

Fact Book

2023年3月期 第2四半期

The first half of fiscal year ending March 31, 2023



東邦ホールディングス株式会社

TOHO HOLDINGS CO., LTD.

1. 事業内容	Business contents
2. 主な経営指標等の推移	Main management indicator
3. 医薬品卸売事業	Pharmaceutical wholesaling business
4. 販売費及び一般管理費	Selling, general and administrative expenses
5. 主な設備投資の状況	Plant and equipment
6. その他の経営指標	Other financial data
7. 財務諸表(中間連結貸借対照表)	Interim consolidated balance sheets
8. 財務諸表(中間連結損益計算書)	Interim consolidated profit and loss statements
9. 財務諸表(中間連結キャッシュフロー計算書)	Interim consolidated statements of cash flows

医薬品卸売事業 | Pharmaceutical wholesaling business

内容 Content	会社名 Company names
医薬品卸売業 Pharmaceutical wholesaling	(子会社) 東邦薬品株 (Subsidiary) TOHO PHARMACEUTICAL CO., LTD. (孫会社) 九州東邦株、(株)幸耀、(株)セイエル、北陸東邦株 ※1、沖縄東邦株 ※1 (Sub-subsidiaries) Kyushu Toho Co., Ltd. KOYO Co., Ltd. SAYWELL inc. Hokuriku Toho Co., Ltd.*1 Okinawa Toho Co., Ltd.*1
情報処理業 Information processing business	(関連会社) 酒井薬品株 ※2 (Affiliate) SAKAI MEDICINES CO., LTD. *2
不動産賃貸業 Real estate agency	(子会社) 株東邦システムサービス (Subsidiary) TOHO SYSTEMS SERVICE CO.,LTD. (子会社) 株スクウェア・ワン (Subsidiary) SQUARE-ONE

※1 非連結会社です。 *1 Un-consolidated companies

※2 持分法適用会社です。 *2 Equity-method affiliate

調剤薬局事業 | Dispensing pharmacy business

内容 Content	会社名 Company names
調剤薬局事業の管理 Management of dispensing pharmacy business company	(子会社) ファーマクラスター株 (Subsidiary) PharmaCluster Co.,Ltd
調剤薬局の経営 Operation of dispensing pharmacies	(子会社) セイコーメディカルブレイン株、(株)青葉堂、(株)厚生、(株)清水薬局 (Subsidiaries) SEIKO MEDICAL BRAIN, AOBADO, KOSEI, Shimizu Pharmacy (孫会社) 株ファーマみらい、株ファーマダイワ、株J.みらいメディカル、(有)キュア、ベガファーマ株、(株)ストレチア (Sub-subsidiaries) PHARMA MIRAI INC. PHARMA DAIWA, J.MIRAIMEDICAL, Cure co., Ltd. VEGA PHARMA, Strelitzia

医薬品製造販売業 | Pharmaceutical manufacturing and sales business

内容 Content	会社名 Company names
医薬品製造販売業 Pharmaceutical manufacturing and sales business	(子会社) 共創未来ファーマ株 (Subsidiary) KYOSOMIRAI PHARMA CO., LTD. (関連会社) あゆみ製薬ホールディングス株 ※、あゆみ製薬株 ※ (Affiliates) AYUMI Pharmaceutical Holdings*. AYUMI Pharmaceutical Corporation*

※ 持分法適用会社です。 * Equity-method affiliate

その他周辺事業 | Other peripheral businesses

内容 Content	会社名 Company names
治験施設支援業 Supporting for clinical trial	(子会社) 株東京臨床薬理研究所 (Subsidiary) Tokyo Research Center of Clinical Pharmacology Co., Ltd.
情報処理機器の企画・販売 Plan and sale of information processing equipment	(子会社) 株アルフ (Subsidiary) ALF.Inc
ソフトウェア開発・販売、企業・医療経営コンサルティング Software development and sales, corporate and medical management consulting	(子会社) 株ネグジット総研 (Subsidiary) Nextit Research Institute, Inc
医薬品に関するインターネット事業 Internet business relates to a pharmaceutical	(子会社) 株e健康ショップ (Subsidiary) eKenkoshop Corporation
情報提供サービス業務 Provide business relates to a medical information	(子会社) 株eヘルスケア (Subsidiary) K.K.eHealthcare

