income per share	43.86 yen	Net income per share	68.51 yen	
Net income per share - Diluted	39.47 yen	Net income per share - Diluted	62.68 yen	

(Note) Basis for calculation

1. Net asset per share

	Fiscal 2006 (March 31, 2006)	Fiscal 2007 (March 31, 2007)
Total net assets on balance sheet (million yen)	_	62,396
Net assets related to common stock (million yen)	_	62,374
Major components of difference (million yen) Equity warrants	_	21
Number of shares of outstanding common stock (in thousand stocks)	-	59,219
Number of treasury shares of common stock (in thousand stocks)	-	2,241
Number of shares of common stock used in calculating net asset per share (in thousand stocks)	_	56,978

#### 2. Net Income per Share and Net Income per Share after Adjustments on Potential Shares

	Fiscal 2006	Fiscal 2007
	(From April 1, 2005 to March	(From April 1, 2006 to
	31, 2006)	March 31, 2007)
Net income per share		
Net income (million yen)	2,207	3,932
Amount not related to shareholders of common stock (million yen)	36	_
(including directors' bonuses due to appreciation of earnings)	(36)	(—)
Net income from common stock (million yen)	2,171	3,932
Average number of shares outstanding during fiscal year (in thousand stocks)	49,501	57,399
Net income per share after adjustments on potential shares		
Adjustment for net income (million yen)	-	_
Increase in number of shares of common stock (in thousand stocks)	5,509	5,344
(including convertible bonds with subscription rights to shares)	(5,509)	( 5,344)
Outline of potential shares not included in calculation of current net income per share after adjustments on potential shares due to no dilution effect	_	_

Fiscal 2006	Fiscal 2007
(From April 1, 2005 to March 31, 2006)	(From April 1, 2006 to March 31, 2007)
The Company and Tsuruhara Yoshii swapped their own stocks with each other on April 1, 2006, subject to the terms specified in their agreement for that purpose. The agreement had previously been approved by the Company's extraordinary general meeting of shareholders on February 16, 2006, and by Tsuruhara Yoshii's extraordinary general meeting of shareholders on January 20, 2006. As for the outline of the stock swapping and Tsuruhara Yoshii's primary line of business and size, refer to "4. Consolidated Financial Statements (Significant Subsequent Events)."	Based on the resolution at the Company's board meeting held on August 17, 2006, its two wholly owned subsidiaries, Tsuruhara Yoshii and Yakushin, merged on April 1, 2007 and changed the corporate name to Kyushu Toho. As for the outline of the business combination, refer to "4. Consolidated Financial Statements (Significant Subsequent Events)." Since both companies are wholly owned subsidiaries of Toho Pharmaceutical, there was no impact on the Company's profit and loss.

# 6. OthersState of Purchasing and Selling(1) Historical purchases

Business segment	Fiscal 2006 (From April 1, 2005 to March 31, 2006)		Fiscal 2007 (From April 1, 2006 to March 31, 2007)	
	Amount (million yen)	Share (%)	Amount (million yen)	Share (%)
Pharmaceutical	655,938	100.0	709,332	100.0
Information Processing	54	0.0	46	0.0
Total	655,992	100.0	709,378	100.0

(Note) Inter-segment transactions are stated in net terms for elimination

#### (2) Sales performance

Business segment	Fiscal 2006 (From April 1, 2005 to March 31, 2006)		Fiscal 2007 (From April 1, 2006 to March 31, 2007)	
	Amount (million yen)	Share (%)	Amount (million yen)	Share (%)
Pharmaceutical	705,283	99.8	772,385	99.9
Information Processing	116	0.0	89	0.0
CRO and SMO	1,088	0.2	960	0.1
Total	706,488	100.0	773,436	100.0

(Note) 1. Inter-segment transactions are stated in net terms for elimination

2. During fiscal 2006 and fiscal 2007, since no trading relationship accounted for 10/100th or higher of the Groups total sales results, the disclosure of "Historical Sales by Major Trading Relationships" was not applicable.