その他 | Others

内容 Content	会社名 Company names
当社の不動産の管理 Management of our real estate	(子会社) 東邦不動産株 ※ (Subsidiary) Toho Real Estate Co., Ltd. *
院内物流支援 Hospital logistics support	(子会社) 株ホスピタルパートナーズ ※ (Subsidiary) Hospital Partners Co.,Ltd. *
スペシャリティ医薬品関連事業 Related business of specialty pharmaceuticals	(子会社) オーファントラストジャパン株 ※ (Subsidiary) Orphan Trust Japan Co., Ltd. *
衛生材料の製造販売 Manufacturing and Sales of hygienic materials	(子会社) 株サンメディカル ※ (Subsidiary) Sunmedical., Co. Ltd. *
通所介護施設の運営 Management of day-care facilities	(子会社) 共創未来メディカルケア株 ※ (Subsidiary) KYOSO MIRAI MEDICALCARE CO.,LTD. *
医療業界向けインターネットシステム開発・販売業 Development and sales of internet system for medical industry	(子会社) 株テイク・グッド・ケア ※ (Subsidiary) take good care Co., Ltd.*
キャッシュレス決済・ファクタリング等のサービス提供 Cashless payment and factoring	(子会社) アルファリア株 ※ (Subsidiary) Alpharia Co., Ltd. *
リモートディテリング等のサービス提供 Remote detailing	(子会社) エンタッチ株 ※ (Subsidiary) enTouch K.K.*
一般貨物自動車運送業 General motor truck transportation business	(孫会社) 共創物流株 ※ (Subsidiary) KYOSO LOGISTICS CO., LTD. *

※ 非連結会社です。 * Un-consolidated companies

2. 主な経営指標等の推移 | Main management indicator

(1) 主な経営指標 / Main management indicator

(百万円/million yen)

		18/9	19/9	20/9	21/9	22/9	22/3
売上高	Net sales	593,635	634,050	595,997	620,845	679,719	1,266,171
売上総利益	Gross profit	52,383	56,760	49,071	50,566	52,907	108,687
売上比	Ratio to sales	8.8%	9.0%	8.2%	8.1%	7.8%	8.6%
営業利益	Operating profit	4,804	7,920	1,279	1,863	4,084	12,527
売上比	Ratio to sales	0.8%	1.2%	0.2%	0.3%	0.6%	1.0%
経常利益	Ordinary profit	7,664	10,951	4,225	4,802	7,392	18,182
売上比	Ratio to sales	1.3%	1.7%	0.7%	0.8%	1.1%	1.4%
当期純利益	Net profit	4,943	7,121	1,820	3,271	3,598	13,379
売上比	Ratio to sales	0.8%	1.1%	0.3%	0.5%	0.5%	1.1%
株主資本	Shareholder's equity	180,031	201,656	211,132	215,460	226,846	224,413
総資産	Total assets	662,005	649,443	684,506	695,931	740,650	702,376
自己資本比率	Equity-to-asset ratio	32.5%	34.2%	34.9%	34.6%	33.1%	34.3%

(2) セグメント別状況 / Segment information

① 売上高 / Net sales

(百万円/million yen)

		18/9	19/9	20/9	21/9	22/9	22/3
医薬品卸売事業	Pharmaceutical wholesaling business	571,243	609,955	572,708	596,983	654,820	1,216,019
調剤薬局事業	Dispensing pharmacy business	45,427	47,714	45,077	45,450	45,089	91,801
医薬品製造販売事業	Pharmaceutical manufacturing and sales business	—	—	3,970	4,028	4,838	9,093
治験施設支援事業	SMO business	150	129	90	—	—	—
情報機器販売事業	Information equipment sales business	577	535	532	—	—	—
その他周辺事業	Other peripheral businesses	—	—	—	2,672	3,309	5,717
調整	Adjustment	▲ 23,762	▲ 24,283	▲ 26,380	▲ 28,288	▲ 28,338	▲ 56,460
合計	Total	593,635	634,050	595,997	620,845	679,719	1,266,171

② 営業利益 / Operating profit

(百万円/million yen)

		18/9	19/9	20/9	21/9	22/9	22/3
医薬品卸売事業	Pharmaceutical wholesaling business	5,498	8,115	1,844	1,130	3,331	9,967
調剤薬局事業	Dispensing pharmacy business	201	1,358	763	1,317	878	2,963
医薬品製造販売事業	Pharmaceutical manufacturing and sales business	—	—	429	312	478	884
治験施設支援事業	SMO business	33	19	▲ 170	—	—	—
情報機器販売事業	Information equipment sales business	▲ 46	▲ 77	▲ 72	—	—	—
その他周辺事業	Other peripheral businesses	—	—	—	100	246	395
調整	Adjustment	▲ 882	▲ 1,494	▲ 1,514	▲ 996	▲ 850	▲ 1,684
合計	Total	4,804	7,920	1,279	1,863	4,084	12,527

③ 従業員数 / Employees

(人/people)

		18/9	19/9	20/9	21/9	22/9	22/3
医薬品卸売事業	Pharmaceutical wholesaling business	5,258	5,117	5,032	4,888	4,740	4,800
調剤薬局事業	Dispensing pharmacy business	2,460	2,524	2,465	2,496	2,519	2,468
医薬品製造販売事業	Pharmaceutical manufacturing and sales business	—	—	94	100	99	98
治験施設支援事業	SMO business	27	27	21	—	—	—
情報機器販売事業	Information equipment sales business	61	66	62	—	—	—
その他周辺事業	Other peripheral businesses	—	—	—	196	193	195
その他	Adjustment	214	233	230	230	202	224
合計	Total	8,020	7,967	7,904	7,910	7,753	7,785

3.医薬品卸売事業 / Pharmaceutical wholesaling business

(1) 業態別売上高の状況 / Net sales by customers

(百万円/million yen)

売上高		18/9	19/9	20/9	21/9	22/9	22/3
大病院	Large hospitals (200 or more beds)						
連結	Consolidated	177,137	191,840	187,567	205,245	227,269	394,278
構成比	Share	31.0%	31.5%	32.8%	34.4%	34.7%	32.4%
中小病院	Medium and small hospitals (20 to 199 beds)						
連結	Consolidated	31,312	31,027	28,393	28,291	34,834	58,550
構成比	Share	5.5%	5.1%	5.0%	4.7%	5.3%	4.8%
開業医・診療所	Clinics (19 or fewer beds)						
連結	Consolidated	66,455	68,701	64,440	63,698	68,719	131,159
構成比	Share	11.6%	11.3%	11.3%	10.7%	10.5%	10.8%
調剤薬局	Dispensing pharmacies						
連結	Consolidated	258,219	260,413	247,758	254,050	272,122	501,759
構成比	Share	45.2%	42.7%	43.3%	42.6%	41.6%	41.3%
その他	Others						
連結	Consolidated	38,119	57,974	44,550	45,698	51,876	130,273
構成比	Share	6.7%	9.5%	7.8%	7.7%	7.9%	10.7%
合計	Total	571,243	609,955	572,708	596,983	654,820	1,216,019

(2) 品目別売上高の状況(東邦薬品) | Net sales by products (TOHO PHARMACEUTICAL)

(百万円/million yen)

売上高		18/9	19/9	20/9	21/9	22/9	22/3
医薬品	Pharmaceuticals						
金額	Sum	528,613	563,815	528,787	545,805	588,239	1,108,490
構成比	Share	93.3%	93.2%	93.1%	92.2%	90.5%	91.8%
試薬	Reagents						
金額	Sum	29,212	30,568	29,193	35,611	51,093	77,142
構成比	Share	5.2%	5.1%	5.1%	6.0%	7.9%	6.4%
医療機器・用具	Medical equipment and tools						
金額	Sum	8,533	10,800	10,216	10,880	10,306	21,685
構成比	Share	1.5%	1.8%	1.8%	1.8%	1.6%	1.8%
合計	Total	566,358	605,183	568,196	592,296	649,638	1,207,317

4.販売費及び一般管理費 | Selling, general and administrative expenses

(百万円/million yen)

		18/9	19/9	20/9	21/9	22/9	22/3
販管費合計	Total selling, general and administrative expenses	47,578	48,839	47,791	48,703	48,823	96,159
人件費	Personnel expenses	28,371	28,644	27,142	27,537	27,433	54,609
構成比	Share	59.6%	58.6%	56.8%	56.5%	56.2%	56.8%
運賃荷造費	Freightage & packing expenses	1,783	1,841	1,867	1,924	2,014	3,848
構成比	Share	3.7%	3.8%	3.9%	4.0%	4.1%	4.0%
車両経費	Vehicle expenses	598	554	458	523	562	1,065
構成比	Share	1.3%	1.1%	1.0%	1.1%	1.2%	1.1%
減価償却費	Depreciation	2,077	2,711	2,569	3,028	2,746	6,087
構成比	Share	4.4%	5.6%	5.4%	6.2%	5.6%	6.3%
のれん償却費	Amortization of goodwill	827	328	209	173	149	323
構成比	Share	1.7%	0.7%	0.4%	0.4%	0.3%	0.3%
機械賃借料	Rental of machinery and equipment	1,024	1,024	1,058	996	993	2,033
構成比	Share	2.2%	2.1%	2.2%	2.0%	2.0%	2.1%
その他	Others	12,898	13,737	14,488	14,522	14,926	28,194
構成比	Share	27.1%	28.1%	30.3%	29.8%	30.6%	29.3%

5.主な設備投資の状況 | Plant and equipment

(百万円/million yen)

		18/9	19/9	20/9	21/9	22/9	22/3
設備投資額	Capital investment	1,068	7,383	4,961	1,564	946	4,480
減価償却費	Depreciation	2,077	2,711	2,569	3,028	2,746	6,087

6.その他の経営指標 | Other financial data

連結 (Consolidated)		18/9	19/9	20/9	21/9	22/9	22/3
項目 Item	算式 Calculation formula						
期末従業員数(人) Number of employees at the end of the term (people)	有価証券報告書ベース As mentioned in the annual securities report	8,020	7,967	7,904	7,910	7,753	7,785
期末発行済株式数(株) Number of shares outstanding at end of fiscal year (stock)	期末発行済株式数-自己株式数 Number of issued shares as of the end of the period- Number of treasury stocks	66,533,927	70,262,008	70,510,340	70,539,590	70,540,389	70,540,766
期中平均株式数(株) The average number of shares during the fiscal year (stock)	期中平均株式数-自己株式 The average number of shares during the fiscal year - Number of treasury stocks	67,406,951	68,237,987	70,510,971	70,518,318	70,540,556	70,529,419
流動比率(%) Current ratio (%)	流動資産/流動負債×100 Current assets / Current liabilities×100	122.18%	122.25%	125.94%	129.38%	121.79%	127.38%
固定比率(%) Fixed ratio (%)	固定資産/株主資本×100 Fixed assets / Shareholders' equity×100	93.27%	83.67%	86.41%	80.84%	77.09%	78.56%
売掛債権回転月数(月) Account receivables turnover period (month)	売掛債権/平均月商(税込)6ヶ月平均) Account receivables / Average monthly sales (incl. tax) during six-month period	2.54	2.63	2.52	2.54	2.62	2.55
商品回転月数(月) Stock turnover period (month)	商品/平均月商 Stock / Average monthly sales	0.73	0.68	0.80	0.73	0.73	0.75
買掛債務回転月数(月) Account payables turnover period (month)	買掛債務/平均月商(税込) Account payables / Average monthly sales (incl. tax)	3.20	3.13	3.27	3.18	3.27	3.13
従業員1人当り月商(千円) Monthly sales per employee (thousand yen)	平均月商/期末従業員数 Average monthly sales / Number of employees as of the end of the period	12,337	13,264	12,567	13,081	14,472	13,553
総資本経常利益率(ROA)(%) Return of asset (%)	経常利益/(期首総資本+期末総資本)÷2×100 Ordinary income/ (Total assets as of the beginning of the period + Total assets as of the end of the period) ÷2×100	1.17%	1.67%	0.62%	0.69%	1.02%	2.61%
株主資本当期利益率(ROE)(%) Return on equity (%)	当期純利益/(期首資本の部+期末資本の部)÷2×100 Net income of the period / Total shareholders' equity as of the beginning of the period + Total shareholders' equity as of the end of the period) ÷2×100	2.34%	3.27%	0.77%	1.37%	1.48%	5.60%
1株当たり当期純利益(円) Profit per share (yen)	当期純利益/期中平均株式数 Net income / the average number of shares during the fiscal year	73.34	104.37	25.82	46.39	51.01	189.70
1株当たり純資産(円) Net assets per share (yen)	純資産-(新株予約権+少数株主持分)/期末発行済株式数 Net assets - (Subscription rights to shares + Minority interests) / Number of issued shares as of the end of the period	3,234.22	3,159.09	3,389.19	3,408.25	3,478.97	3,415.50
損益分岐点(百万円) ※ Breakeven point (million yen)*	固定費/1-(変動費÷売上高) Fixed cost / 1 - (Valuable cost ÷ Sales)	533,140	535,985	578,641	594,869	620,928	1,102,251
損益分岐点比率(%) ※ Breakeven point ratio (%)*	損益分岐点/売上高×100 Breakeven point / net sales x 100	89.81%	84.53%	97.09%	95.82%	91.35%	87.05%
金融収支額(百万円) Financial account balance (million yen)	受取利息+受取配当金-支払利息-社債利息 Bond interest	790	785	794	815	735	1,394

※ 損益分岐点の算出は、売上原価と販管費のうち車両経費・交際費・販売促進費・広告宣伝費・運賃荷造費・仮払消費税未控除費用を変動費として計算しています。

* For breakeven point calculation, variable costs include cost of sales as well as vehicle expenses, entertainment expenses, promotion expenses, advertising expenses, packing and transportation costs and non-deductible temporary paid consumption tax expense out of selling, general and administrative expenses.

7.財務諸表(中間連結貸借対照表) | Interim consolidated balance sheets

(百万円/million yen)

		18/9		19/9		20/9		21/9		22/9		22/3	
		金額 Amount	構成比 Composition	金額 Amount	構成比 Composition	金額 Amount	構成比 Composition	金額 Amount	構成比 Composition	金額 Amount	構成比 Composition	金額 Amount	構成比 Composition
(資産の部)	(Assets)												
I. 流動資産	Current assets	461,295	69.7%	463,731	71.4%	478,015	69.8%	501,589	72.1%	551,459	74.5%	513,107	73.1%
1. 現金及び預金	Cash and deposit	87,935		61,381		90,504		101,373		102,124		94,256	
2. 受取手形及び売掛金	Notes and accounts receivable-trade	269,907		298,868		274,406		288,952		325,931		301,601	
3. 有価証券	Securities	—		—		10		—		—		—	
4. 商品及び製品	Merchandise and finished goods	72,673		72,343		79,235		75,419		82,219		80,169	
5. 仕入割戻未収金	Purchase rebates receivable	13,320		13,846		15,384		13,114		13,519		12,733	
6. その他	Others	17,694		17,506		18,968		23,440		27,962		24,638	
貸倒引当金	Allowance for doubtful accounts	▲ 234		▲ 213		▲ 492		▲ 709		▲ 296		▲ 290	
II. 固定資産	Non-current assets	200,710	30.3%	185,712	28.6%	206,490	30.2%	194,341	27.9%	189,190	25.5%	189,268	26.9%
1. 有形固定資産	Property, plant and equipment	89,787	13.6%	94,267	14.5%	100,459	14.7%	96,047	13.8%	92,085	12.4%	94,653	13.5%
① 建物及び構築物(純額)	Buildings and structures, net	28,700		33,202		38,228		36,590		37,140		35,951	
② 器具及び備品(純額)	Furniture and fixtures, net	1,124		6,715		14,110		13,262		11,145		11,965	
③ 土地	Land	43,564		43,005		44,178		43,895		42,571		43,168	
④ 建設仮勘定	Construction in progress	11,441		7,361		600		846		141		2,337	
⑤ その他	Others	4,958		3,984		3,343		1,454		1,088		1,232	
2. 無形固定資産	Intangible assets	4,650	0.7%	3,601	0.6%	5,333	0.8%	5,586	0.8%	5,193	0.7%	5,177	0.7%
3. 投資その他の資産	Investments and other assets	106,272	16.1%	87,843	13.5%	100,697	14.7%	92,708	13.3%	91,911	12.4%	89,438	12.7%
① 投資有価証券	Investments securities	95,571		77,087		89,573		82,146		81,720		78,742	
② その他	Others	13,268		13,245		13,583		12,516		11,937		12,547	
貸倒引当金	Allowance for doubtful accounts	▲ 2,567		▲ 2,489		▲ 2,459		▲ 1,954		▲ 1,746		▲ 1,851	
資産合計	Total Assets	662,005	100.0%	649,443	100.0%	684,506	100.0%	695,931	100.0%	740,650	100.0%	702,376	100.0%
(負債の部)	(Liabilities)												
I. 流動負債	Current liabilities	377,565	57.0%	379,338	58.4%	379,548	55.4%	387,682	55.7%	452,792	61.1%	402,819	57.4%
1. 支払手形及び買掛金	Notes and accounts payable-trade	359,458		357,727		356,948		361,860		407,002		370,012	
2. 短期借入金	Short-term borrowings	650		561		4,922		2,924		2,876		6,545	
3. 1年内償還予定の社債	Current portion of bonds payable	—		3,340		—		—		20,013		—	
4. 1年以内に返済予定の長期借入金	Current portion of long-term borrowings	370		247		2,518		2,666		2,701		6,298	
5. 未払法人税等	Income taxes payable	2,964		3,953		1,772		2,572		2,731		5,416	
6. 賞与引当金	Provision for bonuses	3,621		3,535		3,251		3,411		3,373		3,252	
7. その他	Others	10,502		9,975		10,137		14,249		14,096		11,296	
II. 固定負債	Non-current liabilities	69,085	10.4%	47,972	7.4%	65,821	9.6%	67,498	9.7%	42,215	5.7%	58,275	8.3%
1. 社債	Bonds payable	33,560		20,073		20,053		20,033		—		20,023	
2. 長期借入金	Long-term borrowings	5,840		5,483		17,964		17,674		14,759		12,596	
3. 退職給付に係る負債	Retirement benefit liability	1,967		2,012		2,245		2,383		2,451		2,423	
4. 繰延税金負債	Deferred tax liabilities	22,328		16,046		19,656		17,931		14,936		14,236	
5. 資産除去債務	Asset retirement obligations	1,103		1,128		2,774		2,734		2,753		2,741	
6. 独占禁止法関連損失引当金	Provision for loss on antimonopoly act	—		—		—		3,963		5,039		3,639	
7. その他	Others	4,287		3,230		3,129		2,780		2,277		2,617	
負債合計	Total Liabilities	446,650	67.5%	427,310	65.8%	445,369	65.1%	455,181	65.4%	495,007	66.8%	461,095	65.6%
(純資産の部)	(Net assets)												
I. 株主資本	Shareholder's equity	180,031	27.2%	201,656	31.1%	211,132	30.8%	215,460	31.0%	226,846	30.6%	224,413	32.0%
資本金	Share capital	10,649		10,649		10,649		10,649		10,649		10,649	
資本剰余金	Capital surplus	48,072		48,978		49,378		49,229		49,145		49,228	
利益剰余金	Retained earnings	143,948		158,042		166,887		171,303		182,769		180,254	
自己株式	Treasury shares	▲ 22,638		▲ 16,014		▲ 15,784		▲ 15,721		▲ 15,719		▲ 15,719	
II. その他の包括利益累計額	Accumulated other comprehensive income	35,154	5.3%	20,306	3.1%	27,840	4.1%	24,956	3.6%	18,561	2.5%	16,518	2.4%
その他有価証券評価差額金	Valuation difference on available-for-sale securities	39,530		24,814		32,348		29,337		22,838		20,792	
土地再評価差額金	Revaluation reserve for land	▲ 4,375		▲ 4,507		▲ 4,507		▲ 4,380		▲ 4,276		▲ 4,273	
III. 新株予約権	Share acquisition rights	168	0.0%	168	0.0%	163	0.0%	152	0.0%	148	0.0%	149	0.0%
IV. 非支配株主持分	Non-controlling interests	—	—	—	—	—	—	180	0.0%	85	0.0%	199	0.0%
純資産合計	Total net assets	215,354	32.5%	222,132	34.2%	239,136	34.9%	240,749	34.6%	245,642	33.2%	241,281	34.4%
負債純資産合計	Total liabilities and net assets	662,005	100.0%	649,443	100.0%	684,506	100.0%	695,931	100.0%	740,650	100.0%	702,376	100.0%

8.財務諸表(中間連結損益計算書) | Interim consolidated profit and loss statements

(百万円/million yen)

		18/9		19/9		20/9		21/9		22/9		22/3	
		金額 Amount	構成比 Composition	金額 Amount	構成比 Composition	金額 Amount	構成比 Composition	金額 Amount	構成比 Composition	金額 Amount	構成比 Composition	金額 Amount	構成比 Composition
I.売上高	Net sales	593,635	100.0%	634,050	100.0%	595,997	100.0%	620,845	100.0%	679,719	100.0%	1,266,171	100.0%
II.売上原価	Cost of sales	541,252	91.2%	577,290	91.0%	546,925	91.8%	570,278	91.9%	626,812	92.2%	1,157,484	91.4%
売上総利益	Gross profit	52,383	8.8%	56,760	9.0%	49,071	8.2%	50,566	8.1%	52,907	7.8%	108,687	8.6%
III.販売費及び一般管理費	Selling, general and administrative expenses	47,578	8.0%	48,839	7.7%	47,791	8.0%	48,703	7.8%	48,823	7.2%	96,159	7.6%
1.役員報酬及び給料手当	Remuneration, salaries and allowances for directors (and other officers)	20,723		20,992		20,265		20,208		20,136		43,413	
2.賞与引当金繰入額	Provision for bonuses	3,594		3,514		2,896		3,340		3,314		3,216	
3.福利厚生費	Welfare expenses	3,957		4,038		3,887		3,882		3,871		7,754	
4.車両費	Vehicle expenses	598		554		458		523		562		1,065	
5.減価償却費	Depreciation	2,077		2,711		2,569		3,028		2,746		6,087	
6.のれん償却額	Amortization of goodwill	827		328		209		173		149		323	
7.賃借料	Rent expenses	3,551		3,749		4,145		4,013		3,997		8,042	
8.仮払消費税の未控除費用	Non-deductible temporary paid consumption tax expense	2,553		2,606		3,101		3,134		3,153		6,228	
9.その他	Others	9,698		10,347		10,261		10,402		10,895		20,031	
営業利益	Operating profit	4,804	0.8%	7,920	1.2%	1,279	0.2%	1,863	0.3%	4,084	0.6%	12,527	1.0%
IV.営業外収益	Non-operating income	3,144	0.5%	3,207	0.5%	3,289	0.6%	3,195	0.5%	3,566	0.5%	6,205	0.5%
1.受取利息	Interest income	40		40		38		32		29		64	
2.受取配当金	Dividend income	765		760		796		822		745		1,405	
3.受取手数料	Commission income	1,549		1,636		1,541		1,566		1,642		3,154	
4.不動産賃貸料	Rental income from real estate	409		421		422		419		416		832	
5.持分法による投資利益	Share of profit of entities accounted for using equity method	22		29		0		—		71		24	
6.その他	Others	359		321		492		356		663		726	
V.営業外費用	Non-operating expenses	283	0.0%	177	0.0%	343	0.1%	257	0.0%	257	0.0%	551	0.0%
1.支払利息	Interest expenses	15		15		40		38		39		76	
2.その他	Others	268		162		303		219		218		475	
経常利益	Ordinary income	7,664	1.3%	10,951	1.7%	4,225	0.7%	4,802	0.8%	7,392	1.1%	18,182	1.4%
VI.特別利益	Extraordinary income	18	0.0%	89	0.0%	5	0.0%	575	0.1%	149	0.0%	3,092	0.2%
1.固定資産売却益	Gain on sales of non-current assets	16		12		2		64		109		185	
2.投資有価証券売却益	Gain on sale of investment securities	0		63		0		510		20		2,720	
3.その他	Others	2		14		3		1		20		187	
VII.特別損失	Extraordinary losses	69	0.0%	232	0.0%	166	0.0%	306	0.0%	1,529	0.2%	1,163	0.1%
1.固定資産処分損	Loss on disposal of non-current assets	33		42		10		59		74		113	
2.投資有価証券評価損	Loss on valuation of investment securities	—		15		72		228		13		413	
3.独占禁止法関連損失引当金繰入額	Provision for loss on Antimonopoly Act	—		—		—		—		1,400		—	
4.その他	Others	36		175		84		19		42		637	
税金等調整前四半期(当期)純利益	Profit before income taxes	7,613	1.3%	10,808	1.7%	4,064	0.7%	5,071	0.8%	6,012	0.9%	20,110	1.6%
法人税、住民税及び事業税	Income taxes-currents	2,968		3,943		1,712		2,383		2,801		7,180	
法人税等調整額	Income taxes-deferred	▲ 298		▲ 256		531		▲ 599		▲ 399		▲ 484	
法人税等合計	Total income taxes	2,669		3,686		2,244		1,783		2,401		6,695	
四半期(当期)純利益	Net profit	4,943	0.8%	7,121	1.1%	1,820	0.3%	3,288	0.5%	3,611	0.5%	13,415	1.1%
非支配株主に帰属する四半期(当期)純利益	Profit attributable to non-controlling interests	—	—	—	—	—	—	16	0.0%	12	0.0%	35	0.0%
親会社株主に帰属する四半期(当期)純利益	Profit attributable to owners of parent	4,943	0.8%	7,121	1.1%	1,820	0.3%	3,271	0.5%	3,598	0.5%	13,379	1.1%

9.財務諸表(中間連結キャッシュフロー計算書) | Interim consolidated statements of cash flows

(百万円/million yen)

		18/9	19/9	20/9	21/9	22/9	22/3
I. 営業活動によるキャッシュフロー	Cash flows from operating activities						
税金等調整前四半期(当期)純利益	Profit before income taxes	7,613	10,808	4,064	5,071	6,012	20,110
減価償却費	Depreciation	2,077	2,711	2,799	3,262	2,919	6,634
減損損失	Impairment losses	35	107	38	12	26	579
のれん償却額	Amortization of goodwill	827	328	209	173	149	323
貸倒引当金の増減額(△は減少)	Increase (decrease) in allowance for doubtful accounts	▲ 70	▲ 40	197	299	▲ 98	▲ 222
受取利息及び受取配当金	Interest and dividend income	▲ 806	▲ 800	▲ 834	▲ 854	▲ 774	▲ 1,470
固定資産除売却損益(△は益)	Loss (gain) on sale and retirement of non-current assets	17	30	8	▲ 5	▲ 35	▲ 72
投資有価証券売却及び評価損益(△は益)	Loss (gain) on sale and valuation of investment securities	▲ 0	▲ 47	80	▲ 281	▲ 7	▲ 2,299
売上債権の増減額(△は増加)	Decrease (increase) in trade receivables	11,911	▲ 11,644	11,459	▲ 3,456	▲ 24,070	▲ 16,045
棚卸資産の増減額(△は増加)	Decrease (increase) in inventories	502	6,247	▲ 1,946	796	▲ 1,891	▲ 3,859
仕入債務の増減額(△は減少)	Increase (decrease) in trade payables	▲ 9,783	▲ 16,602	725	4,890	36,716	13,040
未払消費税等の増減額(△は減少)	Increase (decrease) in accrued consumption taxes	▲ 128	1,454	▲ 2,523	1,062	▲ 1,384	1,798
その他の営業活動によるキャッシュフロー	Other cash flows from operating activities	1,696	▲ 1,532	▲ 4,837	▲ 978	▲ 3,423	▲ 4,694
小計	subtotal	13,891	▲ 8,980	9,439	9,991	14,140	13,823
利息及び配当金の受取額	Interest and dividends received	795	790	826	848	777	1,454
利息の支払額	Interest paid	▲ 39	▲ 29	▲ 42	▲ 38	▲ 36	▲ 78
法人税等の支払額	Income taxes paid	▲ 5,228	▲ 2,272	▲ 4,299	▲ 1,441	▲ 6,348	▲ 3,205
その他	Others	2,225	2,164	2,149	2,332	2,160	4,347
営業活動によるキャッシュフロー	Cash flows from operating activities	11,644	▲ 8,326	8,073	11,593	10,693	16,341
II. 投資活動によるキャッシュフロー	Cash flows from investing activities						
定期預金の預入による支出	Payments into time deposits	▲ 642	▲ 696	▲ 692	▲ 673	▲ 668	▲ 1,142
定期預金の払戻による収入	Proceeds from withdrawal of time deposits	641	733	684	688	641	1,165
有形固定資産の取得による支出	Purchase of property, plant and equipment	▲ 746	▲ 7,810	▲ 1,055	▲ 1,304	▲ 502	▲ 3,621
有形固定資産の売却による収入	Proceeds from sale of property, plant and equipment	117	184	31	234	679	1,009
無形固定資産の取得による支出	Purchase of intangible assets	▲ 523	▲ 285	▲ 1,223	▲ 545	▲ 431	▲ 581
投資有価証券の取得による支出	Purchase of investment securities	▲ 356	▲ 157	▲ 292	▲ 701	▲ 189	▲ 1,063
投資有価証券の売却及び償還による収入	Proceeds from sale and redemption of investment securities	1	213	50	857	52	5,243
関係会社株式の取得による支出	Purchase of shares of subsidiaries and associates	▲ 431	▲ 5	▲ 410	—	▲ 254	▲ 11,095
貸付けによる支出	Loan advances	▲ 186	▲ 188	▲ 230	▲ 161	—	▲ 918
貸付金の回収による収入	Proceeds from collection of loans receivable	51	60	220	160	205	364
その他の投資活動によるキャッシュフロー	Other cash flows from investing activities	▲ 277	59	48	0	60	▲ 393
投資活動によるキャッシュフロー	Cash flows from investing activities	▲ 2,351	▲ 7,892	▲ 2,869	▲ 1,445	▲ 407	▲ 11,032
III. 財務活動によるキャッシュフロー	Cash flows from financing activities						
短期借入金の純増減額(△は減少)	Net increase (decrease) in short-term borrowings	▲ 139	36	3,245	509	▲ 242	1,037
長期借入れによる収入	Proceeds from long-term borrowings	—	—	—	—	3,610	—
長期借入金の返済による支出	Repayments of long-term borrowings	▲ 484	▲ 172	▲ 115	▲ 1,333	▲ 5,044	▲ 2,780
社債の発行による収入	Proceeds from issuance of bonds	20,100	—	—	—	—	—
自己株式の取得による支出	Purchase of treasury shares	▲ 7,377	▲ 1	▲ 1	▲ 0	▲ 0	▲ 0
配当金の支払額	Dividends paid	▲ 1,027	▲ 1,022	▲ 1,410	▲ 1,057	▲ 1,058	▲ 2,116
その他の財務活動によるキャッシュフロー	Other cash flows from financing activities	▲ 950	▲ 810	▲ 749	▲ 321	▲ 226	▲ 614
財務活動によるキャッシュフロー	Cash flows from financing activities	10,123	▲ 1,969	970	▲ 2,202	▲ 2,960	▲ 4,473
V. 現金及び現金同等物の増減額(△は減少)	Net increase (decrease) in cash and cash equivalents	19,416	▲ 18,189	6,175	7,945	7,324	835
VI. 現金及び現金同等物の期首残高	Cash and cash equivalents at beginning of period	63,671	75,382	80,013	88,882	90,014	88,882
VII. 合併に伴う現金及び現金同等物の増加額	Increase in cash and cash equivalents resulting from merger	573	—	—	—	83	—
VII. 連結の範囲の変更に伴う現金及び現金同等物の増減額(△は減少)	Increase in cash and cash equivalents resulting from change in scope of consolidation	—	—	101	296	432	296
現金及び現金同等物の四半期末(期末)残高	Cash and cash equivalents at end of period	83,662	57,192	86,289	97,124	97,855	90,014